



GP Reporting Tools Shootout



Dave Feenstra

Owner - Data Forward Business Solutions





David Feenstra

Owner – Data Forward Business Solutions

- GP Consultant / Developer /Solutions Architect for 20+ years
- Technical / Reporting / Integration Specialist
- Master of SQL Server, Reporting Services, Power BI
- Developer at Heart "What else can we make GP do?"
- Conference presenter 10+ years
- Member of DynamicsCon Planning Committee





Session Agenda

Three Types of Reports

- General Inquiries
 - Smartlist , Smartview, Popdock (eOne), Excel Reports, Standard GP Reports
- Financial Reports
 - Management Reporter, Jet Reports, many others
- Analysis Reports / Dashboards
 - Power BI, SQL Reporting Services, Excel Reports

Inquiry Tools

- Smartlist
- SmartView / Popdock (eOne)
- Excel Reports
- Standard GP Reports

Smartlist (Smartlist Builder / Smartlist Designer)

PROS

- Standard module in GP
- Easy to use
- Can be used on Home Page Reminders
- Can drill into detail windows
- Smartlist Designer / Smartlist Builder makes it more flexible

Tip: Does anyone use the Export Solutions feature?

CONS

- What column am I looking for?
- Can be slow with large amounts of data
- Filters limited to 4 criteria
- Adding columns requires full refresh

Smartlist (Smartlist Builder / Smartlist Designer)

BONUS INFORMATION

- Use Wildcards to increase your search options
 - "%" Wildcard for zero or more characters
 - Account begins with 000 and ends with 01 = 000-%-01
 - "_" Wildcard for a single character
 - "[]" Any single or multiple characters in a list
 - All vendors that begin with A, C, or F = [A,C,F]
 - "[^] Search for characters not in list
 - All vendors that do not begin with A = [^A]

SmartView **=**□□**=**

PROS

- Very fast!
- Grouping and Subtotals within the window
- Adding and removing columns is easy
- Unlimited search criteria
- Non GP users can query data using the external SmartView client
- Bundled with Popdock

CONS

• Is an additional purchase (*Until next renewal)

Popdock

PROS

- Smartlist and Smartlist Builder for ANYTHING
- Reporting tool that ALSO works with GP
- Grouping and Subtotals within the window
- Unlimited search criteria
- Non GP users can view GP data in a browser, Teams, etc.
- Bundled with Smartlist Builder and SmartView
- All Smartlist Builder users will receive Popdock at the next renewal

CONS

Deciding all of the different ways to use it

Excel Reports

PROS

- Who doesn't love Excel?? Familiar tool.
- All of the data is already there.
- Many pre-built reports out of the box
- Charts and graphs can be added and automatically refreshed
- New worksheets can be created and exposed in GP

CONS

- Adding additional columns or creating new reports can be difficult
 - Need to know your data structure

Standard GP Reports

PROS

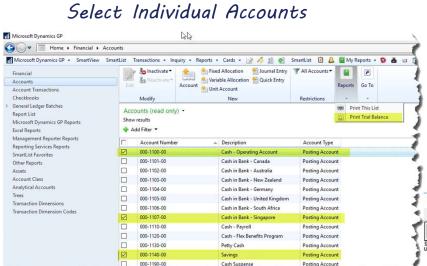
- Built into GP since the beginning of time!
- Everybody probably has their Favorites already saved
- Can be added to the My Reports Home Page section
- Built into all areas of GP
- Include some data that is not easily duplicated by Smartlist or Excel

CONS

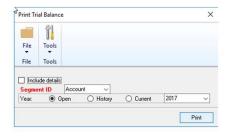
Who has tried to export to a CSV file and reformat it in Excel?

