

2025 DYNAMICS CON



Dynamics 365 Business Central

- What is new in the 2025 release wave 1?
- How Microsoft and our partners can help you to get there?



Why move to the Cloud?

 Microsoft Dynamics 365

**Future of ERP: Empowering
businesses and people with
AI-guided productivity**



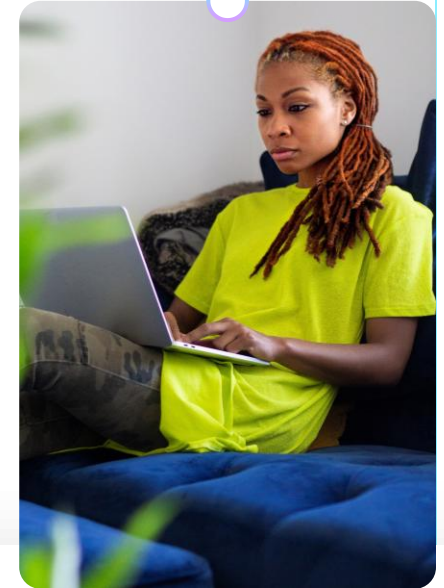
aka.ms/FutureofERP



**Expect more
from your
ERP**



**Stay safe and
compliant**



**Allow your
teams to work
smarter**

The background features a central teal band with the title. Above and below this band are white areas with a light gray cross-hatch pattern. Various hexagonal shapes in shades of blue and gray are scattered throughout the design, some overlapping the teal band and others in the white areas.

Why Business Central



45,000

Microsoft Dynamics 365 Business Central

Connect finance, sales, service, and operations teams with a comprehensive business management solution and harness the power of AI with Microsoft Copilot.



Trusted by **over 45,000** small and medium-sized businesses

Named **"the Best ERP System"** in 2024 by Forbes Advisor

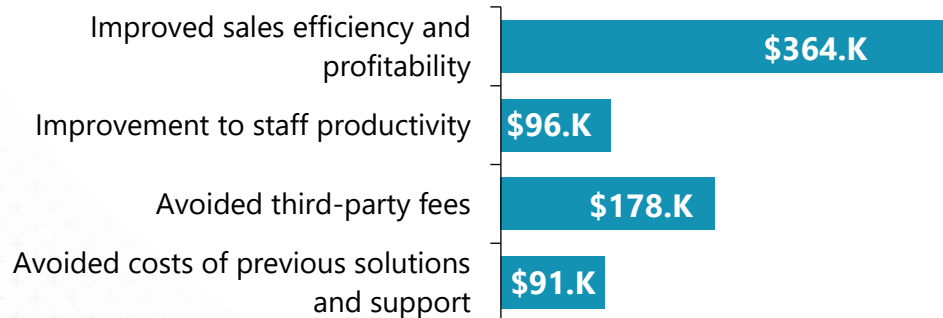
BC: #1 ERP - <https://www.forbes.com/advisor/business/software/best-erp-systems/>

NEW! The Total Economic Impact™ of Business Central

"[Business Central] is making it possible for us to chase those new revenue opportunities because we can actually manage it now with our current resources."

VP of commerce operations,
technology manufacturing

Benefits (three-year)



ROI
265%



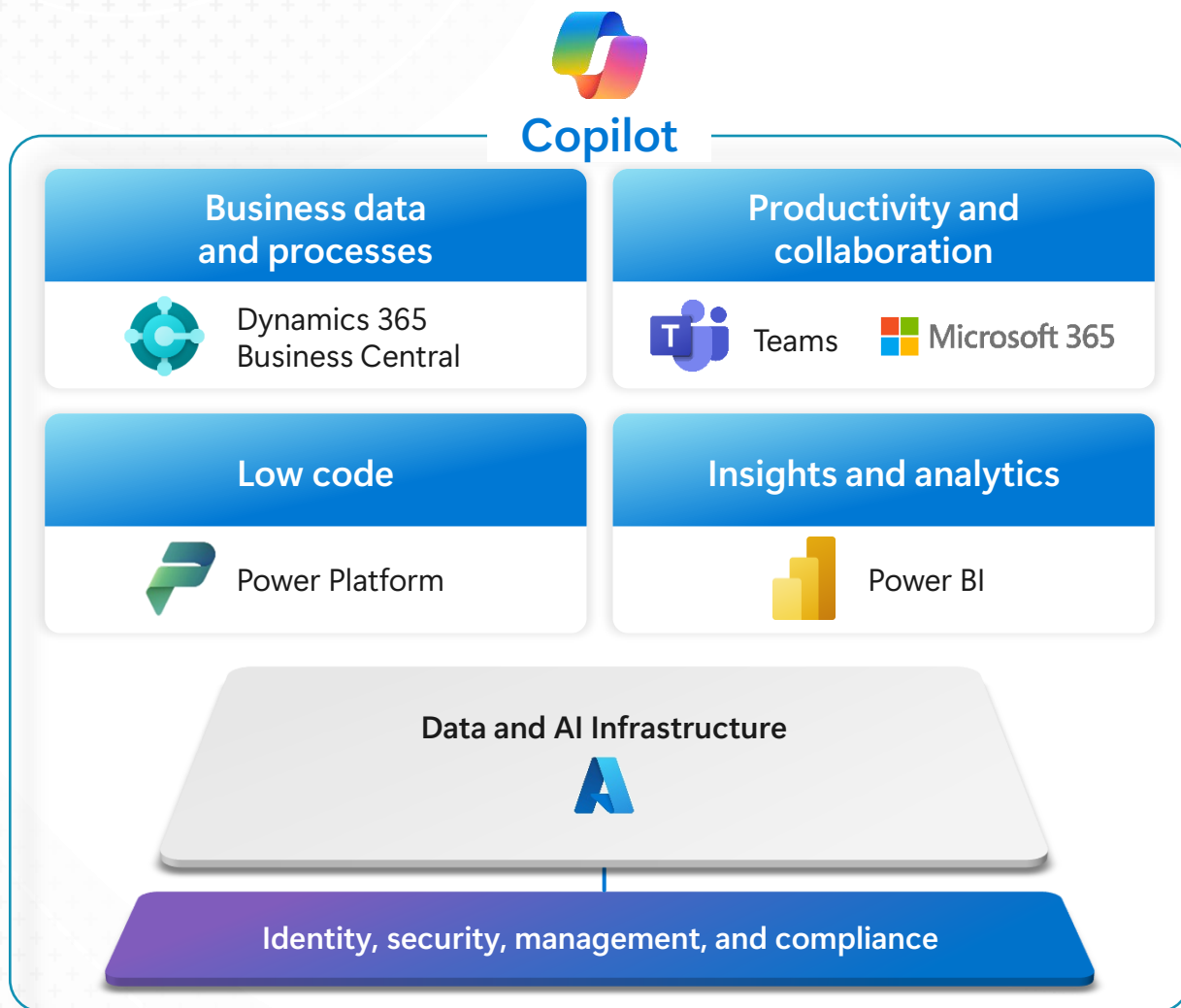
Improved
Finance
Productivity
15.6%



Payback
6 months

Download the report: aka.ms/BC-TEI-Migrations

Adapt faster with Business Central—built on the **only fully integrated AI-powered stack**, on the world's **most trusted cloud**



- » Next-generation AI with Microsoft Copilot
- » World-class security and compliance
- » Industry-leading reliability, scalability and performance
- » Open architecture allows you to connect to existing systems
- » Further tailor with pre-built apps for unique vertical or business requirements
- » Available in 160 countries and 47 languages

Watch Business Central 2025 release wave 1 sessions at aka.ms/BCYouTube

Copilot and AI

What's new: Copilot for Sustainability

What's new: Enhanced Purchase Order matching with Copilot

Introducing: Sales Order Agent

Introducing: Payables Agent

Introducing: AI consumption billing for Business Central

What's new: Summarize with Copilot

What's new: Autofill fields with Copilot

What's new: Chat with Copilot in 2025

What's new: Business Central AI resources

What's new: Prepare your Copilot extension – practical considerations

Sustainability Management

What's new: Default sustainability information

What's new: Post emissions with the General Journal

What's new: Water and Waste Management

What's new: Value Chain Automation with Transfer Orders

What's new: Value Chain Automation with Production Orders

What's new: Value Chain Automation with Assembly Orders

What's new: Power BI reports for Sustainability

Application

What's new: Document Preview in E-Documents

What's new: E-Documents connectors

What's new: Enhancements in E-Documents

What's new: Extending E-Documents with new interface

What's new: Enhancements in Intrastat

What's new: Integration with Dynamics 365 Field Service

What's new: Contoso Demo Tool

Supply Chain Management

What's new: Cost Adjustment

What's new in project management: Receive project items with receipts or put-aways

What's new in manufacturing: Streamline product design

What's new in manufacturing: Reverse production order transactions

What's new in manufacturing: Integration to warehouse

What's new in manufacturing: Order processing

What's new in manufacturing: Costing

What's new: Concurrent Inventory Posting

Ecommerce

What's new in Shopify Connector: Metafields

What's new in Shopify Connector: Troubleshoot export issues on Shopify Skipped Records page

What's new: Shopify Connector: Shopify B2B companies and company locations

What's new in Shopify Connector: Activate sales channels

Governance and administration

Introducing: Tenant Discovery Endpoint

Introducing: PTEs in Admin Center

What's new: Flexible Update Management

What's new: Customer-Managed Encryption Key

What's new: Telemetry

Country and Regional

What's new: E-Documents localizations

Development

What's new: Power BI embedding (for developers)

What's new: AL-Go for GitHub on Security

What's new: AL-Go for GitHub on Build and Performance

What's new: AL-Go for GitHub on Quality and Testability

What's new: AL-Go for GitHub on Delivery and Deployment

What's next: AL-Go for GitHub

What's new: Server and database

What's new: Moving tables and fields between AppSource extensions

What's new: Opening Visual Studio Code from the web client

What's new: AL language

Introducing: How to mock outbound http calls for easier testing

Reporting and data analysis

What's new: Reporting (for developers)

What's new: Manufacturing analytics (new and updated reports)

What's new: Manufacturing analytics (updated PBI app)

What's new in Financial Reporting (for report users)

What's new in Financial Reporting (for report authors)

What's new in Financial Reporting (for administrators)

What's new: Excel reporting (for finance, sales, purchasing, manufacturing, and sustainability)

Introducing: Discover and explore reports

What's new: Power BI (for sales)

What's new: Power BI (for subscription billing)

What's new: Data analysis

User Experience

What's new: Business Central user experience and productivity

The background features a light gray grid of small plus signs. Overlaid on this are several large, semi-transparent circles in shades of light blue and light gray, creating a layered, geometric effect.

