



POWERED BY  DUG

DYNAMICS CON

LIVE

MAY 2024

The central graphic is a large, multi-colored starburst shape. Inside the starburst, there is a stylized mountain range with snow-capped peaks. The text 'POWERED BY' is in yellow, followed by the 'DUG' logo which consists of three colorful arrows pointing towards each other, and the word 'DUG' in yellow. Below this, 'DYNAMICS CON' is written in large, bold, yellow, 3D-style block letters with a rainbow gradient. Underneath that, 'LIVE' is written in the same style. At the bottom of the starburst, 'MAY 2024' is written in yellow.

Charting Growth: Navigating to Dynamics 365 Finance and Supply Chain from GP/BC

Speaker - Abhi Ghatak



Dynamics GP

A Brief History

1980s
Origination of
Great Plains
software

2001-today
Microsoft has made continuous
enhancements to Dynamics GP,
making it a top choice in financial
and business management for
small and mid-sized organizations
across a variety of industries.

2028
Dynamics GP will
reach its “end-of-
life” on January 11.



2001
Microsoft Acquires
Great Planes
Software and
renamed it
Microsoft Dynamics
GP

2026
Microsoft will
completely cease
sales of Dynamics
GP in April.



Dynamics 365 Business Central (BC)

A Brief History

1983

single-user accounting package with basic functionality, Navision, is developed by three college students in Denmark.

2018

Microsoft rebrands Navision as Microsoft Dynamics 365 (D365) Business Central (BC).

2002

Microsoft acquires Navision, leveraging it for small to medium-sized businesses

2024

Microsoft has positioned D365 BC as a cloud-based alternative to Dynamics GP, focused on small to midsized businesses.



Comparison: D365 BC vs. F&SC

	D365 Business Central	D365 F&SC
Company Size	Small to medium companies	Medium to large enterprises
Typical User Base	1 to 250	20 to 2000+
Transaction Volumes	Medium	High
Business Process Complexity	Medium	High
International footprint	Designed for single country operations	Designed for multi-national operations
Compliance & Reporting	Basic compliance & reporting	Advanced compliance, reporting, and analytics features. Suitable with stringent regulatory requirements and country-specific needs.
Manufacturing	Supports discrete manufacturing with the premium offering	Natively supports discrete, process and mixed-mode manufacturing
Advanced Warehouse Management, Transportation & Retail	Typically, 3rd party solution	Built-in advanced WMS, TMS and retail functionality
Implementation Cost & Timeframe	Typical implementation costs are about half of F&SC. 3-6-month timeframe.	Higher implementation costs. 6-12-month timeframe.



Business Advantages of Moving to D365 F&SC

- Broader capabilities and reduced dependency on multiple ISVs.
- Streamlined integration of diverse code bases through enhanced architecture.
- Comprehensive multilanguage, currency, and regulatory features for global markets.
- Consolidated legal entities within a single database for efficient inter-company transactions.
- Enhanced scalability, flexibility, and reduced capital costs with a fully cloud-based solution.



D365 F&SC – Major Areas

- **Finance**
- **Supply Chain Management**
- **Commerce**
- **Human Resources**
- **Project Operations**



D365 F&SC Key Features

Finance	Supply Chain Management	Commerce	Human Resources	Project Operations
Advanced financial management	End-to-end visibility	Unified commerce platform	Talent management	Management and planning
Budgeting and forecasting	Advanced inventory management	Omnichannel capabilities	Employee self service	Resource management
Global compliance and regulatory reporting	Warehouse management	Personalized customer experiences	Compliance and reporting	Financial management
Real time analytics and reporting	Supply chain planning	Inventory and order management	Workforce planning and analytics	Collaboration and communication



Dynamics 365 Project Types Supported

- **Time and material**
- **Fixed-price**
- **Investment**
- **Cost project**
- **Internal**
- **Time project**



What Happens To My Data When I Migrate?

- **Mapping**
- **Import/Export**
- **Transformation and Cleansing**
- **Testing and Validation**
- **Data Management Strategy**
- **Source Diversity**
- **Master Data Management**
- **Golden Configuration Environment**
- **Configuration Plan**



Q&A



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