

dynamicscon.com

# Get started with Manufacturing in Business Central

(Managing your operations in BC)

#### Introductions

#### Javier Diazgranados

Supply Chain Analyst

- Started as an ERP consultant in 1999
- Areas of expertise
  - Production Management
  - Procurement
  - Supply Chain Management
  - Warehousing
  - Product Design / Costing
  - Material Planning
  - Maintenance Engineering
- Live in Medellin, Colombia





#### Jenn Claridge

Vice President, ERP

- Started as an en user in 2004 migrating from a DOS based system.
- Started in consulting in 2008.
- Areas of expertise
  - Supply Chain
  - Warehousing
  - Production / Manufacturing
  - Projects
  - Service Orders
- Live in an 1883 Schoolhouse

#### **Session Outcomes**

- Understand types of Manufacturing and how they could be implemented in MS D365 Business Central
- Understand the out of the box **strengths** and **weaknesses** of different options in BC regarding:
  - Bill of Materials
  - Routings
  - Work Centres / Machine Centres
  - Resources



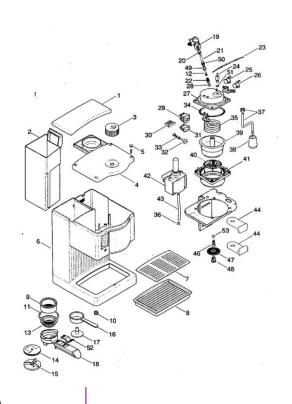
#### **Agenda**

- Operations Management and Types of Manufacturing
- Roles and Replenishment Systems
- Bill of Materials (BOM)
- Routings (Process)
- Jobs / Projects
- Capacity Planning
- Analytics and Reports
- Outcomes



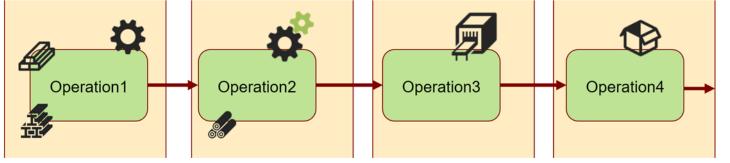
### **Operations Management**

#### **Product Design**











# **Types of Manufacturing**

- Job Shop
- Make to Order (MTO)
- Engineer to Order (ETO)
- Make to Stock (MTS)
- Assemble to Order (ATO)
- Configure to Order (CTO)

Process Manufacturing

# **Types of Manufacturing**

#### **Job Shop**

• Typically, **small and simple**. Looking for good **Job Costing**, **Time collecting**, Materials purchased individually to each job.

#### Configure/Assemble to Order

• Can't predict what finished goods they'll sell because every FG is different. Can act a little like a Make to Stock/Make to Order manufacturer.

#### **Engineer to Order (ETO)**

 Very engineering and design focused. Easy to spot as they have almost 1:1 engineer to assembly technician. They want to use JOBS in BC/NAV (usually with an addon)

#### **Process Manufacturing**

• Totally different from the others. Often uses the term Recipe vs BOM. Describe intermediate production. Items can't be in stock unless in packages of some kind.



# **Types of Manufacturing**

#### Make to Order (MTO) Manufacturing

- Very repetitive, Long term fixed pricing, Item/Customer Unique, Materials ordered to the job, Long contracts, Planning Critical, FG Shipped when made.
- **Customers** provide forecast, Price is set by item, Often use Customer Item No., All material allocated to orders, Usually more than a year, MRP/MPS and Forecasts

#### Make to Stock (MTS) Manufacturing

- Very repetitive, Fixed pricing set by Mfg, Items in catalog, Warehousing (Raw and FG), Market sets price, Planning Critical.
- Sales provide forecast, Customer price book common, Many customers buy same item, Need warehouse management, Standard Cost, MRP/MPS and Forecasts.