BusinessCentral.com

Dynamics 365 Business Central

2025 release wave 1 investment areas



AI powered business

Finance

- Subscription billing improvements
- Regulatory requirements
- E-documents: significant enrichments (payments, fin. charges, reminders, e-invoice preview, sending via email...)

Supply chain

- Manufacturing enhancements
- Quality management (*wave 2*)
- Subcontracting enhancements (*wave 2*)
- Shopify – Sales channels and more

Sustainability

- Capturing emissions with Gen. journal
- Water and waste intensity management
- Scope 3 emissions value chain automation

Generative AI

- Sales order agent (more capabilities!)
- Payables agent
- Copilot suggest GHG emissions
- Autofill fields
- Summarize with Copilot
- ISV documentation as a knowledge source
- Improved E-invoice matching Copilot

Reporting

- Enhanced financial reporting
- Power BI: New embed UI. Drill-back to transactions
- Enhanced data analysis – new built-in queries, include related data
- Enhanced Report Explorer and report documentation
- Enhanced reporting for finance, sales, purchasing, manufacturing, sustainability, subscription billing, and fixed assets.



World class service

Geographic expansion

- Additional countries
- Partner localization program

User experience

- Preview attachments in web client
- Better screen estate handling

Fundamentals

- Performance – faster client rendering, more posting throughput
- Scalability
- Security and reliability
- High availability

Efficient development

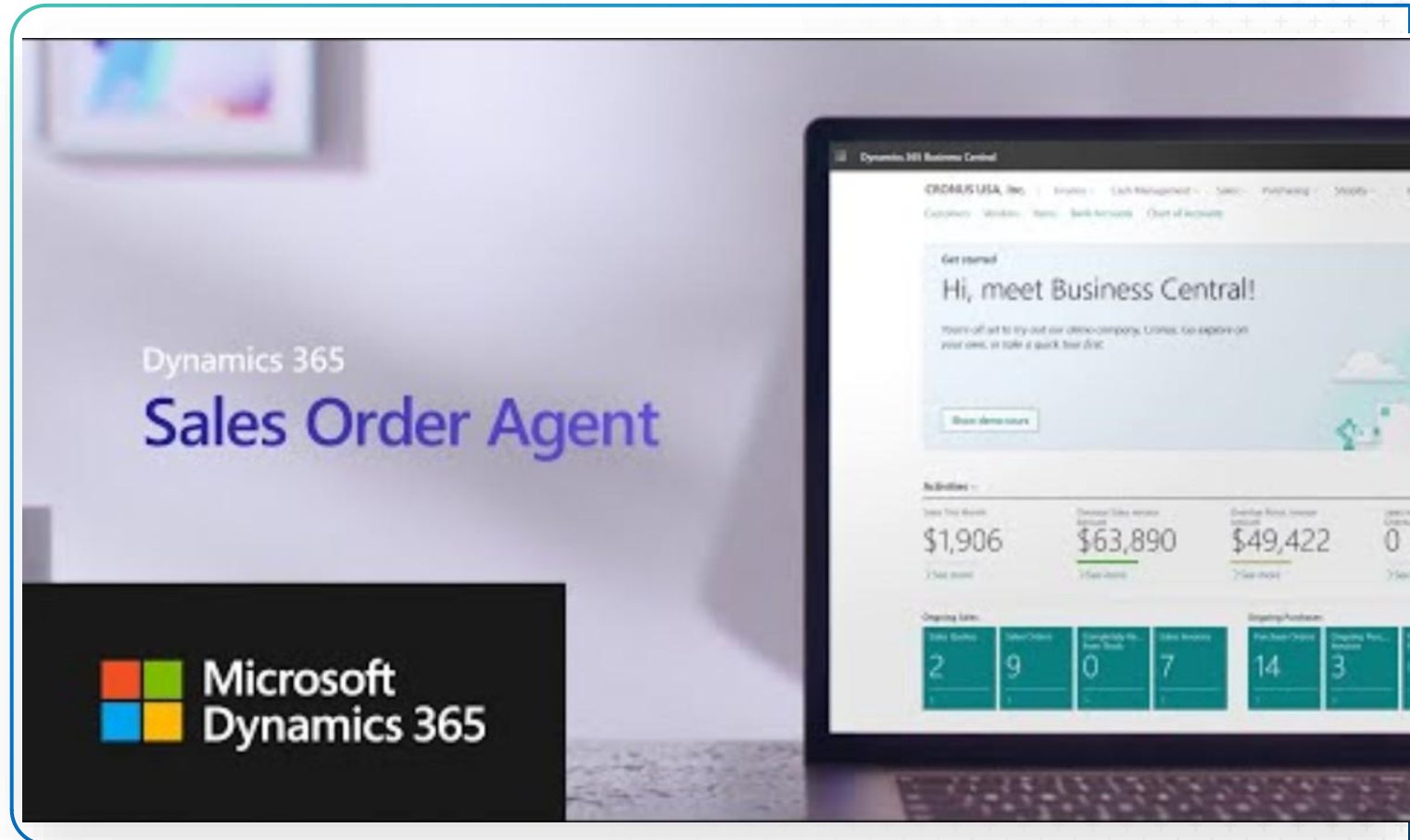
- Developer tools for Copilot enhancements
- AI Toolkit - Business Central AI resources PP/GA
- Move tables and fields between extensions for ISVs
- Mock outbound web service calls
- Use resource files in partner apps
- AL Go for GitHub improvements

Administration

- Flexible update management GA
- Manage PTEs in Admin Center
- Admin Center API automation

Sales Order Agent in Business Central

https://www.youtube.com/watch?v=6icbmbLc_Og



SALES ORDER AGENT (PUBLIC PREVIEW)

Use AI to automate the full process of **capturing sales quotes and orders** from customers' requests expressed in **natural language**.



Receives and analyzes customers' requests via email



Engages in multi-turn e-mail conversations with the customer to clarify the request



Checks available inventory, unit of measure, attributes, variants



Can be triggered automatically and on demand, by internal and external processes



Detects and deflects irrelevant and malicious e-mail content



Automatically resolves validation errors where possible



Acts within defined permissions and profile (role)



Brings humans in the loop to validate key decisions



Convert sales quotes to a sales orders upon salesperson or customer confirmation



Composes emails with sales quote as attachment and share it in the same e-mail thread



Creates and updates sales quotes with requested items, configured pricing and delivery dates

New capabilities

Since the private preview



Verify **items availability**, pricing and discounts per location, quantity and requested delivery date

Dynamics 365 Business Central Environment: directions-dmitrych

CRONUS USA, Inc. | Finance | Cash Management | Sales | Purchasing | Shopify | All Reports | 50

Customers Vendors Items Bank Accounts Chart of Accounts

Headline

Want to learn more about Business Central?

Actions

- + Sales Quote
- + Sales Order
- + Sales Invoice
- + Purchase Quote
- + Purchase Order
- + Purchase Invoice
- > Find entries...
- > New
- > Payments
- > Reports
- Excel Reports
- Power BI Reports

Get started: Here are a few things you can try out [Show demo tours](#)

Activities

Sales This Month	Overdue Sales Invoice Amount	Overdue Purch. Invoice Amount	Sales Invoices Predicted Overdue
\$0	\$70,024	\$49,422	0

New capabilities

Since the private preview



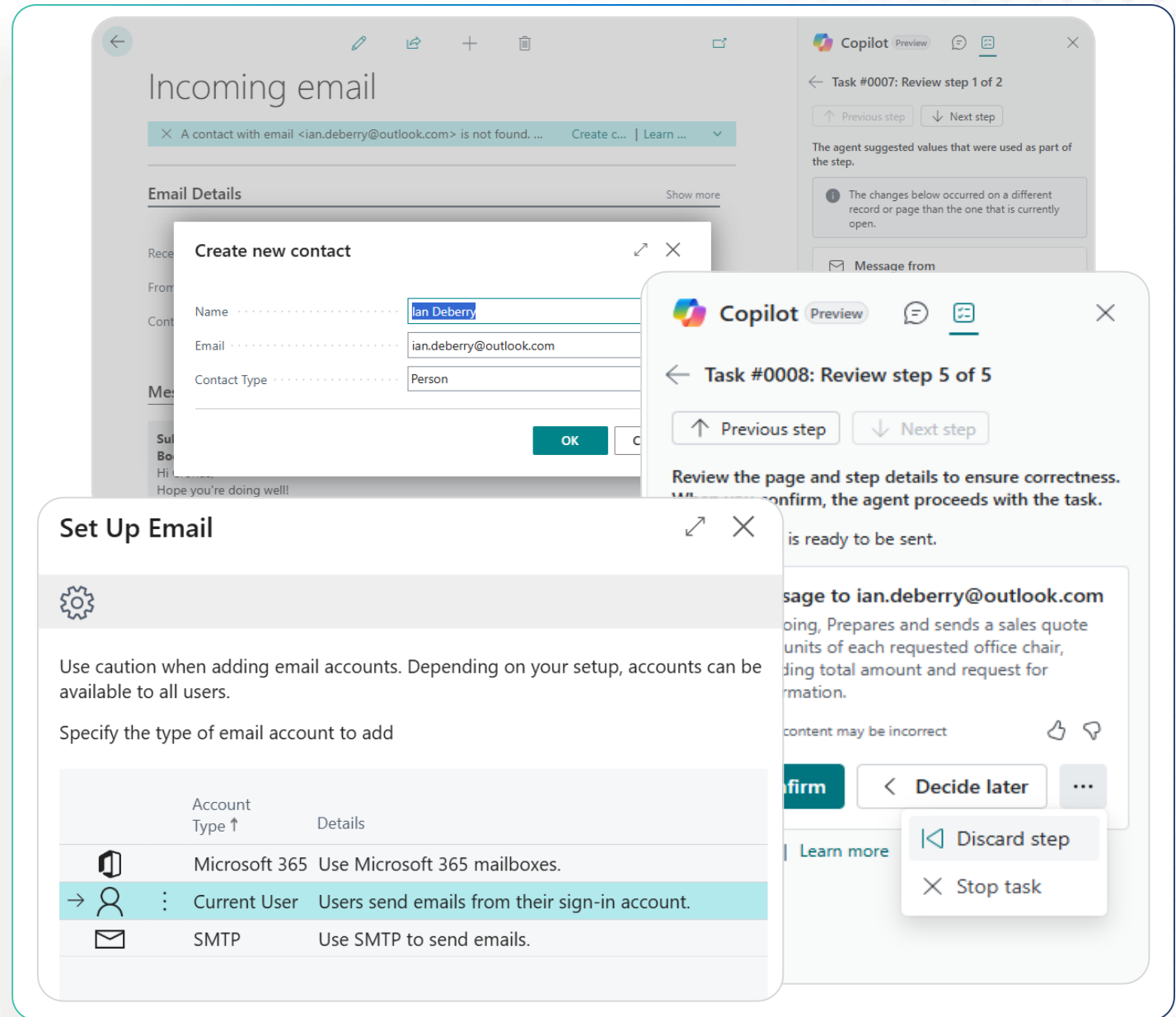
Provide **more information about items availability, pricing and discounts** in e-mail replies