Standard GP Reports

Use Navigation Lists For Trial Balance



Print Trial Balance



Get EXACTLY What you Need



Demo

Financial Reporting

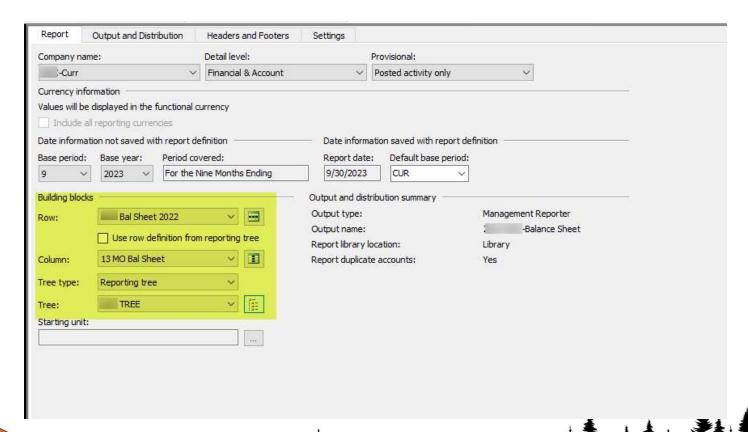
- Management Reporter
- Jet Reports
- deFacto Planning
- AccountingWare ActivReporter

PROS

- Is included with GP (aka it's FREE!)
- Large user base
- Rows / Columns / Trees layout works well for Financial Reporting
- Can export to Excel
- Clean web interface for report viewing
- Can drill back into account or transaction detail

CONS

- Can be VERY slow
- Difficult when needing to generate and distribute a large number of reports



Rows

Row Sode	B Description	C Format Code	D Related Formulas / Rows / Units	J Link to Financial Dimensions
REF		DES		
130		DES		
160	ASSETS	DES		
190		DES		
220	CURRENT ASSETS	DES		
250	Cash			+Segment3 = [1000:1089]
265	Short Term Investments			+Segment3 = [1090:1099]
280	Accounts Receivable - Net			+Segment3 = [1100:1199]
310	Inventory		į.	+Segment3 = [1300:1399]
340	Prepaid Expenses			+Segment3 = [1400:1499]
370				
400	TOTAL CURRENT ASSETS	TOT	250:370	
430		DES		
460	FIXED ASSETS AT COST	DES		
475	Land			+Segment3 = [1500:1509]
490	Building & Leasehold Improve			+Segment3 = [1510:1519]
520	Transportation Equipment			+Segment3 = [1520:1529]
528	Machinery & Equipment			+Segment3 = [1530:1539]
543	Office Furniture & Equipment		Į.	+Segment3 = [1540:1549]
547	Acumulated Depreciation & Am			+Segment3 = [1550:1599]
550				
580	TOTAL FIXED ASSETS - NET	TOT	475:547	
610		DES		
660	Notes Receivable			+Segment3 = [1200:1299]
710	Lease Property			+Segment3 = [1600:1650]
760	Other Assets			+Segment3 = [1651:1999]
850				
880	TOTAL ASSETS	TOT	250:850	
910				

Columns

	A	В	С	D	E
Header 1					
Header 2					
Header 3		@FiscalYear	@FiscalYear	Variance	
Column Type	DESC	FD	FD	CALC	
Book Code / Attribute Category		Actual	Actual		
Fiscal Year		BASE	BASE-1		
Period		BASE	BASE		
Periods Covered		YTD	YTD		
Formula				C-B	
Column Width	AutoFit	AutoFit	AutoFit	AutoFit	
Extra Spaces Before Column					
Format / Currency Override					
Print Control				XCR.	
Column Restrictions					19
Reporting Unit					N
Currency Display					
Currency Filter					
XBRL Currency					
XBRL Dimension					

	20 19	A	В	C	D	E	F	G	Н	I
٠	Header 1		@CalM	@CalM	@CalM	@CalM	@CalM	@CalM	@CalM	@CalM
	Header 2		@Fiscal	@Fiscal	@Fiscal	@Fiscal	@Fiscal	@Fiscal	@Fiscal	@Fiscal
	Header 3									
	Column Type	DESC	FD	FD	FD	FD	FD	FD	FD	FD
	Book Code / Attribute Category		ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL
	Fiscal Year		BASE	BASE	BASE	BASE	BASE	BASE	BASE	BASE
	Period		BASE-12	BASE-11	BASE-10	BASE-9	BASE-8	BASE-7	BASE-6	BASE-5
	Periods Covered		YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD
	Formula									
	Column Width	22	10.78	10.78	10.78	10.78	10.78	10.78	10.78	10.78
	Extra Spaces Before Column		1							
	Format / Currency Override		s,sss,ss	2,222,2	=,===,=	=,===,=	=,===,=	#,###,#	=,===,=	#,###,#
	Print Control	WT	WT	WT	WT	WT	WT	WT	WT	WT
	Column Restrictions									
	Reporting Unit									
	Currency Display									
	Currency Filter									
_	XBDI Currency									