# Roles in BC: Manufacturing vs Project

Cronus - DynamicsCon Production Orders ~ Sales & Purchases > Journals ~ Worksheets ~ Product Design ∨ Capacities All Reports Production BOM Certified Under Development Routings **Routing Links** Standard Tasks Families Produced **Raw Materials** Stockkeeping Units

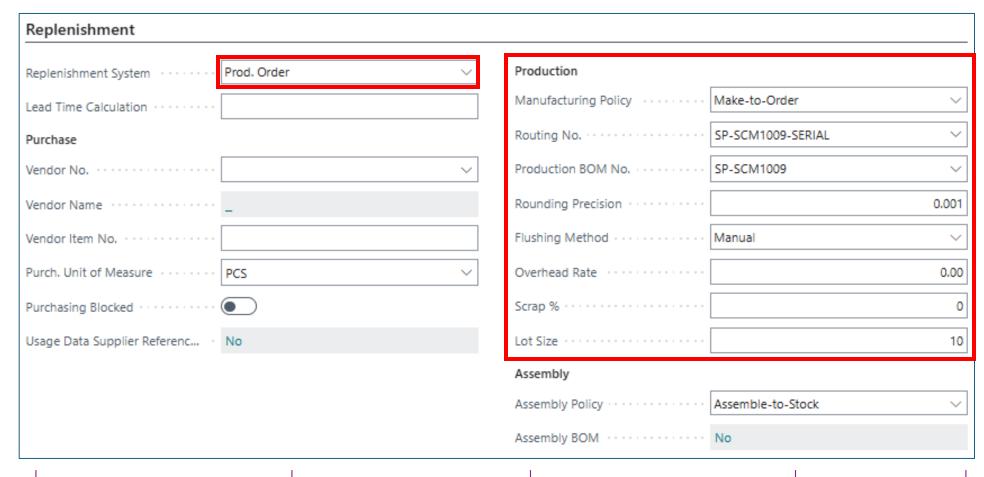
> Cronus - DynamicsCon Sales & Purchases V Posted Documents V All Reports **Projects** Resources Journals ~ **Project Registers** Planned and Quoted Unassigned **Project Journals Recurring Project Journals** Completed **Project Planning Lines** Project G/L Journals **Project Tasks**





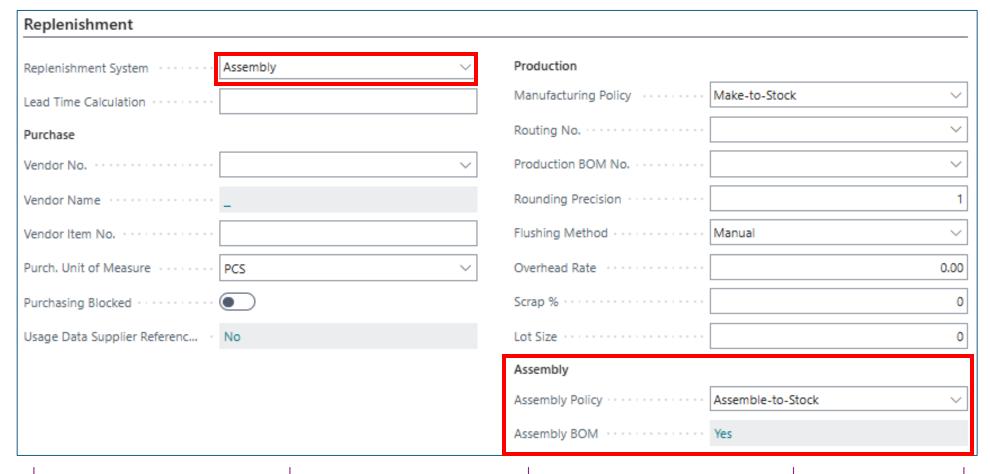


## Replenishment System





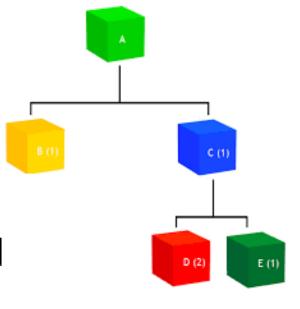
## Replenishment System





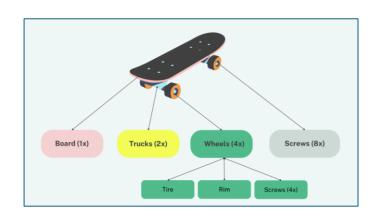
#### BILL OF MATERIALS (BOM)

- A BOM is a **critical input** for Material Requirements Planning (MRP).
- The BOM lists all the components, parts, and raw materials needed to manufacture a product, while MRP uses this information to calculate the precise quantities and timing of when those materials need to be available for production.
- Essentially, the BOM defines "what" goes into a product, and MRP determines "how much" and "when".

