



POWERED BY  DUG

DYNAMICS CON LIVE

MAY 2024

Take Modern GP to the Pinnacle



Agenda

- Behind the Scenes
- GP Version
 - Features and Enhancements
- Cloud Hosting
- Integrations
- M365 and Power Platform
- ISVs



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President - Golden House



GoldenHouse™
Help and Healing for Domestic Abuse





What is modern

- Digital
- New features
- Integrated
- Cloud
- Copilot / AI
- Save time
- Faster turnaround
- Accurate information
- Employee retention
- Job satisfaction



Change

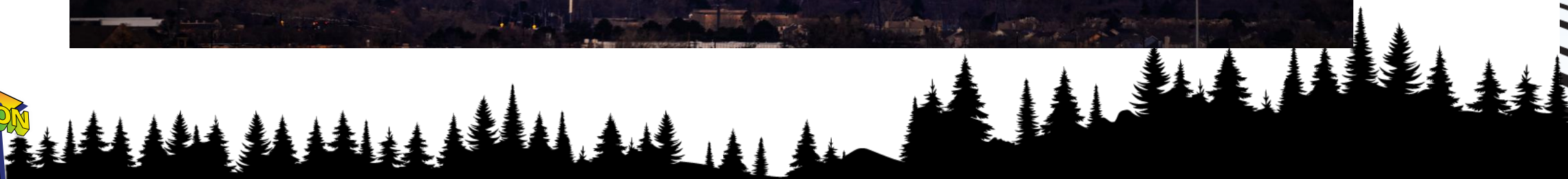
Fear is not from change.

Fear is from sudden, unplanned change.

Fear is I know how to do this now.

I don't know how to do the new process.

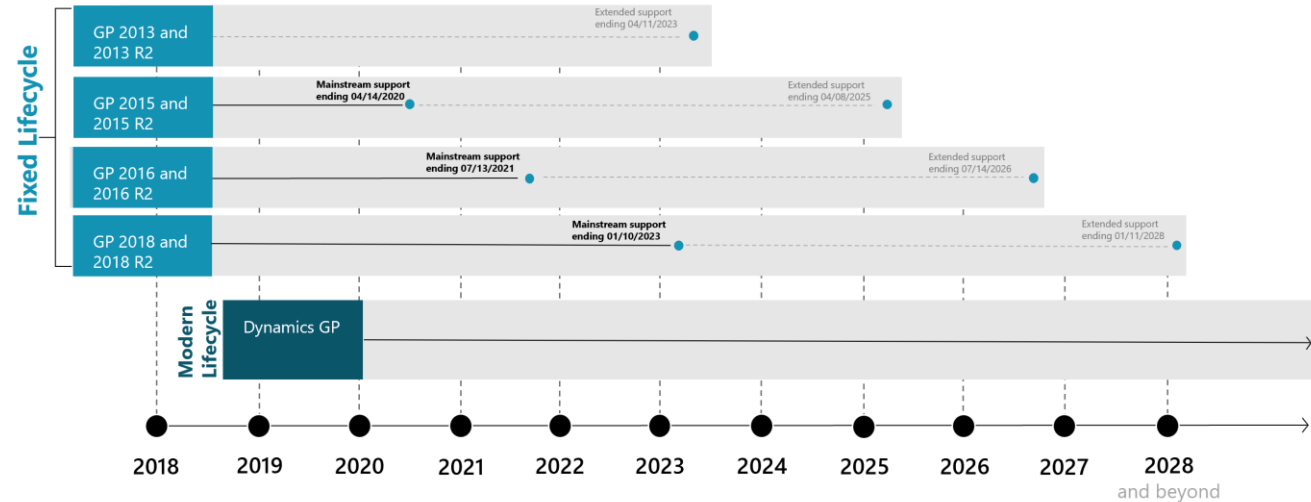




Versions and Support

- GP 18.6
- [Ongoing support – Modern Lifecycle](#)
- Oct. 1st enhancement increase
- No support end date – 2028 and beyond
- No new sales starting with perpetual in 2025 and subscription in 2026

Dynamics GP versions governed by Fixed and Modern Lifecycle



As an example of a supported (tested by Microsoft) upgrade path to 18.7 (October 2024 Release) or 2024 Year-End would be from GP 18.5.1556 or later.



