

CRM that Drives Growth

"We are no longer challenged to efficiently enter and track leads"

Designed for small businesses with 5 or less users needing to communicate effectively, streamline sales operations, and leverage Microsoft 365 with a powerful CRM solution.






Empellor Sales Pro

Up your sales game and move your business forward with ease and transparency with Empellor Sales Pro powered by Dynamics 365 Sales.

Ready to leave manual, disconnected excel sheets behind and accelerate your sales process? Streamline your sales process and stay organized.

What we offer :

Empellor Sales Pro is perfect for business owners and leaders looking to connect to their existing Office 365 environment with a powerful CRM solution. With Empellor Sales Pro, you will realize an easy-to-use CRM that will enable you to:

-  Increase Sales
-  Standardize lead and opportunity pipeline management for your team
-  Experience reliable prospect and client data in a consolidated, scalable and platform
-  Realize centralized client communications & database across the organization
-  Gain instant mobility on any device

Streamline **your sales** process and stay organized with **Empellor Sales Pro.**

Total Implementation:
\$10,000 + 7 days

Why Empellor Sales Pro ?

Empellor Sales Pro features:

Sales Execution

- ✔ Lead & Opportunity Tracking
- ✔ Activity Tracking
- ✔ Quoting & Orders
- ✔ Mobile App
- ✔ Standard Sales Process Flow

Collaboration

- ✔ Teams Integration
- ✔ Outlook Integration
- ✔ Calendar Synchronization
- ✔ Mobile App
- ✔ Share Point Integration
- ✔ Task Management
- ✔ Email Integration

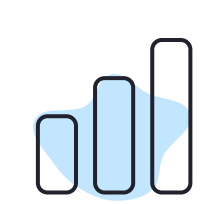
Reporting & Analytics

- ✔ Real-time Sales Performance & Trends
- ✔ My Daily Focus Dashboard
- ✔ Lead Performance
- ✔ Sales Manager Summary
- ✔ Sales Pipeline

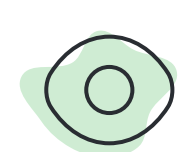
Add-Ons

- ✔ Integration Assessment
- ✔ ClickLearn Training Portal
- ✔ XpertDoc Document Automation
- ✔ Ongoing Innovation and Optimization

Achieve more with Microsoft Dynamics 365 Sales



Unify customer data and streamline sales funnels to close deals faster.



Get a holistic view of customers to confidently understand their needs.



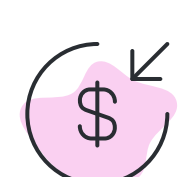
Predict how demand and markets may change in the foreseeable future.



Convert more leads to opportunities, and more opportunities to closed sales.



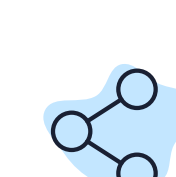
Gather customer feedback and sentiment to help build relationships.



Maximize your investment in Office 365.



Leverage SharePoint for document management.



Improve communications utilizing Teams integration.

Empellor CRM Promise:
Deliver a CRM that drives growth.

We guarantee that you will be able to move your business forward with ease and transparency using Dynamics 365 Sales. Let CRM become the lifeblood of your organization.

Let's Talk! Empellor CRM | www.empellorcrm.com | info@empellorcrm.com | 303-482-2909

CRM that Drives Growth

"We are now able to predict and manage pipelines with confidence"

Created for SMBs with 5+ on their sales team who need a CRM with automations and analytics, increased pipeline visibility, and improved forecasting ability





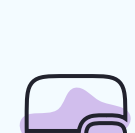

Empellor Sales Growth

Dominate your market and move your business forward with ease and transparency with Empellor Sales Growth powered by Dynamics 365 Sales.

Want your sales management to rocket to the next level? Elevate your sales with insights, automations and organization.

What we offer :

Empellor Sales Growth is perfect for sales leaders struggling to predict and manage pipelines with confidence amidst a more complex sales process, who need to gain increased visibility across sales activity, improve forecasting and goal management with a powerful CRM solution. With Empellor Sales Growth, you will realize an easy-to-use CRM that will enable you to:

-  Gain insights into deals, revenue and your teams' performance
-  Develop accurate forecasts to accelerate your business expansion
-  Acquire real-time insights to monitor the sales process, pipeline processing, and key sales data
-  Increase sales by bringing together the entire sales team to facilitate the buyer journey
-  Improve reporting resulting in greater visibility and sales performance
-  Harness business insights leading to better and faster decision-making

Elevate your **sales** with insights, organization, and **precision.**

Total Implementation:
\$25,000 + 30 days

Why Empellor Sales Growth?