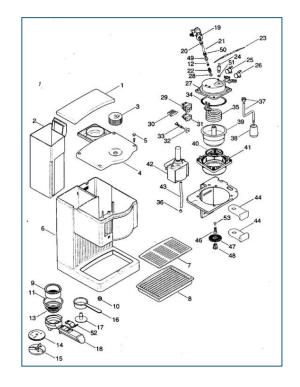




#### BILL OF MATERIALS (BOM)







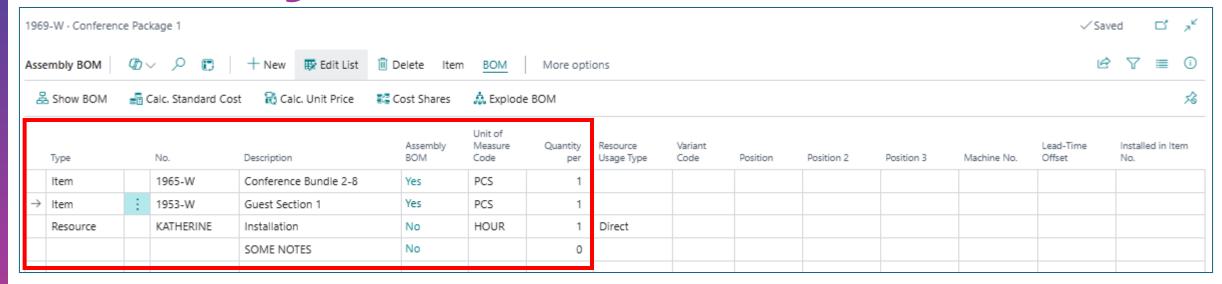








### **Assembly BOM**

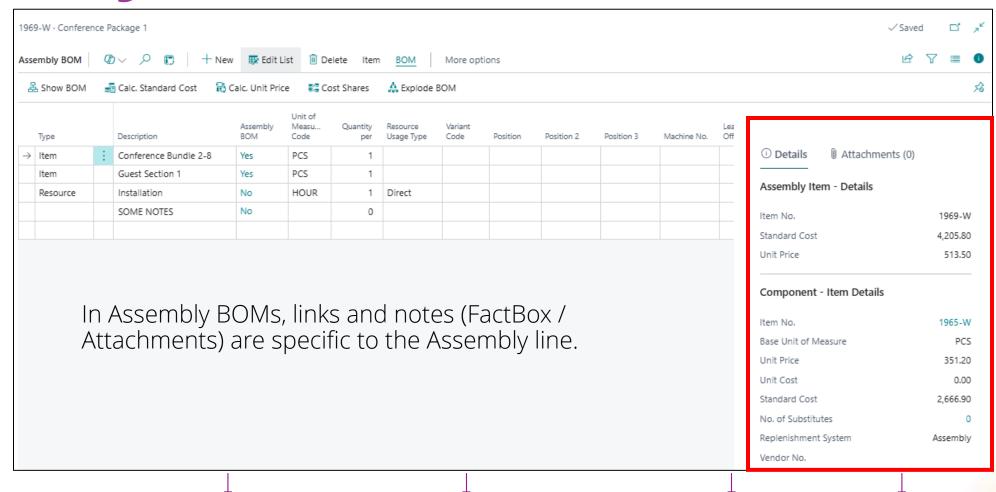


Item No, Variant, Description (and notes), Unit of Measure, Qty per, Position, Lead-Time Offset.

