2025 DYNAMICS CON

Sandy Wickman
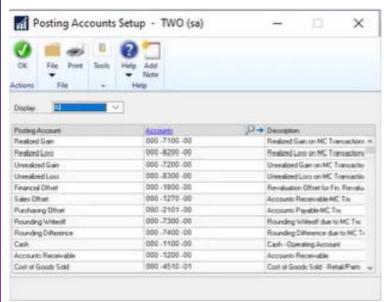
Senior Business Consultant
Sandy.Wickman@LBMC.com
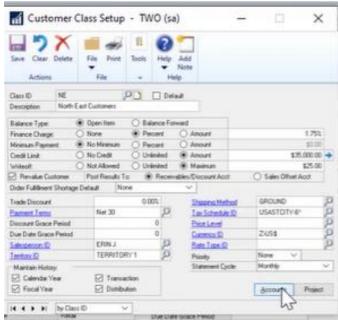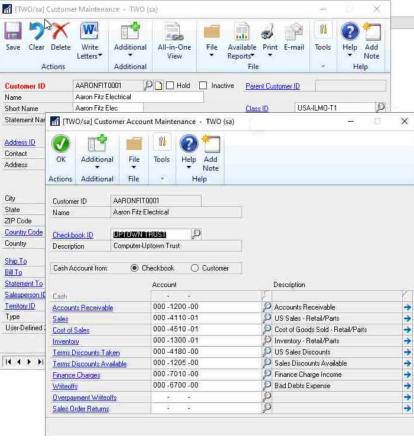
- ➢ Over 25 years of GP & 3 years of BC experience
- ➢ Business Process improvement expertise
- ➢ Significant focus on Mixed Mode Manufacturing & Distribution verticals
- ➢ Microsoft Certified Professional
- ➢ Accounting & Business educated

GP Posting Setups hierarchy

Customer, Vendor, and/or Item accounts

BC Posting Setups

Posting Groups

Go to Pages and Tasks

> FA Posting Groups	Administration
> Job Posting Groups	Administration
> Vendor Posting Groups	Administration
> Customer Posting Groups	Administration
> Employee Posting Groups	Administration
> Inventory Posting Groups	Administration
> VAT Product Posting Groups	Administration
> Bank Account Posting Groups	Administration
> VAT Business Posting Groups	Administration
> Gen. Business Posting Groups	Administration
> General Product Posting Groups	Administration
> VAT Prod. Posting Group Conv.	Administration
> Gen. Prod. Posting Group Conv.	Administration

Several different posting groups

BC Posting Setups

<u>Specific</u> posting groups

Focus on the Balance Sheet accounts

<u>General</u> posting groups

Focus on the Income Statement accounts

Specific posting groups

The following table describes the posting groups that are specific to types of data.

Type	Description
Customer Posting Groups	Define the accounts to use when you post accounts receivable transactions. If you use inventory with receivables, the accounts that the sales order lines post to are determined by the general business posting group assigned to your customer, and the general product posting group assigned to the inventory item. See *General Business Posting Groups* and *General Product Posting Groups* in the General posting groups section. Set up these posting groups on the **Customer Posting Groups** page.
Vendor Posting Groups	Define where to post transactions for payables accounts, service charge accounts, and payment discount accounts. This is similar to customer posting groups. Set up these posting groups on the **Vendor Posting Groups** page.
Inventory Posting Groups	Define inventory posting groups that you then assign to the relevant item accounts on the **Inventory Posting Setup** page. This way, when you post entries concerning an item, the system will post to the G/L account that is set up for the combination of inventory posting group and location that is linked to the item. Inventory posting groups also provide a good way to organize your inventory, so you can separate items by their posting group when you generate reports. Set up these posting groups on the **Inventory Posting Groups** page.
Bank Account Posting Groups	Define the general ledger accounts that bank account entries are posted to. For example, this can simplify the processes of tracing transactions and reconciling bank accounts. Set up these posting groups on the **Bank Account Posting Groups** page. We recommend that these G/L accounts have the **Direct Posting** field set to *No*.
Fixed Assets Posting Groups	Define accounts for different types of expenses and costs, such as acquisition costs, accumulated depreciation amounts, acquisition costs on disposal, accumulated depreciation on disposal, gains on disposal, losses on disposal, maintenance expenses, and depreciation expenses. Set up these posting groups on the **FA Posting Groups** page.

BC Posting Setups

Customer = A/R & Discounts
Vendor = A/P

Items
+ with LOCATIONS!
= Inventory & COGS

BC Posting Setups

General posting groups

The following table describes the general posting groups.