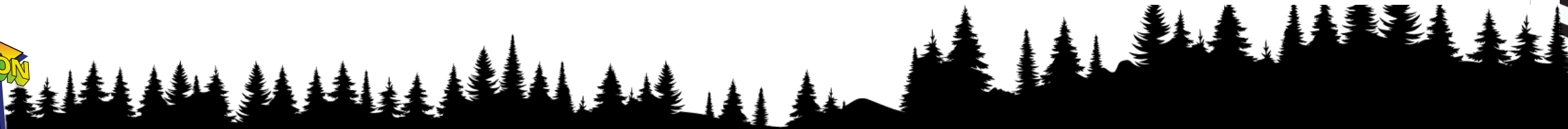
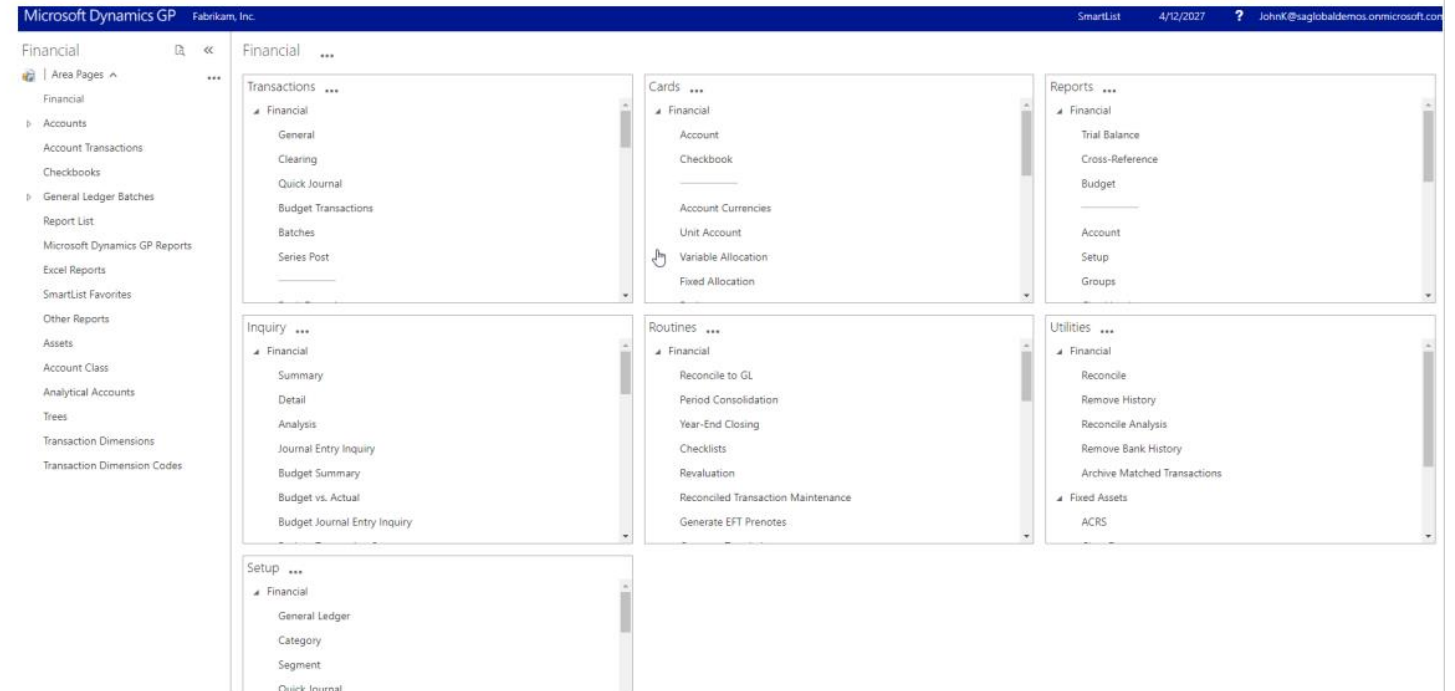
Features and Enhancements

- GL – Excel copy/paste
- Workflow
 - Audit reporting
- Document Attach
- Payables Excel copy/paste
- Electronic Bank Reconcile
- EFT payments
- Import Payables Invoices
- Safe Pay
- Word Templates / email
- Excel Refresh / SSRS reports
- All-In-One Views



Web Client

- Full Functionality
- Simplified Deployment (no workstation updates)
- Fresh web interface
- Search for Form or Report



Dynamics GP in the Cloud?