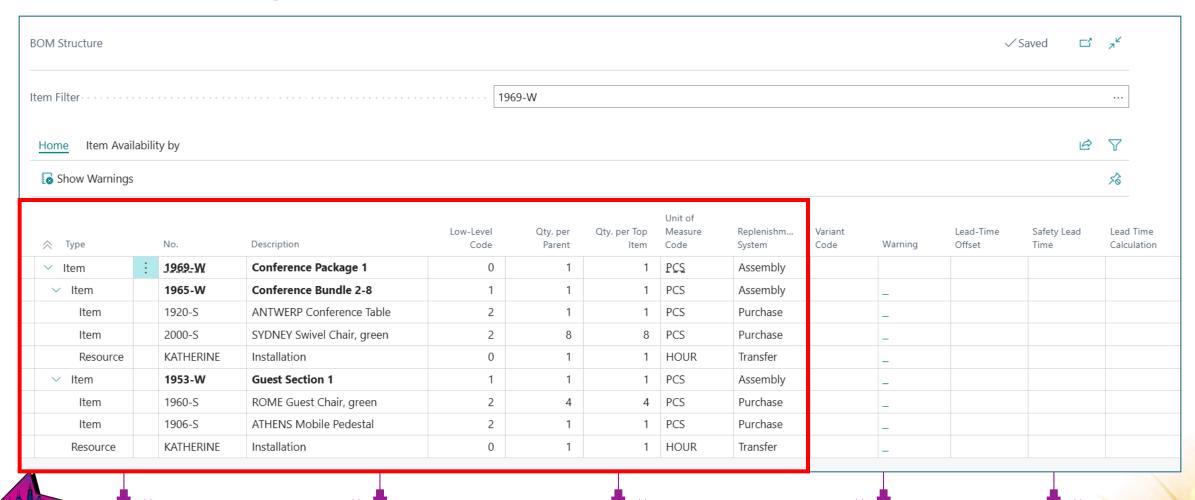
Assembly BOM Specific: Type (Item / Resource), Resource Usage Type, Machine No (txt), Installed on Item (Links between lines in the BOM), Details (FactBox).