Demo		

	Sep 2022	Nine Months En Oct 2022	Nov 2022	Dec 2022	Jan 2023	Feb 2023
ASSETS				B		
CURRENT ASSETS						
Cash	579,327	302,224	578,518	167,873	224,851	253,177
Short Term						
Investments Accounts Receivable						
Net	1.295.910	102 232	1.519.964	1.435.004	898,746	1.122.065
Inventory	516.497		70.060	388.487	437.070	456,415
Prepaid Expenses	47,811	39,911		201	47,975	41,990
TOTAL CURRENT						
ASSETS	2,439,545	2,091,899	2,594,569	2,018,658	1,000,000	
FIXED ASSETS AT						
COST						
Land						
Building &						
Leasehold						
Improvements	304,461	304,461	304,461	304,461	304,461	304,461
Transportation	66.020	66.000	66 020	66.000	66.000	66.020
Equipment Machinery &	66,029	66,029	66,029	66,029	66,029	66,029
Equipment	616,925	616.925	645.648	625,304	625,304	625,304
Office Furniture &	0.0,5.25	010,523	0.15,0.10	020,001	020,001	020,001
Equipment Acumulated	215,293	215,293	215,293	215,293	218,598	218,598
Acumulated						

Can drill back into detail

Demo Balance Sheet

	For the I	Nine Months End	ing Saturday, Se	ptember 30, 202	3	
	Sep	Oct	Nov	Dec	Jan	Feb
	2022	2022	2022	2022	2023	2023
Cash:	**************************************		53 N			·
e Checking Cash -	643,451	301,524	577,818	167,173	224,151	252,477
Petty 1 Cash	700	700	700	700	700	700
in in ay	(64,824)	0	0	0	0	0
Total Cash	579,327	302,224	578,518	167,873	224,851	253,177

Jet Reports insightsoftware

PROS

- Works in Excel (Again, who doesn't love Excel?)
- Can access all data tables and views in GP, not limited to just General Ledger
- Flexible, intuitive design
- Can build custom Excel Reports from any data in GP database
- Jet Basics Free but not all features available

CONS

- No user level security *
- No transaction drillbacks *

*available in upgraded paid versions of Jet Reports

What is Jet Reports?



reporting from insightsoftware

Advanced operational and financial reporting inside of Excel.

- Get all the operational data you need from Microsoft Dynamics, in the format you want.
- Report portability forever automatically move from one version of Dynamics to the next.
- Eliminate errors by accessing and pulling all your data directly in Excel.
- No more copying and pasting, or manually exporting.
- Cut the cost of hard-coding and programming reports to zero.





Sample Reports

- 160 Sample reports available
- 95 Sample Dashboards
- "Read Me" Report
- **Easy Modifications**
- Available Consulting from Professional Services
- **Jet Support Site**