Type	Description
General Business Posting Groups	Assign this group to customers and vendors to specify who you sell to, and who you buy from. Set up these posting groups on the **Gen. Business Posting Groups** page. When you do, think about how many groups you'll need to break down sales and purchases. For example, group customers and vendors by geographical area, or by the type of business.
General Product Posting Groups	Assign this group to items and resources to specify what you sell, and what you buy. Set up these posting groups on the **Gen. Product Posting Groups** page. When you do, consider the number of groups you'll need to break down sales by product (items and resources) and purchases by items. For example, divide these groups by raw materials, retail, resources, capacity, and so on.
General Posting Setups	Combine business and product posting groups and choose the accounts to post to. For each combination of business and product posting groups, you can assign a set of general ledger accounts. For example, you can post the sale of the same item to different general ledger accounts because customers are assigned to different business posting groups. Set these configurations up on the **General Posting Setup** page.

Several different general posting groups

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General Business posting groups

WHO!?

Customer = A/R & Discounts
Vendor = A/P
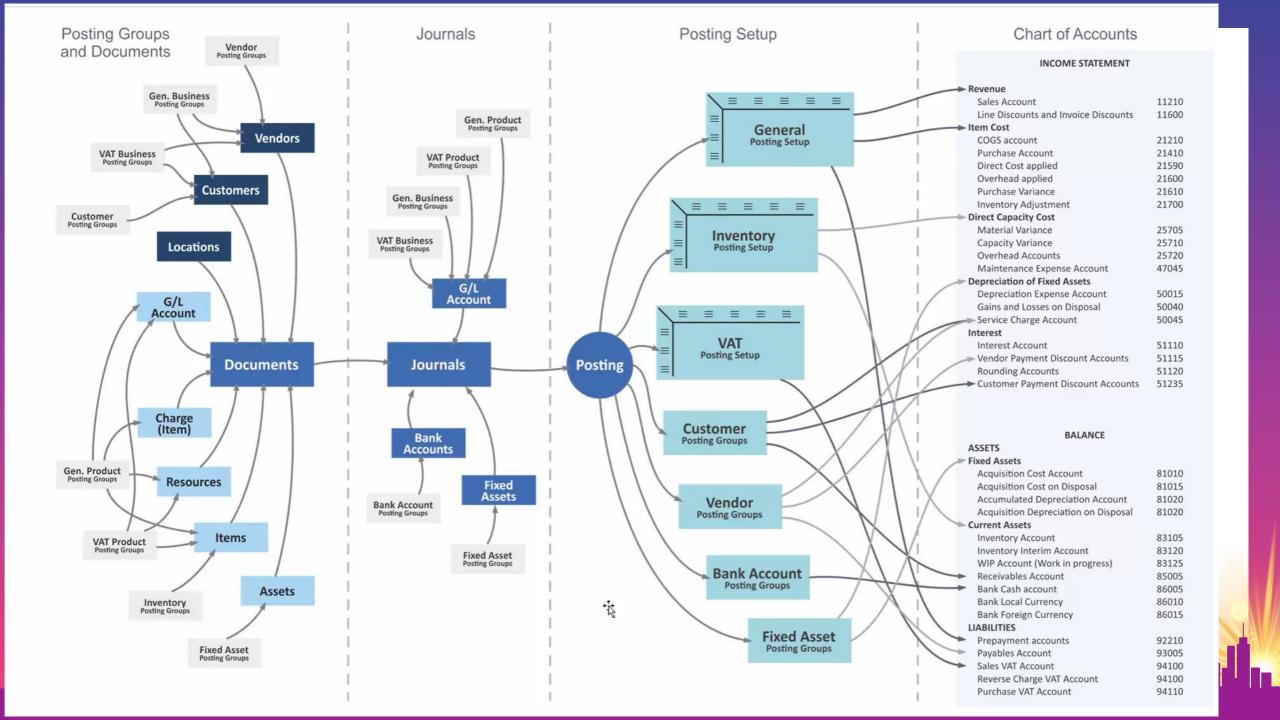
General Product posting groups

WHAT!?

ITEMS
+ with LOCATIONS! = Inventory & COGS

General posting <u>setup</u>

Group them together!

General Business posting group best practices

Customers and Vendors into regions, segments, industries, or other categorizations that your business needs to track and/or report on

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General Product posting group best practices

Items into What you sell or buy such as .. use in manufacturing, product line, services versus hardgoods, etc.