The screenshot displays the Dynamics 365 Business Central user interface for 'CRONUS USA, Inc.'. The top navigation bar includes tabs for Finance, Cash Management, Sales, and Purchasing. Below this, a breadcrumb trail shows 'Customers > Vendors > Items > Bank Accounts > Chart of Accounts'. The main content area features a 'Headline' section with the text 'Hi, Dmitry Chadayev!'. Below the headline, there are 'Actions' listed in a grid: Sales Quote, Purchase Quote, Find entries..., Reports, Sales Order, Purchase Order, New, Excel Reports, Sales Invoice, Purchase Invoice, Payments, and Power BI Reports. A 'Get started' section with a 'Show demo tours' button is also present. On the right side, a 'Copilot' sidebar is open, showing a task titled 'Task #0002: Email from Ian D...'. The task details include a start time of 'April 1 at 1:01 PM', authorization by 'Dmitry Chadayev', and a message from 'ian.deberry@outlook.com' regarding stock availability. The sidebar also shows a 'Now' section with an outgoing message and buttons for 'Review' and 'Stop task'.

New capabilities

Since the private preview

- Create new customers on the fly
- New configuration options for opting in and out of reviewing agent's work
- Use Current user email account for testing the agent
- New experience for reviewing emails and attachments
- Ability to discard generated message, adjust the quote and ask agent to proceed



Agent billing while in Public Preview



Microsoft
Copilot Studio

Messages are the unit that
measures agent usage

Billable events

Inb./Outb. E-mail Message

Sales Quote/Order Action



MCS meter *

Generative answer

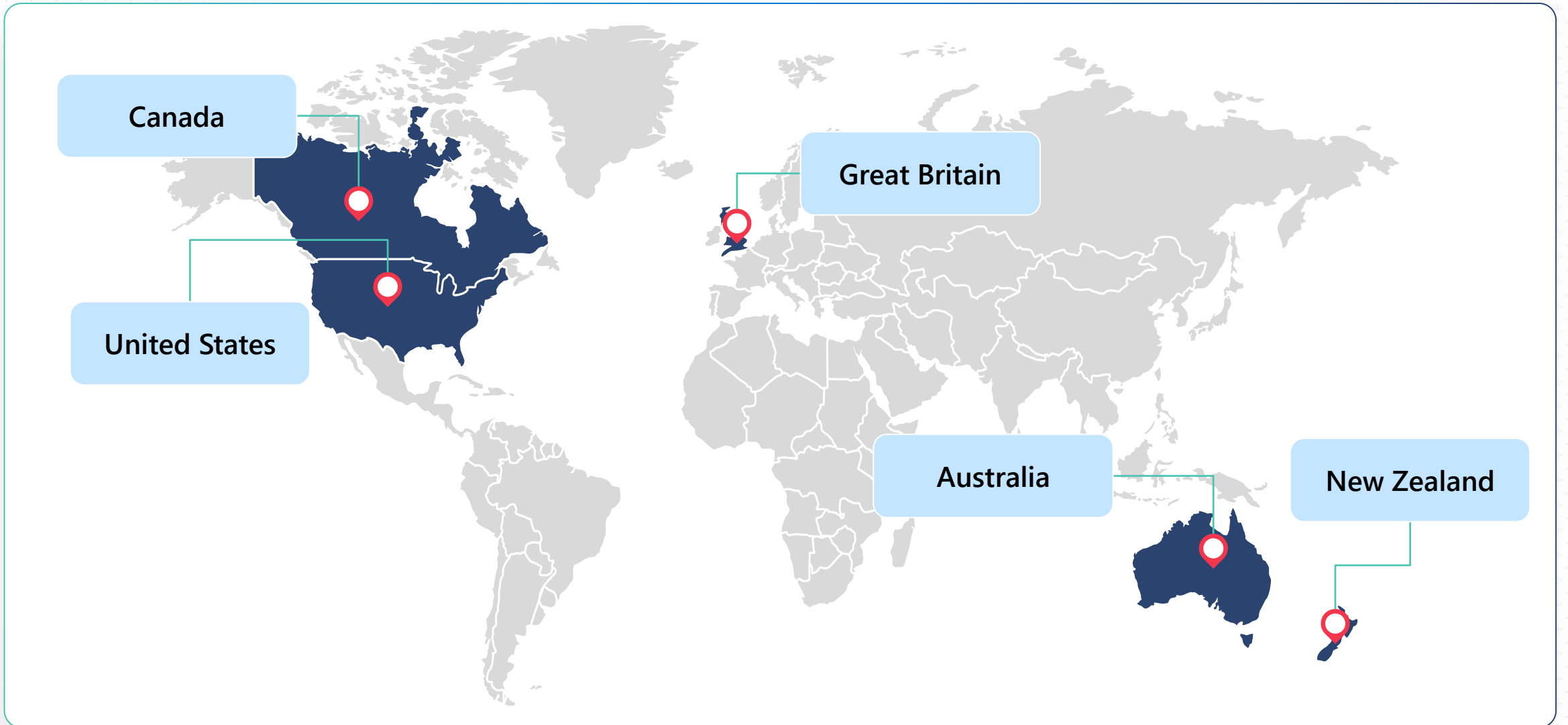
Agent action

Prepaid capacity
(message packs)

Pay-as-you-go

* Refer to Microsoft Copilot Studio billing rates and management content on MS Learn

Available in more countries



Announcing Payables agent

Dynamics 365 Business Central
Environment: US

Purchase Document Draft

Finalize Draft View pdf | Actions Automate Fewer options

General

Document		Document Type	Purchase Invoice
Vendor No.	30000	Document No.	37128
Vendor Name	Graphic Design Institute	Document Date	17/03/2025
Address	33 Hitech Drive Miami, FL, 37...	Due Date	16/04/2025
Status	In progress		

Show less

Details Attachments (1)

Service AGENT

Service Status Imported

Processing Status Draft Ready

Document Logs 6

Integration Logs 3

Lines

Type	No.	Name	Description	Unit of Measure	Quantity	Dir
→ Allocati...	:	TEA...	Shared team costs	Logo design	25.00	
Item	1000	Cotton T-Shirt (SMALL)	Cotton T-shirt, small		600.00	
Item	1000	Cotton T-Shirt (MEDI...)	Cotton T-shirt, medium		600.00	
Item	1000	Cotton T-Shirt (LARGE)	Cotton T-shirt, large		600.00	
Item	1000	Cotton T-Shirt (XLAR...)	Cotton T-shirt, X-large		600.00	
Item	1000	Cotton T-Shirt (XXLAR...)	Cotton T-shirt, XX-large		600.00	
G/L Acc...	60190	Other Rental Expenses	Prepaid vendor managed inventor...		1.00	36
G/L Acc...	62210	Freight fees for goods	Shipping fee, UPS		1.00	

Amount Incl. VAT 198,718.00

Amount Excl. VAT 191,075.00

Currency Code USD

INVOICE

Invoice ID: 37128
 Invoice Date: 2025-03-17
 Due Date: 2025-04-16
 Your Order: 123456789
 Salesperson: Peter Jones

PRODUCT NO.	QTY.	DESCRIPTION	UNIT	PRICE	LINE TOTAL
DES-001	25	Logo design	Hours	\$ 200.00	\$ 5,000.00
TSC010S	600	Cotton T-shirt, small	Pieces	\$ 50.00	\$ 30,000.00
TSC010M	600	Cotton T-shirt, medium	Pieces	\$ 50.00	\$ 30,000.00
TSC010L	600	Cotton T-shirt, large	Pieces	\$ 50.00	\$ 30,000.00
TSC010XL	600	Cotton T-shirt, X-large	Pieces	\$ 50.00	\$ 30,000.00
TSC010XXL	600	Cotton T-shirt, XX-large	Pieces	\$ 50.00	\$ 30,000.00
VEND12	1	Prepaid vendor managed inventory lease, 12 months	Pieces	\$ 18,000.00	\$ 18,000.00
UPSTANDARD	1	Shipping fee, UPS	Pieces	\$ 75.00	\$ 75.00
				Subtotal	\$ 191,075.00
				Sales Tax	\$ 7,643.00
				Total	\$ 198,718.00

Bank Name: First National Bank
 Account Number: 123456789
 Routing Number: 123456789

Copilot Preview

Task #0001: Review step 2 of 2

Previous step Next step

Review the page and step details to ensure correctness. When you confirm, the agent proceeds with the task.

The purchase invoice draft for the inbound e-document 20 is now created and is ready for review.

Request review

The purchase invoice draft for the PDF document "invoice 37128.pdf" is ready for...