- Hosted environment:
 - SQL Server
 - Remote Desktop or Web Client server
 - Domain Controller
 - Sync with on-prem environment – or not
- Azure, AWS, Google, service provider, private cloud – Yes
- Keep your ISV and other solutions



Integrations

1. SmartConnect
2. Integration Manager
3. eConnect (custom)
4. Others





Working out of the office

Teams - Popdock

The screenshot shows the Microsoft Teams interface. On the left is a navigation pane with icons for Activity, Chat, Teams, Calendar, Calls, and Files. The 'Teams' section is expanded, showing a list of teams: eOne Solutions, Connections, Popdock, Professional Services, Techies, Consulting, and Austin. The 'General' channel of the 'Austin' team is selected. At the top, there is a search bar and a user profile 'JB'. Below the channel name, there are tabs for 'Posts', 'Files', 'Wiki', and 'Popdock'. The 'Popdock' tab is active, displaying a table of projects. The table has columns for Customer number, Contract number, Project name, Project number, and Project type. Above the table, there are controls for 'List', 'Refresh', 'Filters', 'Export', 'Show columns', and a search box. A drag-and-drop instruction is visible above the table headers.

Customer number	Contract number	Project name	Project number	Project type
AMERICAN0001	AMADVWORKS	Adventure Works Campaign	ADVCAMP	Fixed price
COHOWINE0001	COHONTHAUS	Construction of Net Housing	COHOCONST	Cost plus
COHOWINE0001	COHONET	Netwire Project	COHONETNETWI	Cost plus
COHOWINE0001	COHOWINE	Coho Wintery Requirements	COHOREQ	Cost plus
ADAMPARK0001	ADAMPHOTEL	Park Resort Hotel Ledger	HOTELEDGER	Time and materials
ADAMPARK0001	ADAMPHOTEL	Park Resort Network System	PARKNETSYS	Time and materials
ADAMPARK0001	ADAMPHOTEL	Park Requirements Analysis	PARKREQ	Time and materials
ASTORSUI0001	WP	Margie's Travel Hotel Ledger	WPHOTELEDG	Time and materials
ASTORSUI0001	WP	Margie's Travel Network System	WPNETSYS	Time and materials
ASTORSUI0001	WP	Margie's Travel Requirements	WPREQMTS	Time and materials



Teams – Power App

Activity
Chat
Teams
Calendar
Calls
OneDrive
empower a...
Planner
Power BI
DynConPrep
Apps

DynConPrep DynConPrep About

Customer ID

Doc Date

Address 1

City

State

Zip

Cell Number

Product ID

Quantity

Add Line

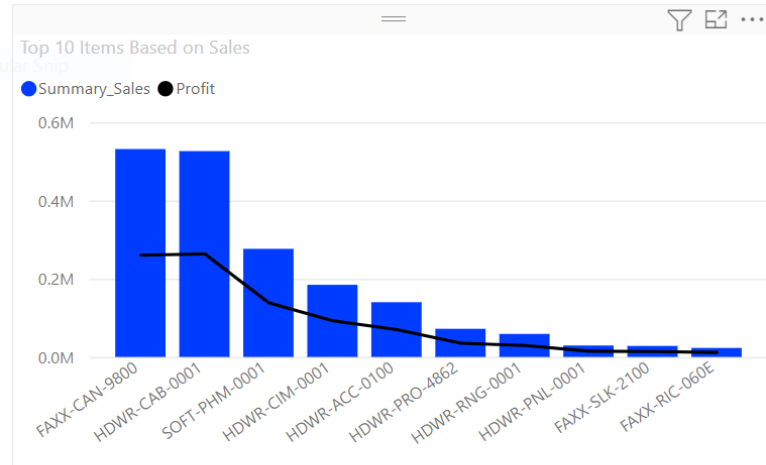
ProductID	ProductQty
We didn't find any data to show at this time	