BC Posting Setups

Posting Groups used directly on G/L Accounts and/or for consolidations
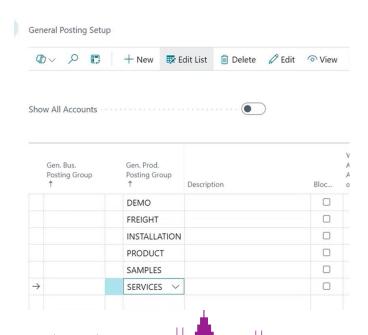
When posting using Journals, not using Documents
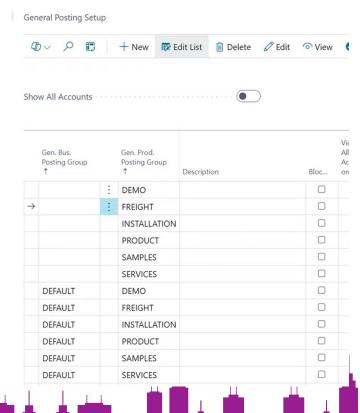
NO.		TOTALING	GEN. POSTING TYPE	GEN. BUS. POSTING GROUP	GEN. PROD. POSTING GROUP	VAT BUS. POSTING GROUP	VAT PROD. POSTING GROUP
10000	⋮						
11000							
11100							
11210	⋮		Sale	DOMESTIC	ITEMS	DOMESTIC	VAT25
11220			Sale	EU	ITEMS	EU	VAT25
11230			Sale	EXPORT	ITEMS	EXPORT	VAT25

BC Posting Setups

Does not always have a customer or vendor (ie item adjustments), also have a blank for each General Prod Posting Group

General Posting Setup

Show All Accounts (toggle off)

Gen. Bus. Posting Group ↑	Gen. Prod. Posting Group ↑	Description	Bloc...
	DEMO		☐
	FREIGHT		☐
	INSTALLATION		☐
	PRODUCT		☐
	SAMPLES		☐
	SERVICES ⌄		☐

General Posting Setup

Show All Accounts (toggle off)

Gen. Bus. Posting Group ↑	Gen. Prod. Posting Group ↑	Description	Bloc...
	DEMO		☐
	FREIGHT		☐
	INSTALLATION		☐
	PRODUCT		☐
	SAMPLES		☐
	SERVICES		☐
DEFAULT	DEMO		☐
DEFAULT	FREIGHT		☐
DEFAULT	INSTALLATION		☐
DEFAULT	PRODUCT		☐
DEFAULT	SAMPLES		☐
DEFAULT	SERVICES		☐

Posting groups are setup, now....
where is this account included/used?
Where Used!

Within GP on Customers/Vendors
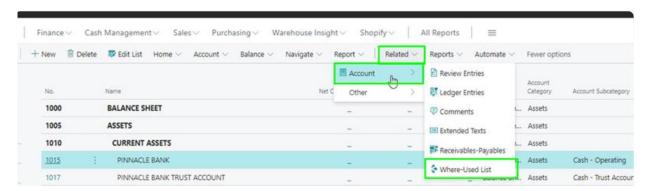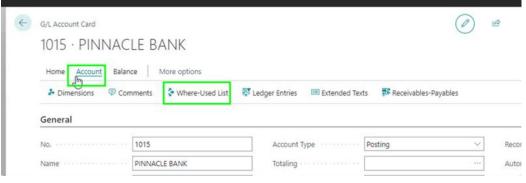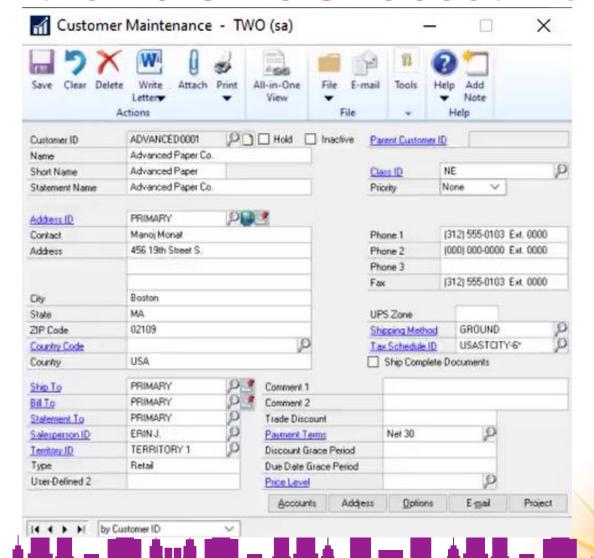
Class ID or in rare cases, specific to any one Customer or Vendor

Automate the GL accounts

Customer Maintenance - TWO (sa)

Save | Clear | Delete | Write Letter | Attach | Print | All-in-One View | File | E-mail | Tools | Help | Add Note

Actions | File | Help

Customer ID	ADVANCED0001 ☐ Hold ☐ Inactive
Name	Advanced Paper Co.
Short Name	Advanced Paper
Statement Name	Advanced Paper Co.