AI-generated content may be incorrect

Confirm Decide later

[Terms of use](#) | [Learn more](#)

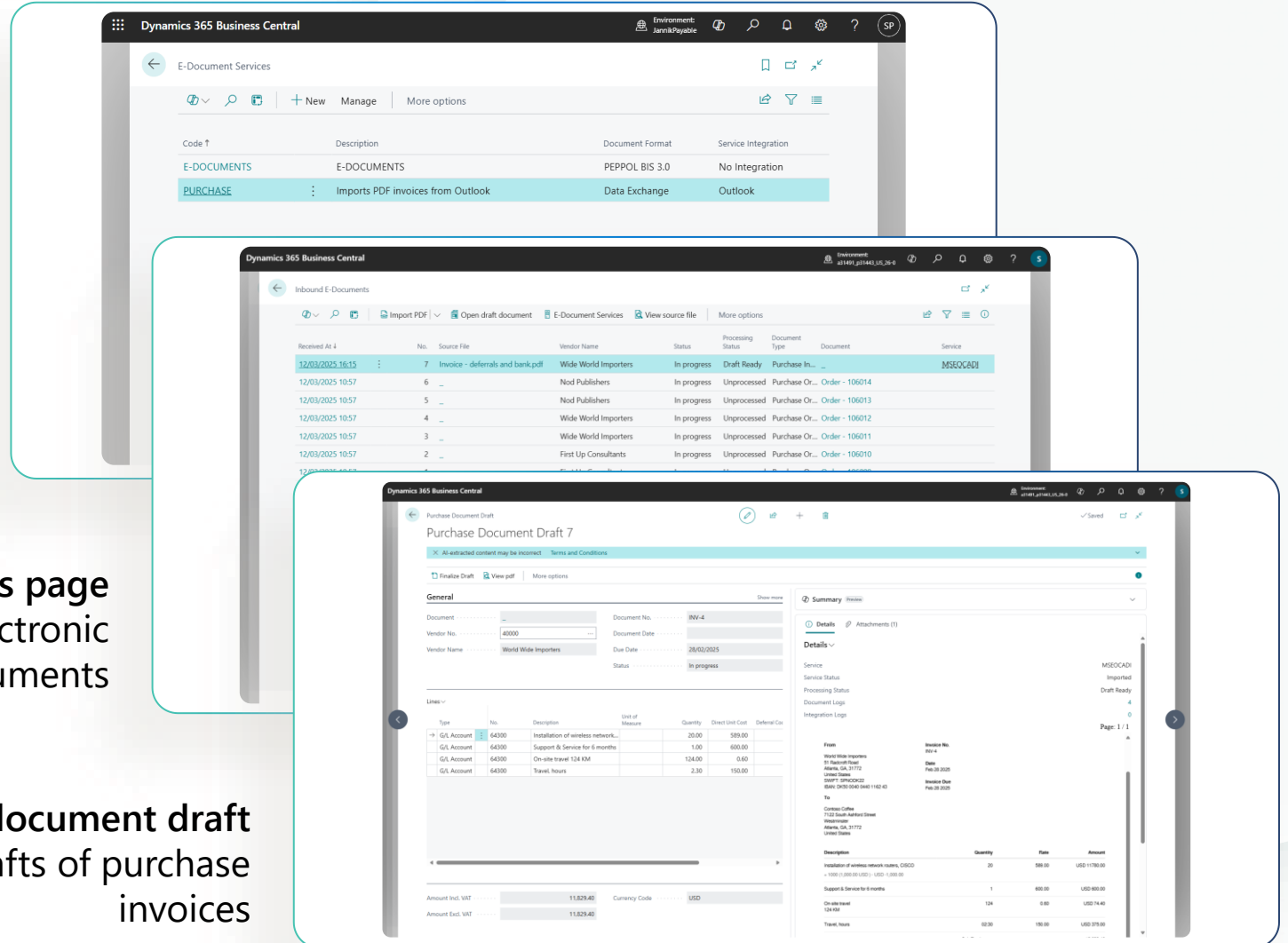
Foundation for the Payables Agent

In private preview

E-Documents Connector for Microsoft 365 (Import PDF invoice from Outlook, SharePoint, OneDrive)

New Inbound E-Documents page
One-stop shop for all incoming electronic documents

New purchase document draft
The stage for AI suggested drafts of purchase invoices

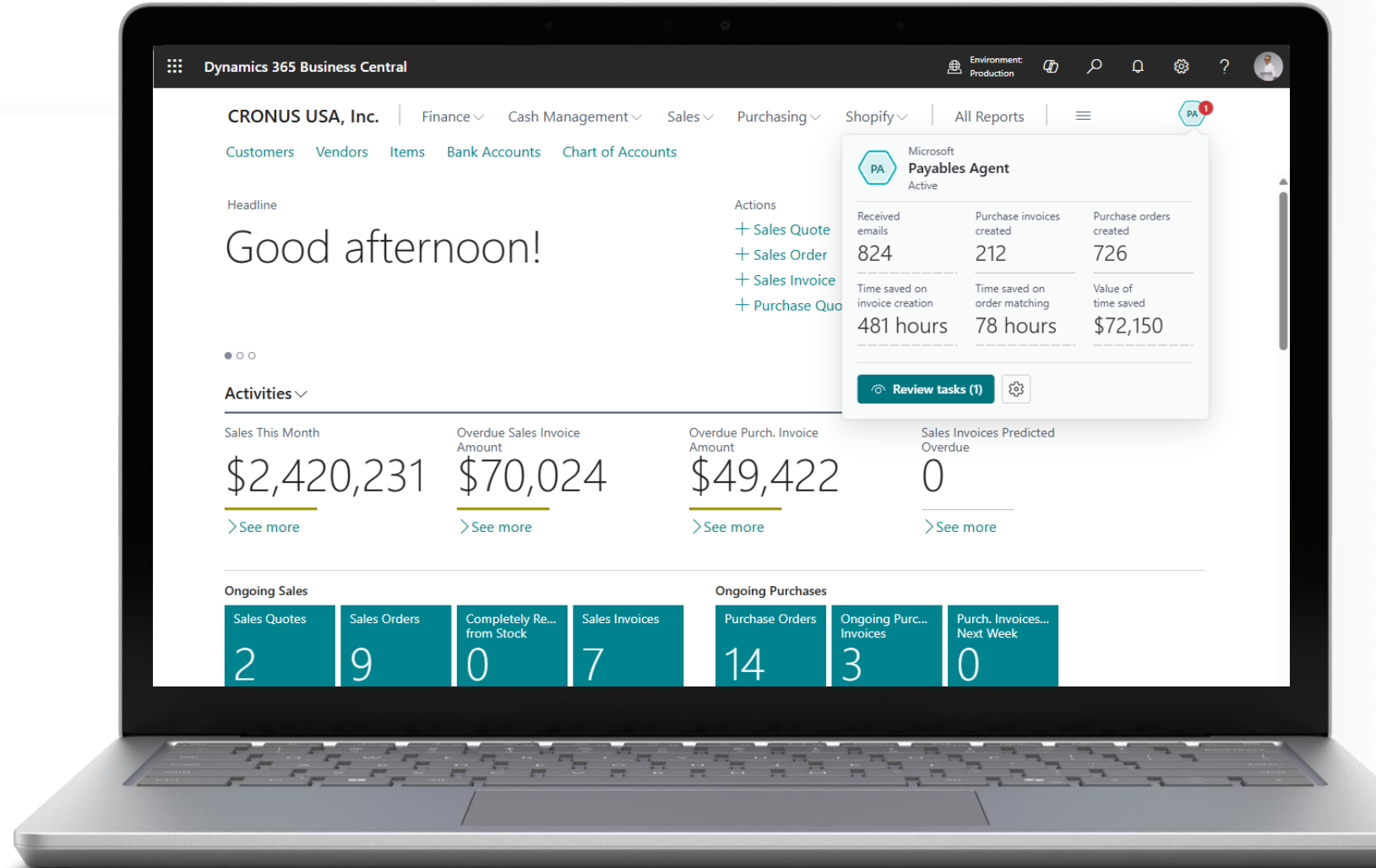


Payables Agent

Public preview

2025 H2

- Process invoices in **E-Documents**
- Supports **PDF invoices**
- **Intelligent accounting** according to history, policy & other predictors
- Create **purchase invoices**
- Configurable **“human-in-the-loop”**



Public preview

Autofill fields with Copilot

Reduce tedious data entry with AI-powered suggestions for field values

The screenshot displays the Dynamics 365 Business Central interface for a Customer Card. The header shows the application name and navigation icons. The main content area is titled "Customer Card" and displays the customer ID "C00050". Below the title, there is a navigation bar with tabs: Home, Request Approval, New Document, Prices & Discounts, Customer, Report, and More options. The "General" tab is selected, showing various fields with AI-generated suggestions. The suggestions are highlighted in blue boxes. The fields include:

- No. (C00050)
- Name (Adventure Works)
- Balance (\$) (0.00)
- Balance Due (\$) (0.00)
- Credit Limit (\$) (6,000)
- Salesperson Code (JO)
- Responsibility Center (NA)
- Total Sales - Fiscal Year (0.00)
- Costs (\$) (0.00)

Below the General tab, there is an "Address & Contact" section with fields for Address, Address 2, Country/Region Code (US), Phone No., Mobile Phone No., Email, and Home Page. The interface also includes a "Keep all (4)" button and a "Show more" link.



Customer Card



✓ Saved



C00100

Home Request Approval New Document Prices & Discounts Customer Report More options



General

Show more

No.	<input type="text" value="C00100"/>	...	Salesperson Code	<input type="text"/>	▼
Name *	<input type="text"/>		Responsibility Center ..	<input type="text"/>	▼
Balance (\$)		0.00	Total Sales - Fiscal Y...		0.00
Balance Due (\$)		0.00	Costs (\$)		0.00
Credit Limit (\$)		0.00			

Address & Contact

Show more

Address		Phone No.	<input type="text"/>
Address	<input type="text"/>	Mobile Phone No.	<input type="text"/>
Address 2	<input type="text"/>	Email	<input type="text"/>
Country/Region Code ..	<input type="text" value="US"/>	Home Page	<input type="text"/>
City	<input type="text"/>	Contact	
State	<input type="text"/>	Contact Name	<input type="text"/>
ZIP Code	<input type="text"/>		

Details

Attachments (0)

Customer Picture

Sell-to Customer Sales History

Customer No.

-	-	-
Ongoing Sales Quotes	Ongoing Sales Blanket Orders	Ongoing Sales Orders
-	-	-

Public preview

Summarize with Copilot

Role-tailored insights that summarize any record

The screenshot displays the Dynamics 365 Business Central interface for a Customer Card. The header shows the Dynamics 365 Business Central logo and navigation icons. The main title is "40000 · Alpine Ski House". Below the title, there are tabs for "Home", "Request Approval", "New Document", "Prices & Discounts", "Customer", "Report", and "More options".