Dynamics NAV

VIEW & DOWNLOAD



Income Statement- Dim by Sheet

Finance

Dynamics 365 Business Central, Dynamics NAV

VIEW & DOWNLOAD

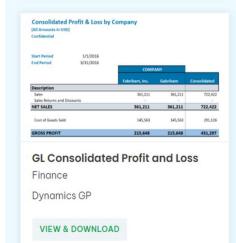


GL Simple Income Statement

Finance

Dynamics GP

VIEW & DOWNLOAD





GL Transaction History Finance Dynamics GP VIEW & DOWNLOAD

deFacto Planning

www.defactoglobal.com

Uses Rows / Columns / Trees for layout

Balance Sheet Summary

For Dec.2023

deFacto PLANNING

Balance Sheet	Dec.2023	Dec.2022	Variance	%	Comments
Cash in Bank	343,010,171	379,864,087	(36,853,916)	-9.7%	Increased cash due to new stock offering
Accounts Receivable	22,442,932	31,117,789	(8,674,857)	-27.9%	
Inter-company Accounts Receivable	28,896,785	754,489,637	(725,592,853)	-96.2%	
Inventory	2,315,932	2,122,273	193,659	9.1%	
Total Current Assets	396,665,820	1,167,593,785	(770,927,966)	-66.0%	
Property Plant & Equipment	1,465,471	1,331,724	133,747	10.0%	
Accumulated Depreciation	(120,650)	22,349,524	(22,470,175)	-100.5%	
Property Plant & EquipmentC	1,229	150,125	(148,895)	-99.2%	
Accumulated DepreciationC	34,289	4,500,542	(4,466,253)	-99.2%	
Net Property, Plant & Equp	1,380,339	28,331,915	(26,951,576)	-95.1%	
Goodwill	- 1	672,844	(672,844)	-100.0%	
Intangible Assets	-	672,844	(672,844)	-100.0%	
Total Assets	398,046,158	1,196,598,543	(798,552,385)	-66.7%	
Account Payable	9,600,759	10,790,084	(1,189,325)	-11.0%	
Inter-company Account Payable	19,986,628	5,286,196	14,700,432	278.1%	
Accrued Expenses	1,393,069	1,467,594	(74,525)	-5.1%	
Interest Payable	5,546	266,259	(260,712)	-97.9%	
Short Term Portion of Long Term Debt	8,680	1,125,206	(1,116,526)	-99.2%	
Inter-company out of balance	828	63,805	(62,978)	- <mark>98.7</mark> %	
Other Current Liabilities	1,535,003	1,024,315	510,687	49.9%	
Total Current Liabilities	32,530,513	20,023,459	12,507,054	62.5%	

1206

deFacto Planning



POWER PLANNING

Total Revenue \$33.22M

Total Sales Units 33.22K

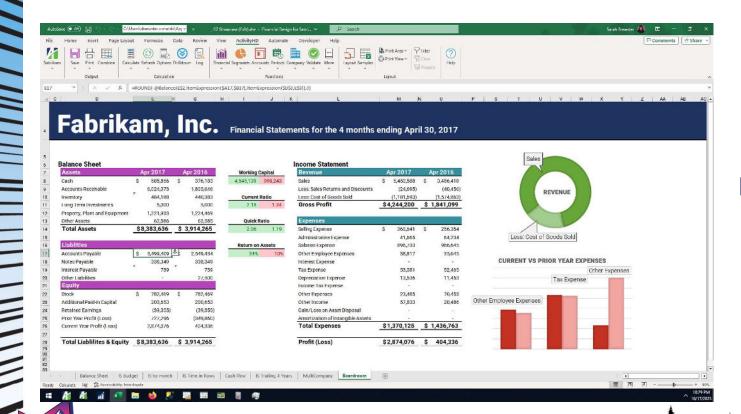
Save Clear		Select a cell to display/edit comments															
Quarter Month	Qtr 1.2024 Jan.2024	Feb.2024	Mar.2024	Total	Qtr 2.2024 Apr.2024	May.2024	Jun.2024	Total	Qtr 3.2024 Jul.2024	1	Sep.2024	Total	Qtr 4.2024 Oct.2024		Dec.2024	Total	Total
Yakua 2 door sedan	2,000	2,551	1,275	5,826	1,000	1,000	1,000	3,000	1,000	1,000	1,000	3,000	1,000	1,000	1,000	3,000	14,826
Matzia 4 door sedan	390	866	331	1,587	1,119	397	998	2,514	397	1,025	397	1,819	1,125	397	914	2,436	8,355
Z Sport convertible	1,104	1,104	1,104	3,312	34	42	500	576	25	61	22	109	57	20	53	130	4,128
■Sedan	3,494	4,520	2,711	10,725	2,153	1,439	2,498	6,090	1,422	2,086	1,419	4,928	2,182	1,417	1,967	5,566	27,309
Zatzu Crossover	9	51	7	68	25	34	56	116	20	49	238	307	43	15	42	100	592
Atza Large	19	34	12	65	51	61	42	154	35	98	33	167	86	30	84	201	587
Atza Hybrid	13	23	7	43	34	37	56	127	25	61	22	109	57	20	53	130	409
⊟SUV	41	108	27	176	110	132	154	397	81	208	293	583	187	66	179	432	1,587
Smart Hybrid	19	17	12	48	68	29	168	265	66	159	55	281	158	51	148	356	950
Matzia Hybrid	28	17	17	63	42	29	42	114	56	147	50	253	129	46	127	301	730
⊟Hybrid	47	34	30	111	110	58	210	378	122	307	105	533	287	96	274	658	1,680
⊟Auto	3,582	4,662	2,768	11,012	2,374	1,630	2,862	6,865	1,625	2,601	1,817	6,044	2,655	1,579	2,421	6,656	30,577
Short bed	16	28	10	54	42	48	70	160	30	74	28	132	72	25	63	160	506
Long bed	9	17	5	31	25	32	42	99	20	49	17	86	43	15	42	100	317
■Light	25	45	15	85	68	79	112	259	51	123	44	218	115	41	106	261	823
One ton 2 seat	6	11	5	23	17	21	42	80	15	37	11	63	29	10	32	70	236
One ton 4 seat	19	34	12	65	51	66	98	215	41	98	33	172	100	30	84	215	667
1.5 ton dual wheel	13	23	7	43	34	42	70	146	25	61	22	109	57	20	53	130	428
	1.000				2000		- 11		1000		SHORES		1				