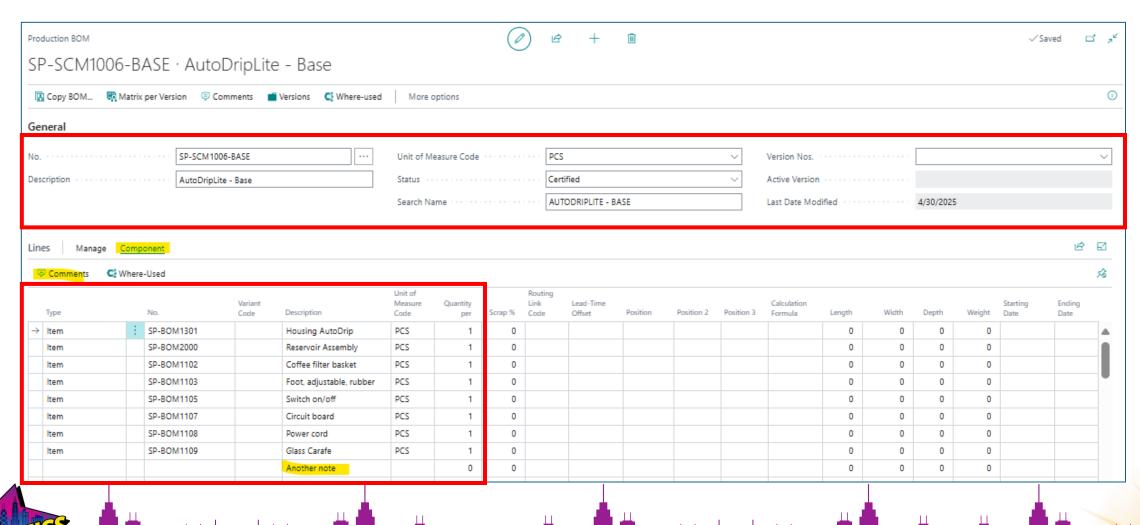
# **Assembly BOM**



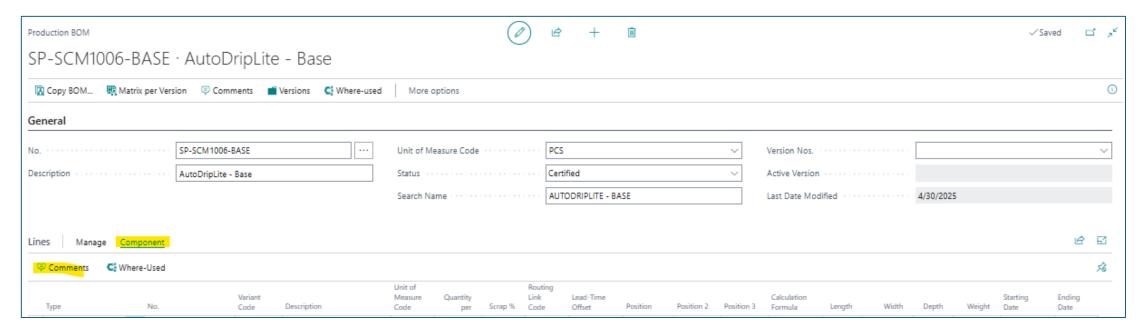
# **Assembly BOM**



#### **Production BOM**



#### **Production BOM**

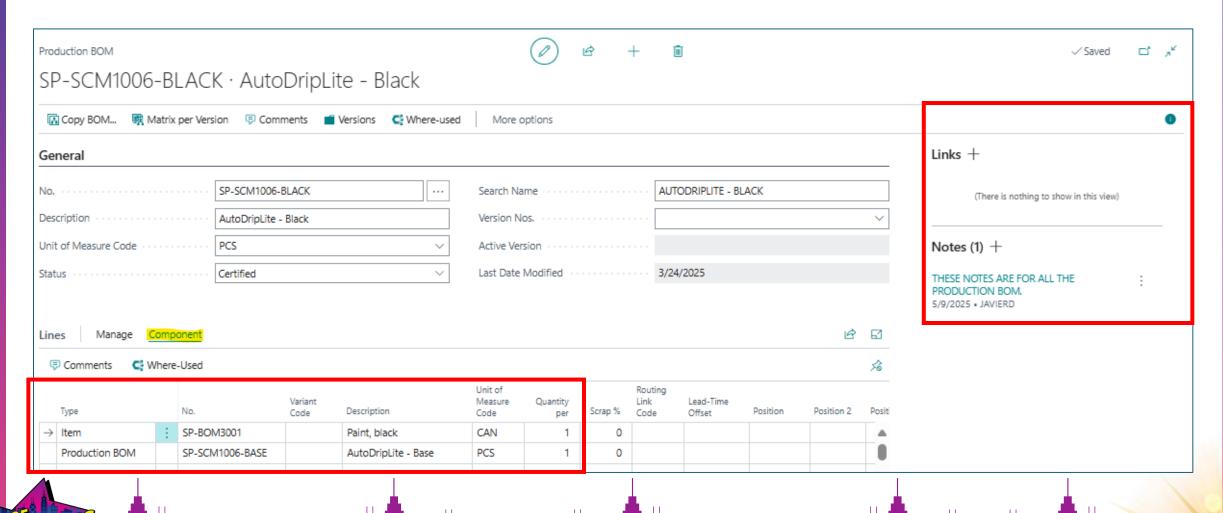


Item No, Variant, Description (and notes), Unit of Measure, Qty per, Position, Lead-Time Offset.

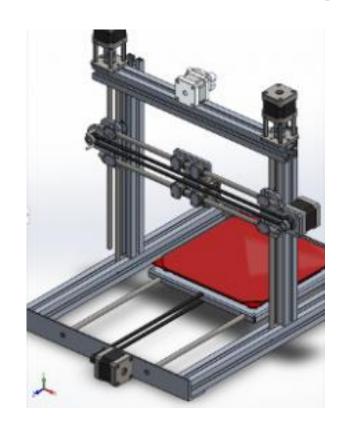
**Production BOM Specific:** Type (Item / Production BOM), Scrap %, Routing Link Code, Calculation Formula (Length, Width, Depth, Weight), Status, Versions, Date Validation.