Parent Customer ID

Class ID: NE
Priority: None

Address ID	PRIMARY
Contact	Manoj Monat
Address	456 19th Street S.
City	Boston
State	MA
ZIP Code	02109
Country Code	
Country	USA

Phone 1: (312) 555-0103 Ext. 0000
Phone 2: (000) 000-0000 Ext. 0000
Phone 3:
Fax: (312) 555-0103 Ext. 0000

UPS Zone:
Shipping Method: GROUND
Tax Schedule ID: USASTCITY-6*
☐ Ship Complete Documents

Ship To	PRIMARY
Bill To	PRIMARY
Statement To	PRIMARY
Salesperson ID	ERIN J.
Territory ID	TERRITORY 1
Type	Retail
User-Defined 2	

Comment 1:
Comment 2:
Trade Discount:
Payment Terms: Net 30
Discount Grace Period:
Due Date Grace Period:
Price Level:

Accounts | Address | Options | E-mail | Project

by Customer ID

Within BC on Customer Invoice

Select a Dimension on the customer/vendor to further define the correct accounting

Within BC on Customer Invoice

S-INV102229 · TREY RESEARCH

Notifications: 2   *This customer has an overdue balance.* | *Start validating data in documents and journals while you wo*

Home   Prepare   Print/Send   Request Approval   Invoice | Actions ⌄   Related ⌄   Automate ⌄   Few

📄 Post ⌄   📄 Release ⌄

General   Show more

Customer Name · · · · · | TREY RESEARCH   ⋯ | Posting Date · · · · · · · | 7/25/2024   📅 |

Contact · · · · · · · · | Helen Ray   ⋯ | Due Date · · · · · · · · · | 2/17/2025   📅 |

Document Date · · · · · | 2/3/2025   📅 | Status · · · · · · · · · ·   **Open**

Lines   ⎘ ⌄   **Manage**   Line   ⎘   ⧉

🗒 Select items…   ⊞ New Line   ⊠ Delete Line   📌

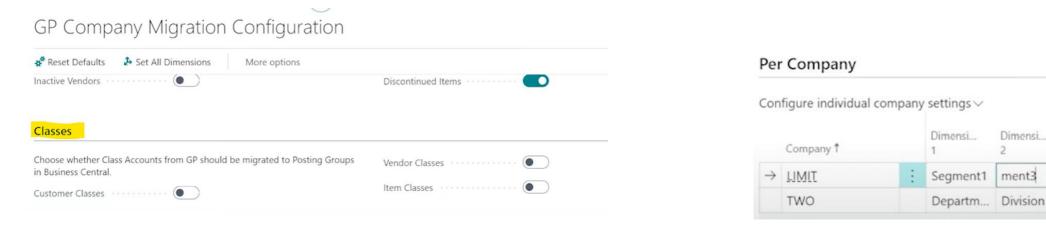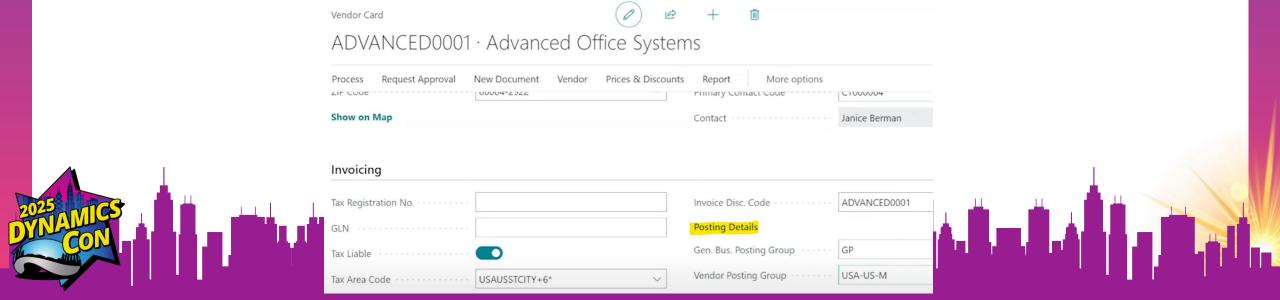|	Type		No.	Item Reference No.	Description	Location Code
→	Item	⋮	1896-S		ATHENS Desk	

Bonus Content

Migration option

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