The "General" section is expanded, showing various fields and their values:

General		Show more	
No.	40000	Credit Limit (LCY)	0.00
Name	Alpine Ski House	Blocked	
Balance (LCY)	4,316.92	Total Sales - Fisc...	5,143.60
Balance (LCY) As...	0.00	Costs (LCY)	0.00
Balance Due (LCY)	4,316.92		

The "Address & Contact" section shows the address "31772" and contact information "ian.deberry@contoso.com" and "Ian Deberry".

The "Invoicing" section shows "DOMESTIC" and "DOMESTIC".

The "Payments" section shows "1M(8D)".

The "Shipping" section shows "Partial".

On the right side, there is a "Summary" section generated by Copilot, titled "Summary" with a "Preview" button and a timestamp "2 minutes ago". The summary contains three bullet points:

- The balance due is **\$4,316.92**, representing the total amount owed by the customer.
- Total sales for the fiscal year amount to **\$5,143.60**, indicating the revenue generated from this customer, with **\$10,481.83** received last year.
- There are **28** posted sales invoices, with **2** invoices issued this year, reflecting ongoing transactions.

Below the summary, there is a "Show more" button and a note "AI-generated content may be incorrect".

At the bottom right, there is a "Details" section with a "Customer Picture" and a photo of a man.



General

[Show more](#)

Credit Limit (\$)	0.00
-------------------	------

Total Sales - Fiscal Year	5,143.60
---------------------------	----------

Costs (\$)	0.00
------------	------

Address & Contact

[Show more](#)

Phone No.

Mobile Phone No. * * * *

Email ian.deberry@contoso.com


Home Page

Contact

Contact Name Ian Deberry

 **Summary** [Preview](#)

[Details](#) [Attachments \(0\)](#)

Customer Picture 

Sell-to Customer Sales History

Customer No. 40000

C

1

Suggest emissions with Copilot

Find appropriate formula

Calculate carbon footprint for added descriptions

Work with internal and external sources

Dynamics 365 Business Central

Sustainability Journal

Journal Batch Name: COPILOT1

Manage | Home | Post | Calculate C

Posting Date | Document Type

6/4/2025 | ...

6/4/2025 | ...

6/4/2025 | ...

6/4/2025 | ...

6/4/2025 | ...

6/4/2025 | ...

Sustainability Emission Suggestion | Preview

Auto-generated content may be incorrect | Terms of use | Learn more

Auto-suggested: 0 of 6 lines (0%)

Copilot suggested: 6 of 6 lines (100%)

Excluded from sugges...: 0 of 6 lines (0%)

All lines (100%) are matched. Review match proposals.

Total Journal Confiden...: 100%

Match proposals | Delete Line

Source	Account Name	Description
CO2e Emission Factors UK DEFrag(short) - 2 colu...	Company car	Average petrol car
CO2e Emission Factors UK DEFrag(short) - 2 colu...	Company car	Average diesel car
CO2e Emission Factors CONTOSO car producer.xl...	Company car	Contoso car C 250TDI 3 years old
CO2e Emission Factors UK DEFrag(short) - 2 colu...	Hotel stay 4-star	Hotel stay 4-star standard room
Public information	Hotel stay 4-star	Hotel stay 4-star superior room
CO2e Emission Factors UK DEFrag(short) - 2 colu...	Flight short - economy	London-Frankfurt roundtrip

Keep it | Regenerate | Discard it

Account Category

COMPCAR

COMPCAR

COMPCAR

HOTEL

ud... HOTEL

FLIGHT

E-Documents

Enhanced purchase order matching
Copilot

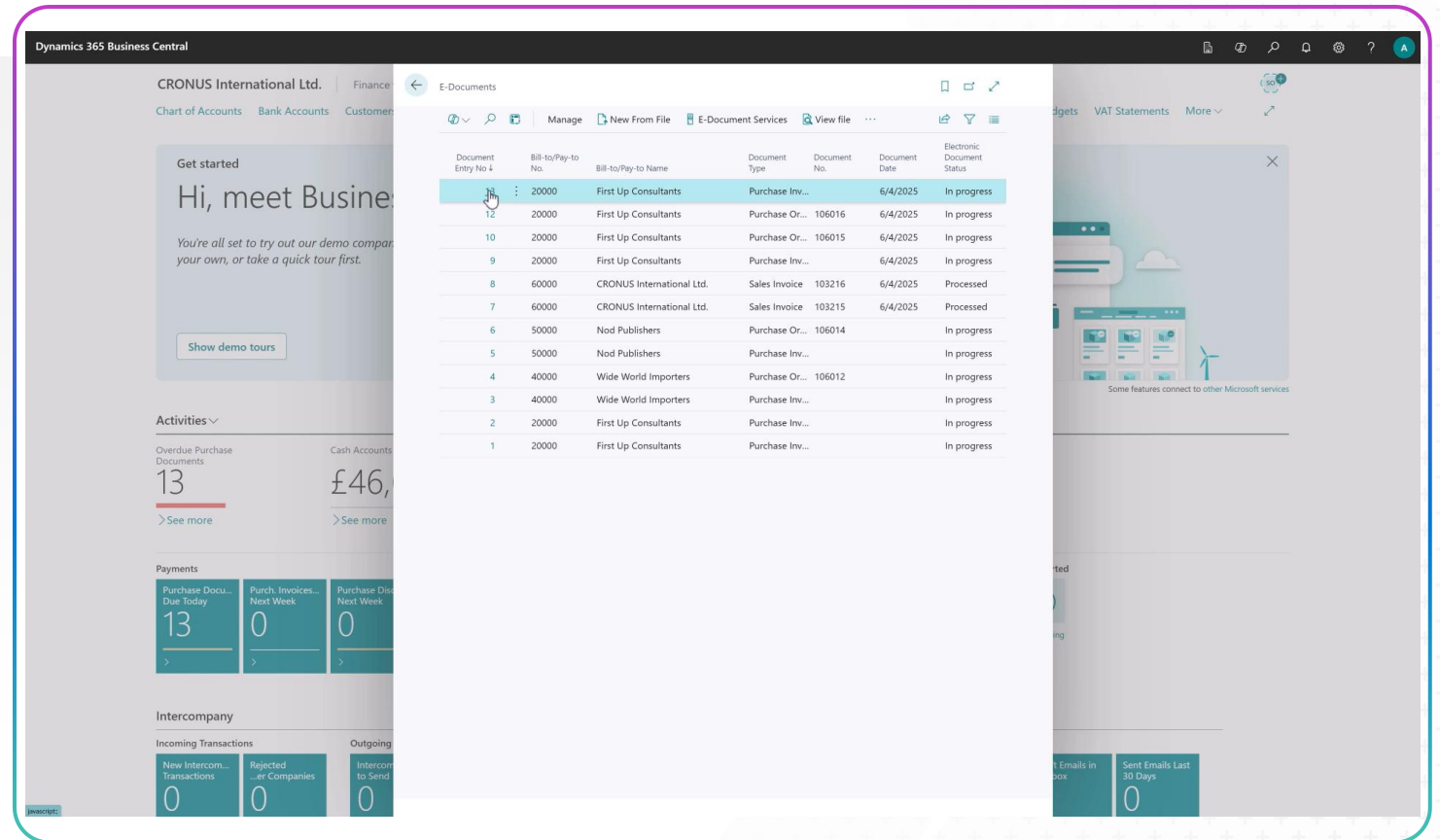
E-Document preview

Send E-Documents via email

Automate embedded attachments in
Peppol

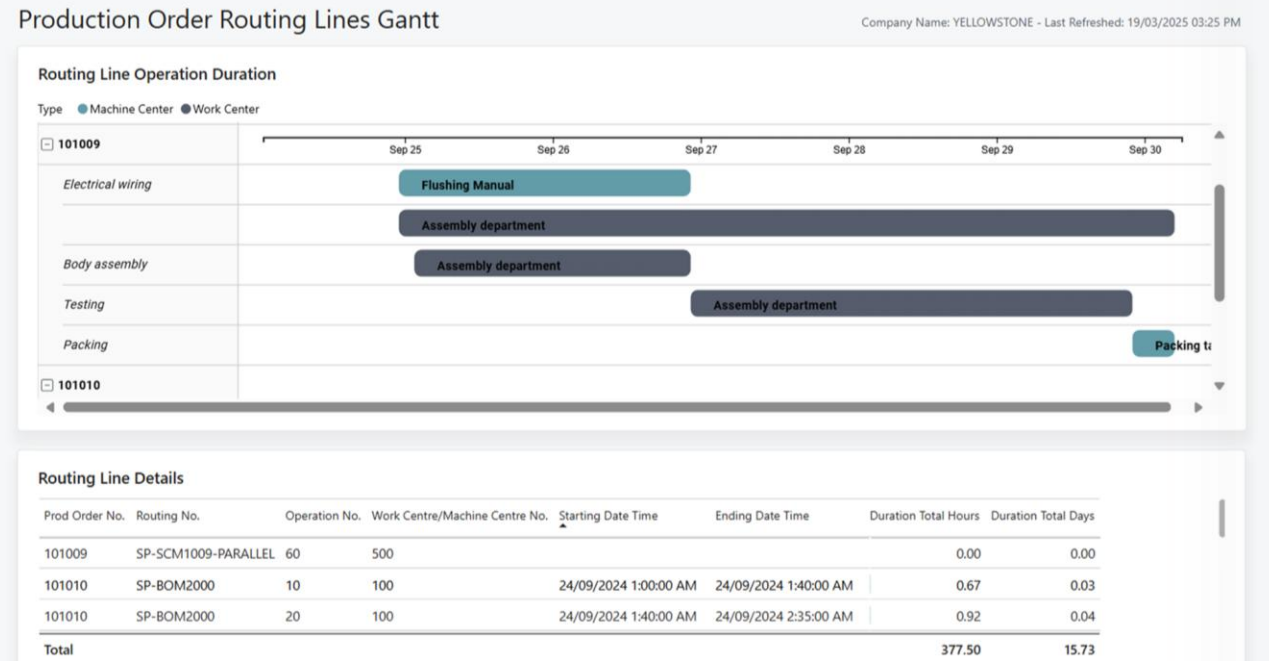
Create E-Document from posted
invoice

New connectors, localizations and
interface



What's new: Manufacturing analytics

- 1 8 new Power BI reports
- 2 6 enhanced Power BI reports
- 3 2 new Excel reports
- 4 6 reports modernized with Excel and Word layouts