#### **Production BOM**



# **BOM for Projects (later)**







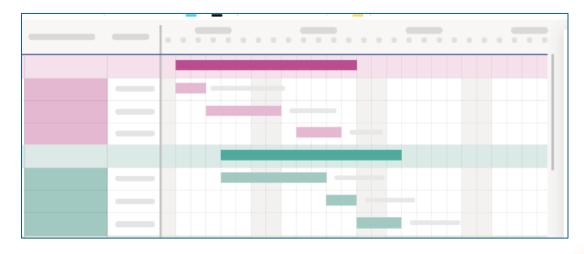


### **Assembly BOM vs Production BOM**

	ASSEMBLY BOM	PRODUCTION BOM
Items (No, Variant, Description, Qty Per, Unit of Measure)	YES	YES
Link to subassembly BOM	YES	NO
Resources (Usage Type, Machine No)	YES	NO
Position (1, 2, 3)	YES	YES
Lead-Time Offset (days required)	YES	YES
Default Location and Bin	YES	NO *
FactBox (Links and Notes)	YES	YES
FactBox (Item and Resource details)	YES	NO
Scrap %	NO *	YES
Calculation Formula (Size, weight, Qty, etc.)	NO	YES
Routing Link Code	NO	YES
BOM Options (Structure, Cost, Price, Shares, Explode BOM)	YES	NO *
Copy BOM, Versions, comments, status, link to different items.	NO	YES
Phantom BOMs (Explode BOM / Production BOM)	YES	YES

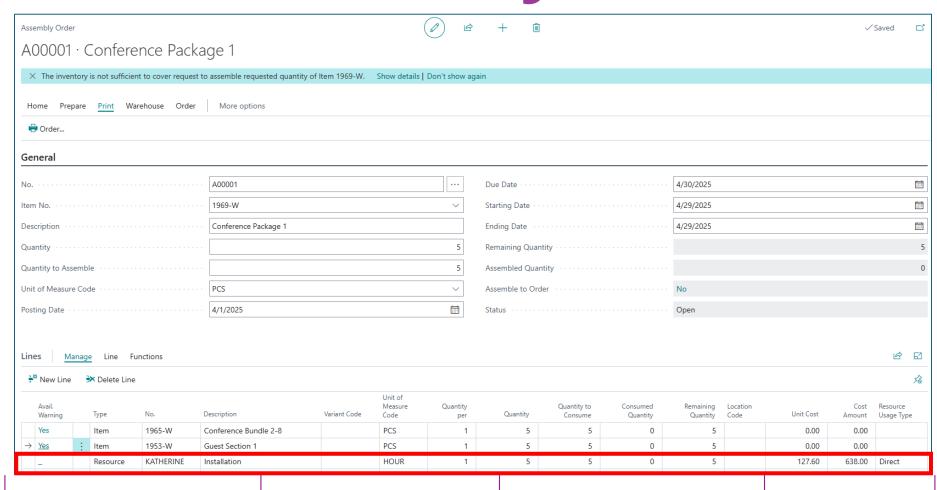
### **ROUTINGS (Process)**

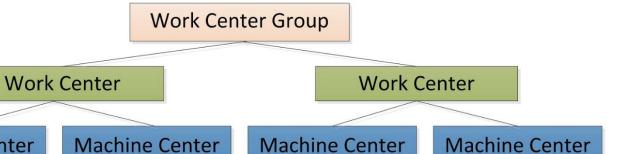
- The routing is the basis of **process scheduling**, capacity planning, scheduled assignment of material needs, and manufacturing documents.
- What operations are required?
- What's the status of the Op.?
- How much does it cost?
- What's required for the Op?
- When needs to be done?