Submit

52c66f34-e062-476e-a479-279918afc47a



Power BI



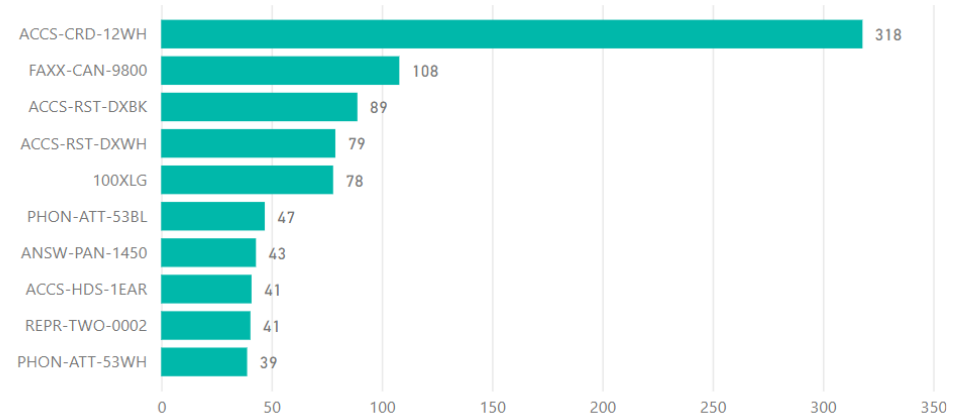
Item_Number	Items to Order
128 SDRAM	51,652.00
WIRE-MCD-0001	3,490.00
WIRE-SCD-0001	1,950.00
PHON-BUS-1250	267.00
ACCS-CRD-12WH	138.00
ACCS-HDS-2EAR	125.00
LOT	119.00
3-E4592A	85.00
3-E4471A	54.00
PHON-BAS-0001	53.00
PHON-ATT-53BK	50.00
3-B3813A	49.00
PHON-GTE-5043	43.00
RMTL-CAP-10MF	43.00
ACCS-HDS-1EAR	42.00
PHON-ATT-5354	39.00
ITCT-CIR-CD85	38.00
TRAN-STR-N394	37.00
PHON-PAN-2315	35.00
ANSW-PAN-2460	34.00
3-D2657A	33.00
3-D2659A	33.00
Total	59,687.00

Items below Order Point Qty

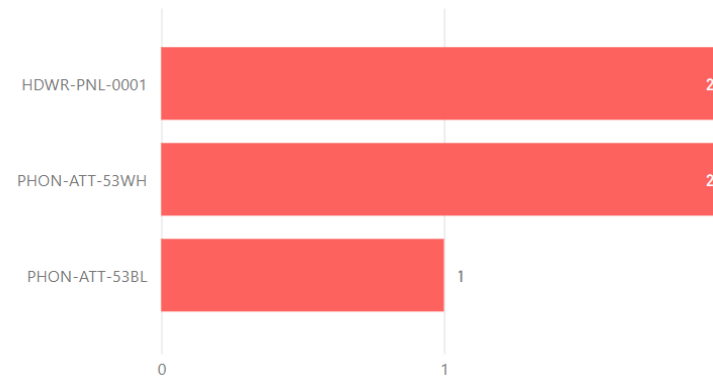
68

Count of Items to Order

Top 10 Items Sold by Quantity



ItemQtyRet by Item_Number



Document_Date

- Monday, April 12, 2021
- Saturday, May 15, 2021
- Saturday, June 12, 2021
- Sunday, May 22, 2022
- Tuesday, July 26, 2022
- Wednesday, July 27, 2022
- Monday, October 30, 20...
- Tuesday, October 31, 20...
- Monday, January 01, 20...
- Friday, January 05, 2024
- Saturday, January 06, 20...
- Tuesday, January 08, 20...



Security and SQL is always cool

- GP Power Tools
- Change Tracking
 - Titanium GP
 - Rockton
 - Fastpath
 - Custom
- Optimization
- Backups
- Updates
- Emailed Reports



Cloud based ISVs

- Document management
- Expense management
- AP
- Tax
- Credit Card Processing / Payments
- Financial Reporting
- Payroll forms / portal
- eCommerce





And So Much More!



Microsoft
Dynamics GP



Copilot



Q&A

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