



Presented by: Alyssa Buis

- Full-time stay at home mom Using BC since 2022
- Certified Functional BC ConsultantOct 22
- Background in Service DeskManagement for GP for 6+ years
- Implemented more than 10 BC integrations from multiple ERPs
- Directions NA Speaker
- CollabDays Utah Speaker
- DUG St. Louis Meetup Leader



Agenda

- Project Phases
 - M365 Tools
- Knowing Your Customer

Standard Settings

- Testing
- Documentation

Project Phases

Phases

- Pre-sales
- Estimate
- Discovery
 - Setup

- Validation
 - Go Live

Phases - Pre-sales & Estimate

- Demo(s) of Business Central
- Quick recap of modules needed
- Provide SOW & Project Estimate

• Provide Project Plan & Timeline

Phases - Discovery

- Multiple sessions (if needed)
- Walk-through ALL current processes
 - Record the session

 Ask questions & DON'T ASSUME ANYTHING

Phases - Setup & Validation

- Create requirements list
- Validate settings multiple times
 - Validate with teammate

Mark off only when fully completed

Phases - Go Live

- Create Go Live tasks lists
- Be fully available to customer
 - Set dedicated meetings
 - Be flexible

M365 Tools

Tools

Many great tools inside the M365 space that can keep everything linked!

- Teams
- Planner
- Outlook
- SharePoint

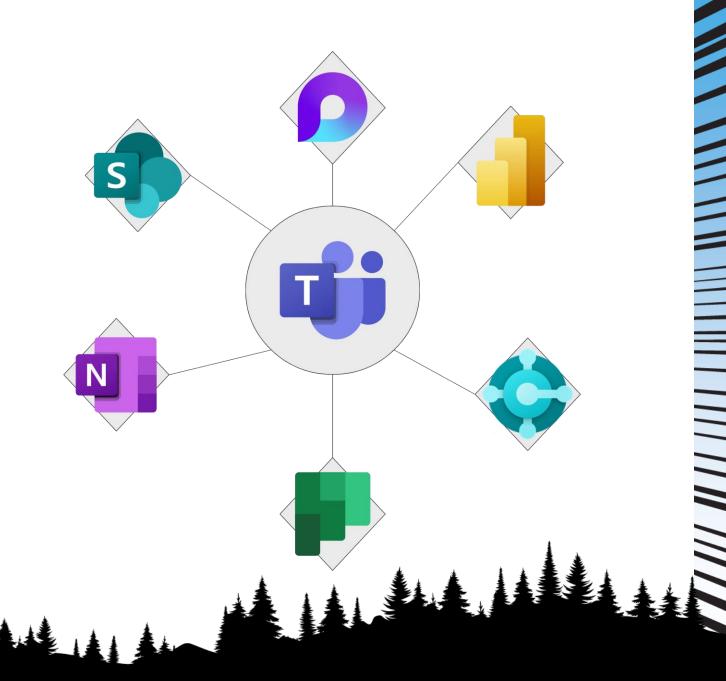
- OneDrive
- Key Websites
- Loop (looking forward to researching more!



M365 Tool Belt By: Copilot

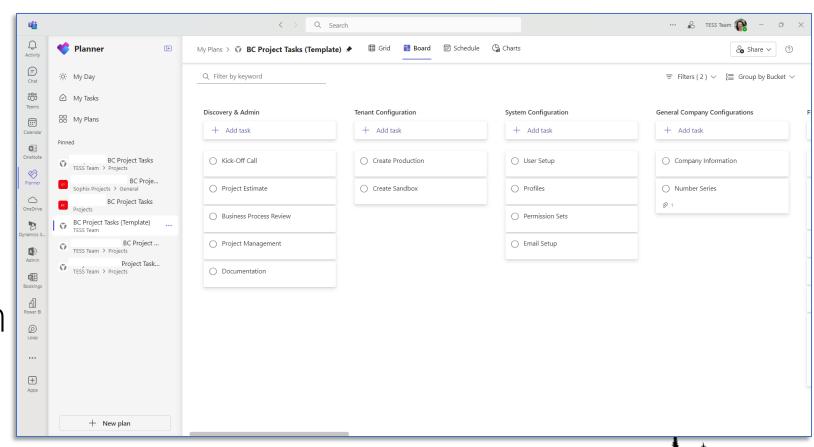
Tools - Teams

- Link many M365 apps directly
- Team collaboration& communication



Tools - Planner

- Create & assign tasks
- Create multiple plans
- For personal & team collaboration
 - Many tracking views



Tools - Websites

- Microsoft Learn learn.microsoft.com
- Microsoft Planner releaseplans.microsoft.com

Knowing Your Customer

Customer - Questions to ask?

- Industry?
- Team Size?
- Modules?
- Essential processes?

- New processes?
 - Workflows?
 - Third parties?

Customer - Know the Team

- Full Name
- Contact Info
- Company Role
 - Processes

License Type

Standard Settings

Settings - No Series

• Expand the No Series before anything else!

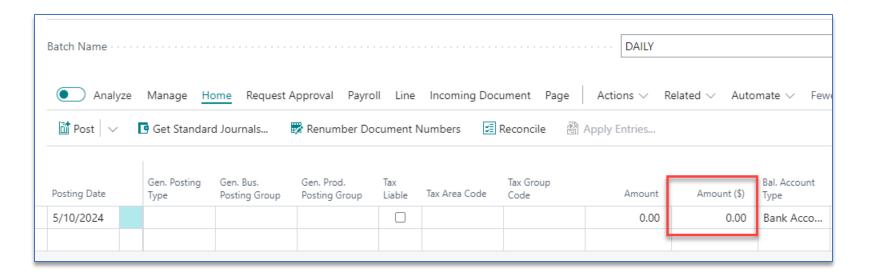
Code ↑	Description	Starting No.	Ending No.	Last Date Used	Last No. Used	Def Nos.
A-BLK	Assembly Blanket Orders	A00001	A99999	_	_	V
A-ORD	Assembly Orders	A00001	A99999	_	_	~
A-ORD+	Posted Assembly Orders	A00001	A99999	_	_	~
A-QUO	Assembly Quote	A00001	A99999	_	_	V
BANK	BANK	B010	B999	4/30/2024	B140	V
BKADJ	Bank Adjustments	BKADJ0001	BKADJ9999	_	_	
BNKDEPOSIT	Bank Deposit	BD00001	BD99999	_	_	V
CAMP	Campaign	CP0001	CP9999	_	_	V
CONT	Contact	CT000001	СТ999999	5/8/2024	CT001842	
CT-MSG	Credit Transfer Msg. ID	1001	9999	_	_	V
CUST	Customer	C00010	C99990		1_	V



Settings - Profiles

- Company Profile settings
 - Hide duplicate fields on main windows

Highlight Saved
Views on List
Pages



Settings – Simple Changes

- General Ledger Setup Preview Posting Extended View
- Purchase & Payables Setup Default Line Type GL Account
 - Purchase Invoice Header Add Posting Description
- Feature Management Any new features that we have tested and have found to very helpful!



Testing

- Create your copy of live with all the settings/data
- Test all processes FULLY!
- Training for processes (old & new)
- Provide customers the access to test processes themselves (test company!)

Documentation

Wait....who does documentation?!

Documentation

- Based off original project plan & estimate
- Any project changes that were decided during different phases
- Setup formats: check, ACH, sales/purchase invoices, default emails, etc!