What's new: Shopify



Featured products



BERLIN Guest Chair, yellow
192,80 USD



Coffee Machines Lux Espresso Cronus
Machine
1.500,00 USD



MEXICO Swivel Chair, black MEXICO Swivel
Chair, black MEXICO Swivel Chair, black
MEXICO Swivel Chair
190,10 USD



MOSCOW Swivel Chair, red
190,10 USD

- 1 Activate sales channels in Shopify Connector
- 2 Troubleshoot export issues on Shopify Skipped Records page
- 3 Import and export more data for Shopify B2B companies and company locations
- 4 Import, export product info using Shopify Metafields
- 5 Handling prices including tax

What's new: Subscription Billing

- 1 Align Subscription Billing with standard user experience and terminology
- 2 Create subscription contract lines manually
- 3 Add unit cost in subscription lines
- 4 Track and rebill quantity changes in subscriptions
- 5 Create demo data for Subscription Billing with the demo data tool
- 6 New Power BI reports

Subscription Billing Overview

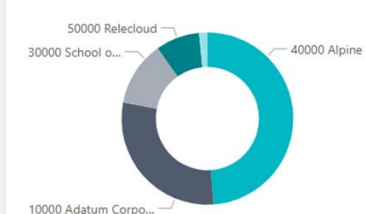
Company Name: PBI Demo US - Last Refreshed: 07/02/2025 10:57 AM - Analysis Entries as of: 01/02/2025

Mon. Recurring Revenue	Mon. Recurring Cost	Mon. Net Profit Amount	Active Customers	Total Contract Value	Change in Mon. Recurring...
2.47K	972.97	1.50K	5	26.16K	2.47K

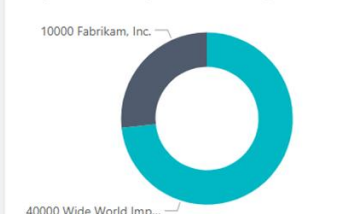
Change of Mon. Recurring Revenue by Year and Month



Top 5 Customers by Mon. Recurring Revenue



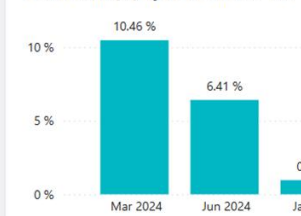
Top 5 Vendors by Mon. Recurring Cost



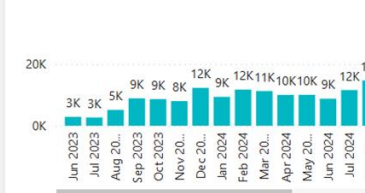
Mon. Recurring Revenue by Calendar Year and Month



Churn Rate (%) by Fiscal Month Year



Total Contract Value by Calendar Year and Month



What's new: Analytics for all key application areas

- 1 Better finance reporting with more Financial Reporting definitions
- 2 Excel reports for purchase, inventory, fixed assets, and projects
- 3 Excel layouts in Financial Reporting
- 4 New Power BI reports

AutoSave

Off

<

Add fields from related tables in Analysis Mode

Business Central

CRONUS International Ltd. | Sales ▾ | Purchasing ▾ | Inventory ▾ | Posted Documents ▾ | Setup & Extensions ▾ | All Reports | ☰

Sales Orders: All ▾ | 🔍 | 📄 | Analysis 1 ▾ | +

ContextMenu: Rename, Duplicate, Add columns from >, Remove related columns, Copy link, Open in Excel, Arrange >, Delete, Delete all

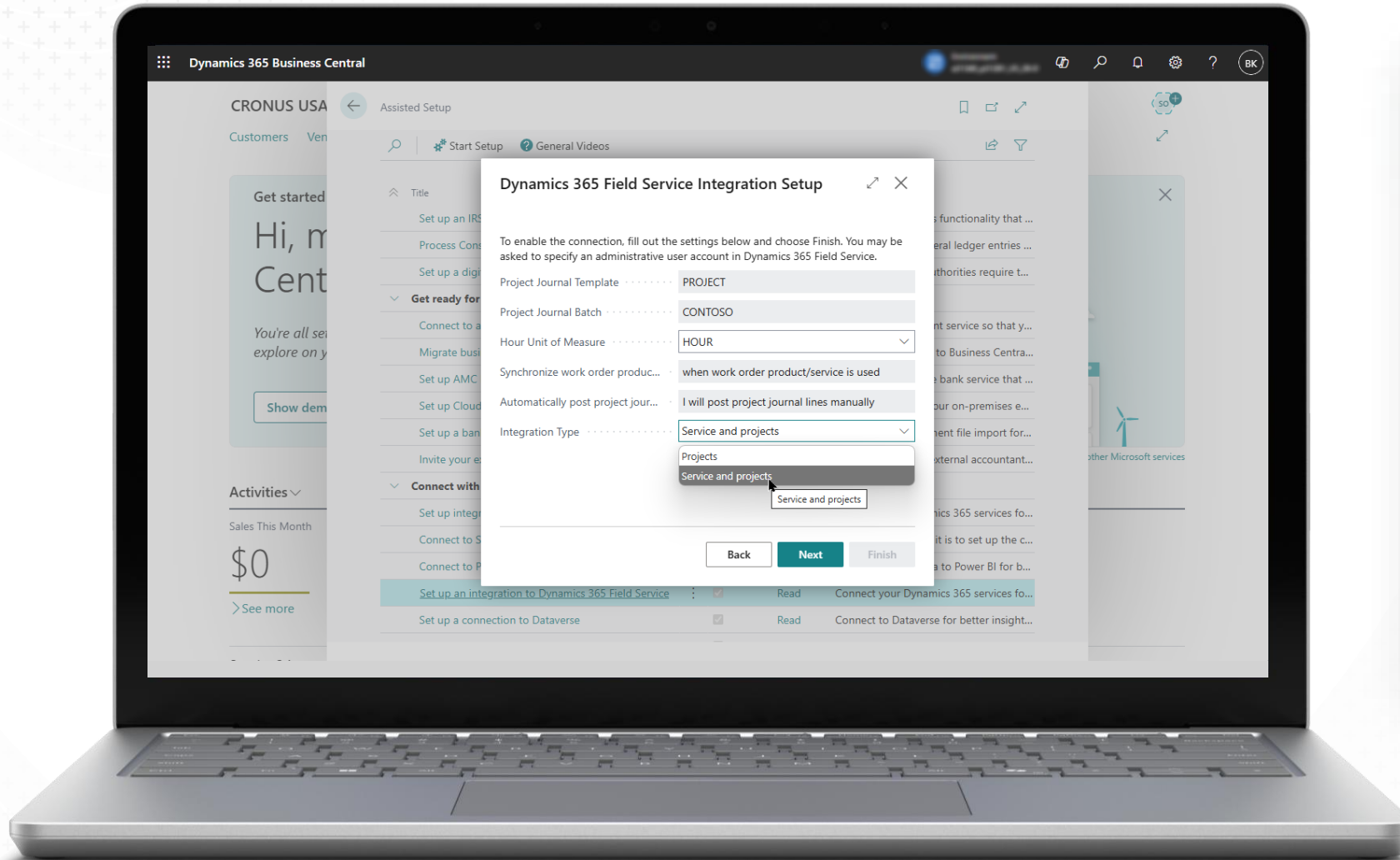
No.	Sell-to...	Sell-to Customer	Customer, via Sell-to... Name	Customer, via Sell-to... Address	External...	Location Code	Assigned User...	Document...	Status	Comp...	Amount Shipped
104001	10000	The Cannon Group PLC	The Cannon Group PLC	103 Market Square		BLUE		1/20/2027	Open	No	0.00
104002	20000	Selangorian Ltd.	Selangorian Ltd.		Current Source			1/20/2027	Open	No	0.00
104003	30000	John Haddock Insurance Co.	Cash Flow Forecast Entry	Via: No. = Source No.				1/20/2027	Open	No	0.00
104004	40000	Deerfield Graphics Company	Cash Flow Worksheet Line	Via: No. = Source No.		YELLOW		1/20/2027	Open	No	0.00
104005	60000	Blanemark Hifi Shop	Customer	Via: Sell-to Customer No. = No.		WHITE		1/20/2027	Open	No	0.00
104006	10000	The Cannon Group PLC	Customer	Via: Sell-to Customer Name = Name		BLUE		1/20/2027	Open	No	0.00
104007	20000	Selangorian Ltd.	Item Charge Assignment (Sales)	Via: No. = Document No.				1/20/2027	Open	No	0.00
104008	30000	John Haddock Insurance Co.	Item Charge Assignment (Sales)	Via: No. = Applies-to Doc. No.				1/20/2027	Released	No	0.00
104009	40000	Deerfield Graphics Company	Location	Via: Location Code = Code		YELLOW		1/20/2027	Released	No	0.00
104010	60000	Blanemark Hifi Shop	O365 Coupon Claim	Via: No. = Document No. Filter		WHITE		1/20/2027	Released	No	0.00
104011	10000	The Cannon Group PLC	O365 Coupon Claim Doc. Link	Via: No. = Document No.		BLUE		1/20/2027	Released	No	0.00
104012	20000	Selangorian Ltd.	Opportunity	Via: No. = Sales Document No.				1/20/2027	Released	No	0.00
104013	30000	John Haddock Insurance Co.	Other source...			YELLOW		1/20/2027	Released	No	0.00
104014	40000	Deerfield Graphics Company									
104015	61000	Fairway Sound	Fairway Sound	159 Fairway		WHITE		1/20/2027	Released	No	0.00
104016	60000	Blanemark Hifi Shop	Blanemark Hifi Shop	28 Baker Street		WHITE		1/20/2027	Open	No	0.00
104017	61000	Fairway Sound	Fairway Sound	159 Fairway		WHITE		1/20/2027	Open	No	0.00
104018	62000	The Device Shop	The Device Shop	273 Basin Street		WHITE		1/20/2027	Open	No	0.00
104019	61000	Fairway Sound	Fairway Sound	159 Fairway		WHITE		1/31/2027	Released	No	0.00
104020	62000	The Device Shop	The Device Shop	273 Basin Street		WHITE		1/31/2027	Released	No	0.00
104021	60000	Blanemark Hifi Shop	Blanemark Hifi Shop	28 Baker Street		WHITE		1/20/2027	Released	No	0.00
101005	30000	John Haddock Insurance Co.	John Haddock Insurance Co.	10 High Tower Green				1/14/2027	Released	Yes	1,597.52
101009	38128456	MEMA Ljubljana d.o.o.	MEMA Ljubljana d.o.o.	Slovenska ccsta 127		RED		1/22/2027	Released	No	804.20
101011	43687129	Designstudio Gmunden	Designstudio Gmunden	Seepromenade 1b		RED		1/15/2027	Released	No	0.00
101013	46897889	Englunds Kontorsmöbler AB	Englunds Kontorsmöbler AB	Kungsgatan 18		YELLOW		1/21/2027	Released	No	0.00
101015	49633663	Autohaus Mielberg KG	Autohaus Mielberg KG	Porschestraße 911		GREEN		1/24/2027	Released	No	6,201.31
101016	10000	The Cannon Group PLC	The Cannon Group PLC	192 Market Square		BLUE		1/28/2027	Released	Yes	420.40
101017	20000	Selangorian Ltd.	Selangorian Ltd.	153 Thomas Drive				1/29/2027	Open	No	0.00



Coming in 2025 release wave 1 (26.2)

Users can add **additional fields** from **related pages** (tables) in analysis mode to build and analyze views across related data sources.