### **ROUTINGS - Assembly**



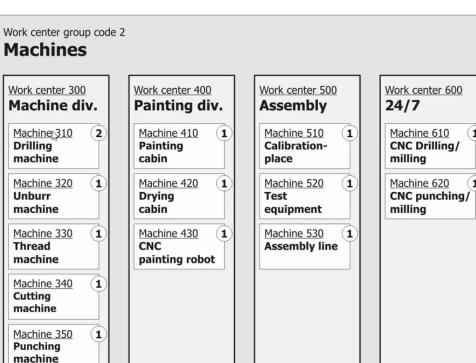


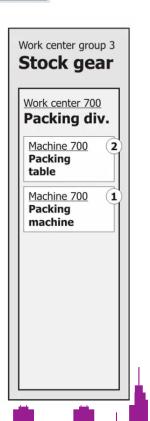
Work center group code 1 **Employees** Work center 100 Work center 200 Unskilled **Skilled** 3 (3 Machine 110 Machine 210 Assembler Mechanic Machine 120 Machine 220 Semi-skilled Painter worker Machine 230 Controller

> NB: Employees are created as concurrent

capacities

**Machine Center** 





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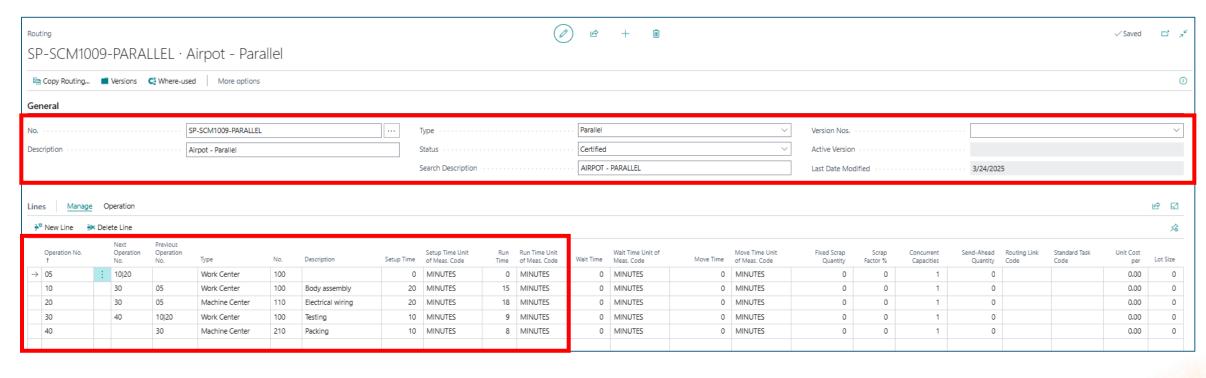


#### **ROUTINGS - Production Orders**

Routings				
Ø ∨	Manage More options			
No.↑	Description	Туре	Status	Version Nos.
SP-BOM2000	Reservoir Assembly	Serial	Certified	
SP-SCM1004	AutoDrip	Serial	Certified	
SP-SCM1009-PARALLEL :	Airpot - Parallel	Parallel	Certified	
SP-SCM1009-SERIAL	Airpot - Serial	Serial	Certified	
SP-SCM1009-SUB-1	Airpot - Subcontracting 1	Serial	Certified	
SP-SCM1009-SUB-2	Airpot - Subcontracting 2	Serial	Certified	



#### **ROUTINGS - Production Orders**





### **ROUTINGS – Assembly vs Production**

	ASSEMBLY	PRODUCTION
Routing Header (Type, Status, Versions)	NO	YES
Operation ´s sequence (Serial / Parallel, Lot Size, Send-Ahead Qty)	NO	YES
Duration details (setup time, run time, wait time, move time)	NO	YES
Scrap (Fixed Qty and %)	NO	YES
Scheduling settings (Min / Max process time, Concurrent Capacities, Routing Link Code)	NO	YES
Operation Details and Standard Task (Comments, Tools, Personnel, Quality Measures).	NO *	YES
FactBox (Links & Notes)	BOM Line	Routing header
Routing Sheet	NO	YES



#### **ROUTINGS – Assembly**

Assembly Order

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Order No. A00001 Asm. to Order No.