deFacto Planning



ActivReporter



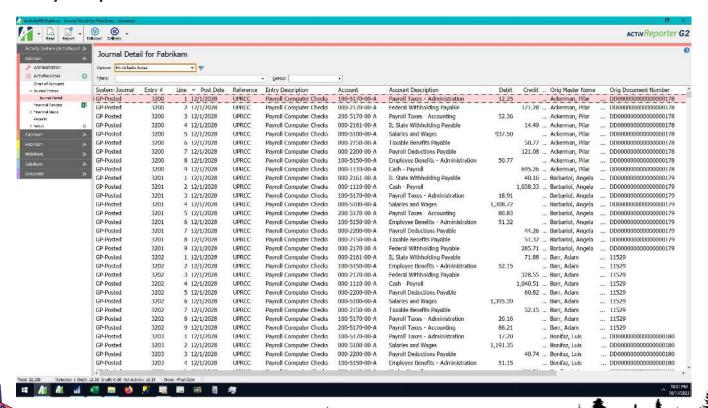


Excel Dashboards

ActivReporter



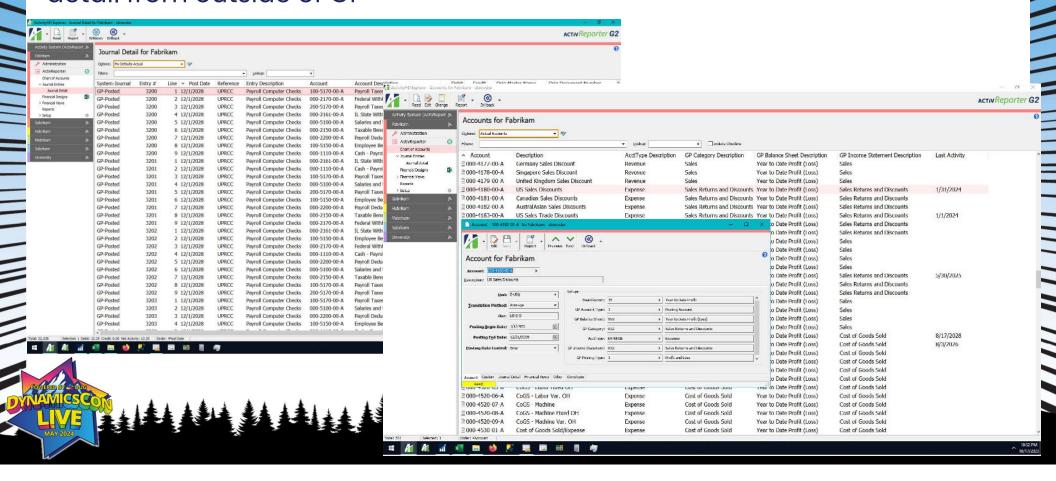
Activity Explorer – View all GL data outside of GP



ActivReporter Accounting Ware.