Business Central and Field Service integration



**New setting in
Assisted Setup wizard!**

Integration type:

- Projects
- **Service and projects**

Frontline Worker Opportunity



Field Service



- Service Order aligned with Work Orders
- Service Item Lines aligned with Work Order Incidents
- Service Lines aligned with Work Order Products and Services
- Location to Warehouse Mapping
- Inventory availability – New Synthetic Relation added between Products and Item Availability
- Service Order Type to Work Order Type
- Service Order, Service Item Line, Service Lines to Work Orders

Improvements in user experience and productivity



- Direct previewing of PDF attachments
- Optimized screen estate usage
- Adjustable width of FactBox pane
- Easier Open in Excel in analysis mode
- ...and more....

See full video in BCLE



Dynamics 365 Business Central

CRONUS USA, Inc. | Finance | Cash Management | Sales | Purchasing | Shopify | All Reports

Customers | Vendors | **Items** | Bank Accounts | Chart of Accounts

Get started

Hi, meet Business Central!

You're all set to try out our demo company, Cronus. Go explore on your own, or take a quick tour first.

Show demo tours

Some features connect to other Microsoft services

Activities

Sales This Month	Overdue Sales Invoice Amount	Overdue Purch. Invoice Amount	Sales Invoices Predicted Overdue
\$0	\$70,024	\$49,422	0
See more	See more	See more	See more

Ongoing Sales

Sales Quotes	Sales Orders	Completely Re... from Stock	Sales Invoices
2	9	0	7
See more	See more	See more	See more

Ongoing Purchases

Purchase Orders	Ongoing Purch. Invoices	Purch. Invoices... Next Week
14	3	0
See more	See more	See more

Payments

Unprocessed Payments	Average Collec... Days	Outstanding V... Invoices
1	0.0	13
See more	See more	See more

Scan documents

Create Incom... from Camera

Incoming Documents

My Incoming Documents

aka.ms/BCcapabilities

The new Capability Guide

New, updated version includes:

- Most accurate and up-to-date information about the Business Central capabilities
- New sections on Copilot, Sustainability, Shopify, Subscription billing, Migration, and many more
- User-friendly format that is ready to share



 Microsoft Dynamics 365

Microsoft Dynamics 365 Business Central
Capability Guide



World-Class Service & Partner productivity

Flexible update management



Accommodate for **customers needs**



Improve planning and **resources allocation**



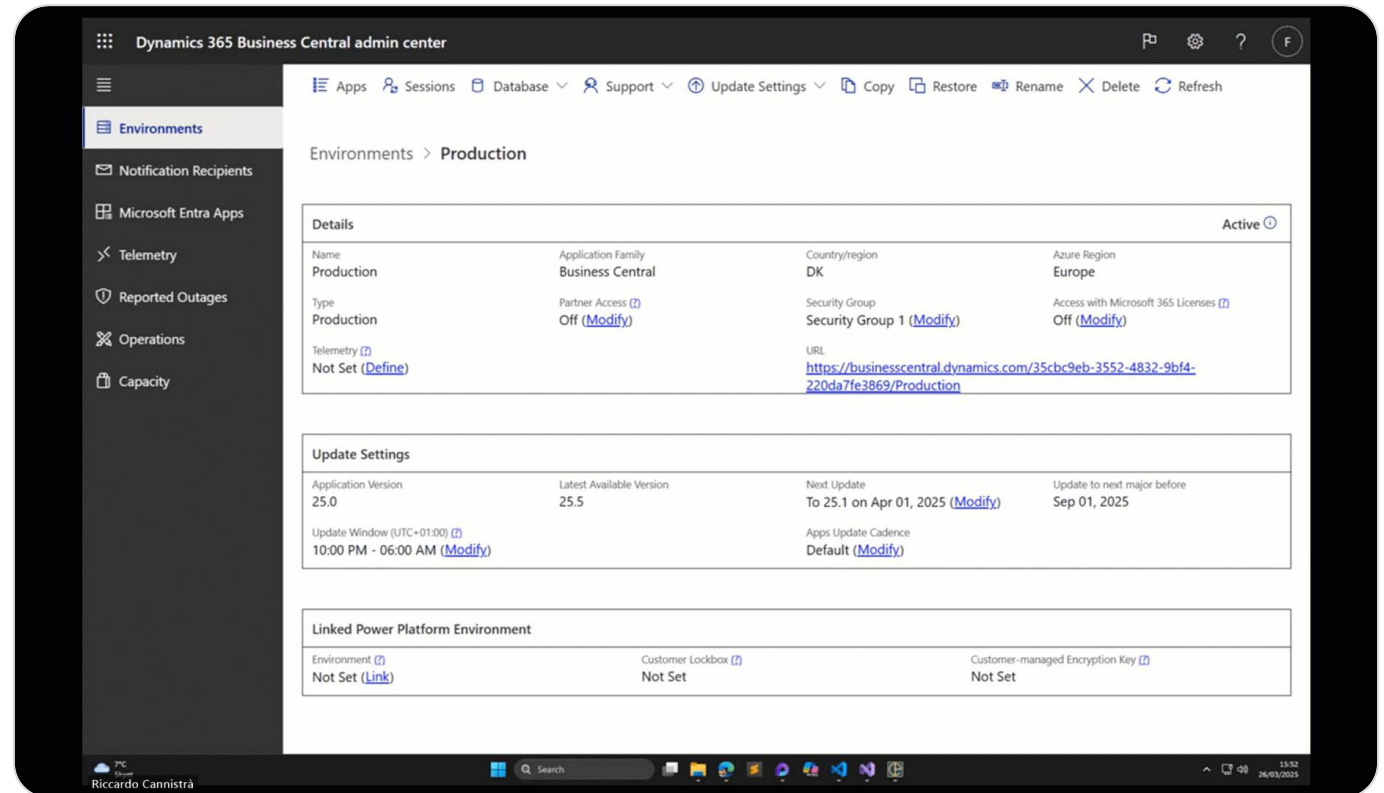
Flexibility to **select or skip any minor update** (also planned updates)



Create new environments **on any supported version**



NO option to postpone beyond the grace period



Customer-Managed Encryption Key



Use own encryption key
from own Azure Key Vault to
encrypt environment
database

The screenshot displays the Power Platform admin center interface. The left sidebar shows the navigation menu with categories like Home, Actions, Manage, Monitor, Security, Deployment, Licensing, Copilot, and Support. The main content area is titled "Security" and shows the "Data and privacy" settings. A notification at the top states: "We're updating environments for CMKBCLEPolicy. This can take up to two days to complete. These environments will be offline during this time." Below this, the "CMKBCLEPolicy" configuration is shown, including "Policy details" and "Encryption key" sections. The "Policy details" section lists the Name (CMKBCLEPolicy), Resource group (cmk), Type (Encryption), Subscription (918588e7-429d-4241-8fa5-6d7c6d7570ee), and Azure region (Canada). The "Encryption key" section lists the Name (CMKBCLEKey) and Key vault name (CMKBCLE). Below these sections, a table titled "Environments with this policy" shows a single environment named "Production" with an ID of 81bcc3ed-b04f-ee80-9140-c347fa667d0, Type of Production, Region of Canada, Environment status of Running, and Encryption status of Encrypting.

Power Platform admin center

Security

Refresh + Add environments — Remove environments

Search environments

We're updating environments for CMKBCLEPolicy. This can take up to two days to complete. These environments will be offline during this time.

← CMKBCLEPolicy

Policy details

Name	Resource group
CMKBCLEPolicy	cmk
Type	Subscription
Encryption	918588e7-429d-4241-8fa5-6d7c6d7570ee
Azure region	Canada

Encryption key

Name
CMKBCLEKey
Key vault name
CMKBCLE

Environments with this policy

Name	Id	Type	Region	Environment status	Encryption status
Production	81bcc3ed-b04f-ee80-9140-c347fa667d0	Production	Canada	Running	Encrypting

Easier document reporting with Microsoft Word



- Conditional visibility on fields
- Conditional visibility on tables
- Conditional visibility on table columns
- Conditional visibility on table rows
- Layout developer comments
- **Common report properties**

aka.ms/bcWord

The screenshot displays a Microsoft Word document template for a report. The document contains several fields and tables. A placeholder for a logo is visible with the text "The picture can't be displayed." Fields are labeled with red text and underscores, such as `DOCUMENTTITLE_LBL` and `COMPANYADDRESS1`. A table lists customer addresses from `CustomerAddress1` to `CustomerAddress8`. Another table shows document metadata including `DocumentDate`, `QuoteValidToDate`, and `SalesPersonName`. A detailed table lists line items with columns for `ItemNo_Line_Lbl`, `Description_Line_Lbl`, `Quantity_Line_Lbl`, `UnitPrice_Line_Lbl`, `VATPct_Line_Lbl`, and `LineAmount_Line_Lbl`. The bottom of the document features a `WorkDescriptionLine` field and a summary table with `TotalText` and `TotalAmountIncludingVAT`.