Empellor Sales Growth features:

Sales Execution

- ✓ Lead & Opportunity Tracking
- ✓ Activity Tracking
- ✓ Quoting & Orders
- ✓ Mobile App
- ✓ Standard Sales Process Flow
- ✓ Customized Sales Process Flow
- ✓ Product & Pricing Configuration
- ✓ Pipeline Management
- ✓ Forecasting
- ✓ Competitors, Sales, Goals & Territory Management
- ✓ Sales Sequences

Collaboration

- ✓ Teams Integration
- ✓ Outlook Integration
- ✓ Calendar Synchronization
- ✓ Mobile App
- ✓ Share Point Integration
- ✓ Task Management
- ✓ Email Integration
- ✓ Email Template Configuration

Reporting & Analytics

- ✓ Sales 360
- ✓ Real-time Sales Performance
- ✓ My Daily Focus
- ✓ Enhanced Analytics with Power BI

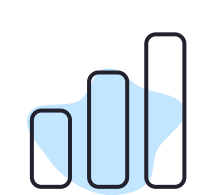
Customization & Extensibility

- ✓ Application Customization

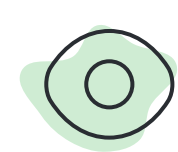
Add-Ons

- ✓ Integration Assessment
- ✓ ClickLearn Training Portal
- ✓ LinkedIn Sales Navigator
- ✓ XpertDoc Document Automation
- ✓ Ongoing Innovation and Optimization
- ✓ Sales Team Member App
- ✓ Power Pages Portals

Achieve more with Microsoft Dynamics 365 Sales



Unify customer data and streamline sales funnels to close deals faster.



Get a holistic view of customers to confidently understand their needs.



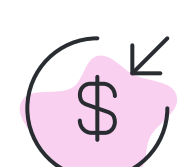
Predict how demand and markets may change in the foreseeable future.



Convert more leads to opportunities, and more opportunities to closed sales.



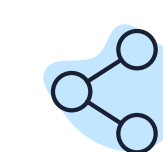
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CRM that Drives Growth

"We are so happy to proactively drive cross-selling opportunities"

Developed for enterprises whose sales operations (20+ users) require advanced CRM functionality, one or more integrations and process automations, and the ability to drive cross-selling opportunities..




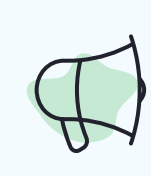


Empellor Sales 360

Excel past the competition and move your business forward with ease and transparency with Empellor Sales 360 powered by Dynamics 365 Sales.

Ready to give your sales team everything they want? Power up your sales team with advanced analytics and automation.

What we offer :

Empellor Sales 360 is perfect for Enterprises, Sales Teams, and Account Managers who need advanced analytics and automations. With Empellor Sales 360, you will realize an easy-to-use CRM that will enable you to:

-  Experience a massive expansion of sales to your best customers
-  Optimize work and automate business processes
-  Aligns teams for more effective customer engagement
-  Save valuable time by automating sales processes
-  Gain a comprehensive picture of your customers
-  Connect your systems for better communication channels, data collection and analysis, and improved efficiency

Power up your **sales team** with **advanced analytics** and automation.

Total Implementation:
\$50,000 + 60 days

Why Empellor Sales 360 ?

Empellor Sales 360 features:

Sales Execution

- ✓ Lead & Opportunity Tracking
- ✓ Activity Tracking
- ✓ Quoting & Orders
- ✓ Mobile App
- ✓ Standard Sales Process Flow
- ✓ Customized Sales Process Flow
- ✓ Product & Pricing Configuration
- ✓ Pipeline Management
- ✓ Forecasting
- ✓ Competitors, Sales, Goals & Territory Management
- ✓ Sales Sequences
- ✓ Customer 360 Profiling

Collaboration

- ✓ Teams Integration
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Reporting & Analytics

- ✓ Real-time Sales Performance
- ✓ My Daily Focus
- ✓ Enhanced Analytics with Power BI

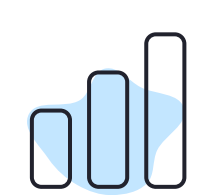
Customization & Extensibility

- ✓ Application Customization
- ✓ Process Automations
- ✓ Alerts & Notifications

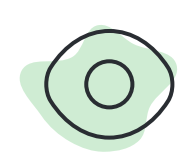
Add-Ons

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- ✓ XpertDoc Document Automation
- ✓ Ongoing Innovation and Optimization
- ✓ Sales Team Member App
- ✓ Power Pages Portals
- ✓ Custom Applications: Microsoft Power Apps

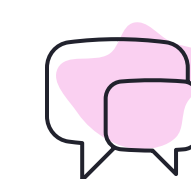
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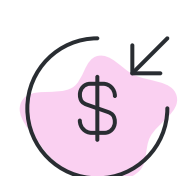
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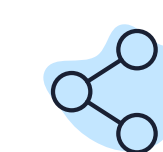
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