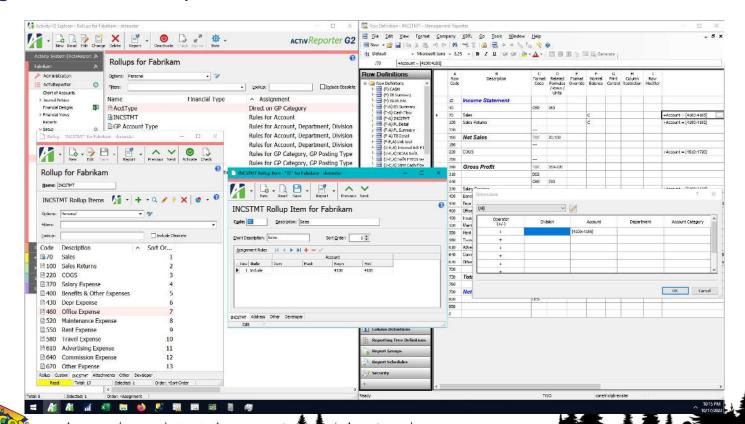
Activity Explorer - View all GL Account and Transaction detail from outside of GP



ActivReporter Maccounting Ware.



Segmented Rollups (similar to MR Trees)



Booth 820

Other Paid Options

- Prospero / MSX Group (can convert rows and trees from MR)
- Solver (BI360)
- Vivid Reports
- Prophix
- Journyx
- Others?

Demo

Analysis Reports / Other Reports (i.e. The FUN Stuff)

- SQL Reporting Services
- Power BI
- Excel

SQL Reporting Services

PROS

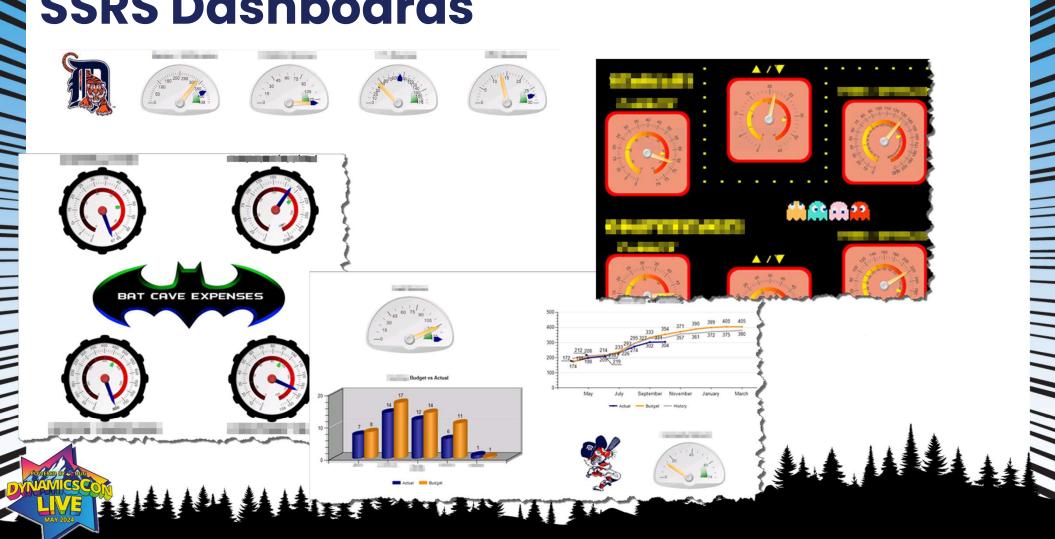
- Free if you own SQL Server
- Can build any report using most common data sources
- Security can be granted at a very granular level
- Reports are accessed via web browser, no local installations
- Dynamics GP has a ton of SSRS reports available out of the box
- Report Builder accessible through the browser
- Reports can be developed using SQL Server Data Tools (Visual Studio) or Report Builder
- Reports are embedded in many places in GP

SQL Reporting Services

CONS

- Can build any report Knowing where to start can be intimidating
- Visual Studio or Repot Builder can be confusing for endusers
- Must know your Data Model

SSRS Dashboards



Power BI



PROS

- Great visualization tool!
- Power BI desktop is a free download, can get started today!
- Great tool for dashboard creation
- Can connect to almost any data source, including online services
- Dashboards are accessible online to anyone with the proper permissions
- Dynamics GP includes a Power BI content pack
- Excel power users will appreciate the interface

Power BI

CONS

- Need Power BI Pro to distribute and share reports (\$9.99/user/mo)
- So many options can be intimidating
- No automated report distribution

Demo

Questions

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