On the right side, the "XML Mapping" pane is open, showing the "Custom XML Part" for the report. The XML path is `urn:microsoft-dynamics-nav/reports/Standard_Sales_Quote/1304/`. The mapping structure includes:

- NavWordReportXmlPart
 - BCReportInformation
 - ReportMetadata
 - ReportRequest
 - TenantEntrail
 - EnvironmentName
 - EnvironmentType
 - CompanyName
 - CompanyDisplayName
 - CompanyId
 - UserName
 - DateAndTime
 - Language
 - FormatRegion
 - DateTimeValues
 - Year
 - MonthNumber
 - DayNumber
 - Hour
 - Minute
- Header

Cost Adjustment improvements



Iterative adjustments for high volume of transactions



Forced adjustments re-run cost adjustment for the entries with incorrect cost



Self-diagnostics when opening Inventory Cost Adjustment

- Cost adjustment not running
- Suboptimal settings
- Inventory periods not in use
- Many non-adjusted periods
- Many non-adjusted orders
- Long-running items
- Excluded items
- Data discrepancies

Dynamics 365 Business Central

Cost Adjmt. Action Messages

✓ Saved

Manage ▶ Run tests || Snooze for 30 days More options

Created At	Next Check Date/Time	Type	Message
→ 3/6/2025 1:17 PM	3/13/2025 1:17 PM	Cost Adjustment Not Runni...	Cost adjustment is not running.
3/6/2025 1:17 PM	3/13/2025 1:17 PM	Suboptimal Avg. Cost Setti...	For the best performance, we recom...
3/6/2025 1:17 PM	3/13/2025 1:17 PM	Inventory Periods Unused	Inventory periods are not in use.
3/6/2025 1:17 PM	3/13/2025 1:17 PM	Many Non-Adjusted Entry ...	No issues found
3/6/2025 1:17 PM	3/13/2025 1:17 PM	Many Non-Adjusted Orders	No issues found
3/6/2025 1:17 PM	3/13/2025 1:17 PM	Item Excluded from Cost A...	One item remains unadjusted and is e...

Performance

Unlocking posting concurrency

- [2024w2] Warehouse Entry
- **[2025w1] Item Ledger Entry**
- [2025w1] Item Register
- [2025w1] Item Application Entry
- [2025w1] Item Application Entry History
- **[2025w1] Value Entry**
- [2025w1] Resource Ledger Entry
- [2025w1] Resource Register
- **[2025w1] Job Ledger Entry**
- [2025w1] Capacity Ledger Entry
- [2025w1] Phys. Inventory Ledger Entry



Multiple users can insert records **concurrently**

Posting 1 batch

1000 Sales Invoices

5 lines each*

= **1.12 inv/sec**

VS

Posting 5 batches

1000 Sales Invoices

5 lines each

= **4.75 inv/sec**

+ 324%

* 'service items' that are typically used for subscriptions

Watch Business Central 2025 release wave 1 sessions at aka.ms/BCYouTube

Copilot and AI

What's new: Copilot for Sustainability

What's new: Enhanced Purchase Order matching with Copilot

Introducing: Sales Order Agent

Introducing: Payables Agent

Introducing: AI consumption billing for Business Central

What's new: Summarize with Copilot

What's new: Autofill fields with Copilot

What's new: Chat with Copilot in 2025

What's new: Business Central AI resources

What's new: Prepare your Copilot extension – practical considerations

Sustainability Management

What's new: Default sustainability information

What's new: Post emissions with the General Journal

What's new: Water and Waste Management

What's new: Value Chain Automation with Transfer Orders

What's new: Value Chain Automation with Production Orders

What's new: Value Chain Automation with Assembly Orders

What's new: Power BI reports for Sustainability

Application

What's new: Document Preview in E-Documents

What's new: E-Documents connectors

What's new: Enhancements in E-Documents

What's new: Extending E-Documents with new interface

What's new: Enhancements in Intrastat

What's new: Integration with Dynamics 365 Field Service

What's new: Contoso Demo Tool

Supply Chain Management

What's new: Cost Adjustment

What's new in project management: Receive project items with receipts or put-aways

What's new in manufacturing: Streamline product design

What's new in manufacturing: Reverse production order transactions

What's new in manufacturing: Integration to warehouse

What's new in manufacturing: Order processing

What's new in manufacturing: Costing

What's new: Concurrent Inventory Posting

Ecommerce

What's new in Shopify Connector: Metafields

What's new in Shopify Connector: Troubleshoot export issues on Shopify Skipped Records page

What's new: Shopify Connector: Shopify B2B companies and company locations

What's new in Shopify Connector: Activate sales channels

Governance and administration

Introducing: Tenant Discovery Endpoint

Introducing: PTEs in Admin Center

What's new: Flexible Update Management

What's new: Customer-Managed Encryption Key

What's new: Telemetry

Country and Regional

What's new: E-Documents localizations

Development

What's new: Power BI embedding (for developers)

What's new: AL-Go for GitHub on Security

What's new: AL-Go for GitHub on Build and Performance

What's new: AL-Go for GitHub on Quality and Testability

What's new: AL-Go for GitHub on Delivery and Deployment

What's next: AL-Go for GitHub

What's new: Server and database

What's new: Moving tables and fields between AppSource extensions

What's new: Opening Visual Studio Code from the web client

What's new: AL language

Introducing: How to mock outbound http calls for easier testing

Reporting and data analysis

What's new: Reporting (for developers)

What's new: Manufacturing analytics (new and updated reports)

What's new: Manufacturing analytics (updated PBI app)

What's new in Financial Reporting (for report users)

What's new in Financial Reporting (for report authors)

What's new in Financial Reporting (for administrators)

What's new: Excel reporting (for finance, sales, purchasing, manufacturing, and sustainability)

Introducing: Discover and explore reports

What's new: Power BI (for sales)

What's new: Power BI (for subscription billing)

What's new: Data analysis

User Experience

What's new: Business Central user experience and productivity

Dynamics GP | End of Support Update

On September 25, 2024, Microsoft announced the timeline for ending support for Dynamics GP.



aka.ms/customerGP-EOL

SMB customers growing with Business Central

Consumer goods



Manufacturing



Retail



Prof. services



Non-profit



Fin. services





Andretti Indoor Karting & Games races toward expansion with Business Central

Customer: Andretti Indoor
Karting & Games

Industry: Media and
Entertainment

Size: 50 - 999 employees

Country: United States

Publish date: April 2024

[Watch the full story here](#)

“We don’t anticipate that we’ll need to add any further accounting or IT personnel because of the efficiencies we’ve gained with Business Central. I’d say cost savings are in at least the \$300,000 to \$500,000 a year range.”

— Tammy Koehler, Chief Financial Officer, Andretti Indoor Karting & Games

Challenge: As Andretti Indoor Karting & Games (AIKG) doubled its business, the demand for scalable, centralized enterprise resource planning increased. The company aimed to boost efficiency, cut costs, and support growth without compromising customer value.

Solution: The company opted for Microsoft Dynamics 365 Business Central—it’s more affordable, flexible, and compatible with other systems. Business Central acts as a central hub for all AIKG’s business processes, and it’s built to scale with less manual input.

Impact: With a cloud-based solution, Andretti Indoor Karting & Games realized a unified system, saving up to \$500,000 a year while relying less on manual processes to save on labor. This shift also enhanced internal knowledge sharing, fostering team accountability.

Products: Dynamics 365 Business Central, Microsoft 365, Power BI, Microsoft Teams

Business Central migration programs

Business Central partners can leverage multiple Microsoft migration programs

**Programs to help
you run a migration
assessment**

**Payouts that partners can
apply to fund the
assessment process**

**License promotions
& offers**

License promotions & offers

**Programs to ease
your Business
Central
implementation**

**Payouts that partners can
apply to fund the migration
project**

**All offers and programs require eligibility criteria or offers terms. Partners should consult policy documents and the "more information" link for details.*

Engage now!



Partners can access migration incentives and offers on [Transform](#)

A Quick, Unbiased, Thorough ERP Evaluation

KICKSTART YOUR CLOUD ERP EVALUATION TODAY!

Seer 365 is not an ERP implementation partner. We are a technology company, creating solutions that enable companies to quickly and effectively review their current ERP strategy.

We enable you to easily and comprehensively capture all your business requirements to come to a fast, fully-informed decision as to whether Microsoft Dynamics 365 should be your next ERP system.

Successfully used by thousands of companies worldwide, our GYDE365 applications enable you to fully evaluate Dynamics 365 in an easy, 3-step process, with Step 1 taking only a matter of minutes.

Step 1 of the GYDE365 3-Step Process:

Invest just a few minutes of your time to answer a series of questions regarding what you are looking for from a new ERP system.

Once complete, you'll receive a personalized, high-level, Dynamics 365 Suitability Report directly to your email inbox, detailing:

- Breakdown of Required Modules
 - License Volume and Estimated Costs
 - Estimated Low to High Implementation Costs
 - Recommendation of Next Steps
- ...plus details of how to easily complete Steps 2 & 3.

3-STEP PROCESS

1

Receive your FREE, high-level, Dynamics 365 Suitability Report – TODAY!

Less than 5 minutes

2

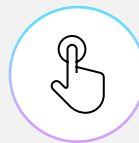
Quickly capture your detailed requirements using our structured, GYDE365-Discover application

Only 4–8 hours

3

Use GYDE365-Discover Output Reports and Insights to make a well-informed decision

As little as 1 week



seer365.com/d365suitabilityreport



Looking for more information



Find out all the details about this announcement: [GP End of Life announcement and the Dynamics GP Lifecycle Policies](#) and reach out to your partner if you have any immediate inquiries



Review the [Dynamics GP Learn page](#) where you will find additional information including a customer FAQ and Business Central partner recommendations



If you need assistance outside of what your Dynamics GP partner can provide, you can engage a [Microsoft representative](#)



Learn more about Microsoft Dynamics 365 Business Central: [Move to the Cloud Confidently with Dynamics 365 Business Central](#) and [Dynamics 365 Business Central](#)



Understand the tools and programs available to better support your migration from Dynamics GP to the cloud: [Migration for the Future with Microsoft](#)



Review the range of [resources to support](#) you during this transition, including training programs, documentation, and community forums



Stay informed on analysts' assessments of Business Central: [Forbes Advisor Names Business Central as the Best 2024 ERP](#) and Forrester [Total Economic Impact \(TEI\) survey report about Microsoft Business Central](#)

The background features a central teal band with the text "Thank you." in white. Above and below this band are white areas with a light gray cross-hatch pattern. Various hexagonal shapes in shades of blue and teal are scattered throughout, some overlapping the teal band and others in the white areas. A thin white line with purple gradient corner brackets frames the text.

Thank you.