No Assembly Header

04/30/25

04/29/25

04/29/25

Assembly Item

Item No. 1969-W

Description Quantity

Quantity to Assemble Quantity Assembled

Unit of Measure

Conference Package 1

PCS

Due Date Starting Date

**Ending Date** Location Code

Bin Code

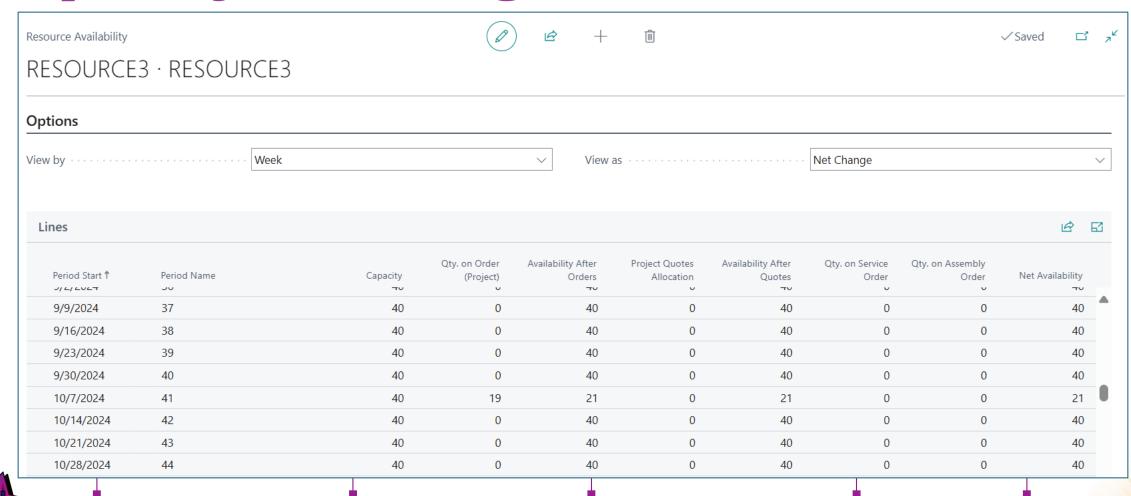
A00001

Bill of Material

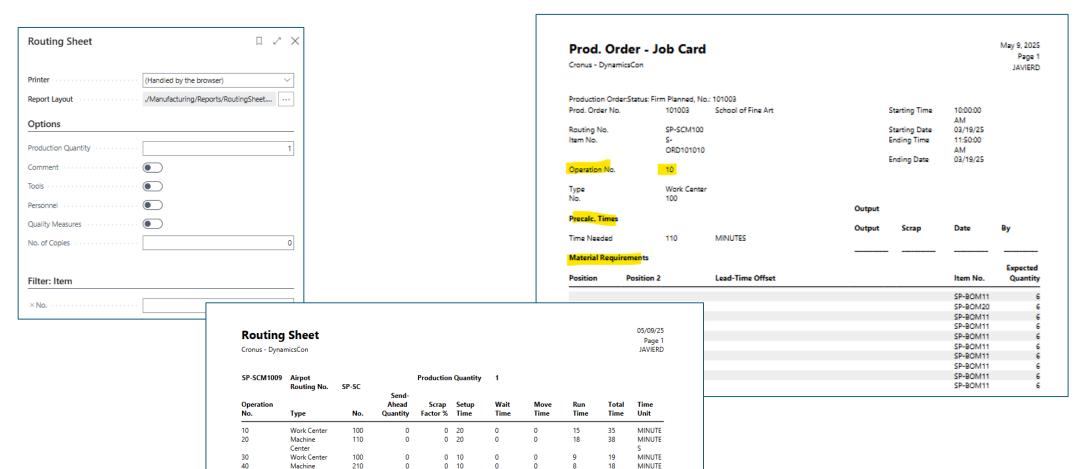
Туре	No.	Description	Variant	Due Date	Quantity per	Quantity	Unit of Measure	Location Code	Bin Code	Quantity to Consume	Quantity Picked	Quantity Consumed
Item	1965-W	Conference Bundle 2-8		04/29/25	1	5	PCS			5		
Item	1953-W	Guest Section 1		04/29/25	1	5	PCS			5		
Resource	KATHERI NE	Installation		04/29/25	1	5	HOUR			5		



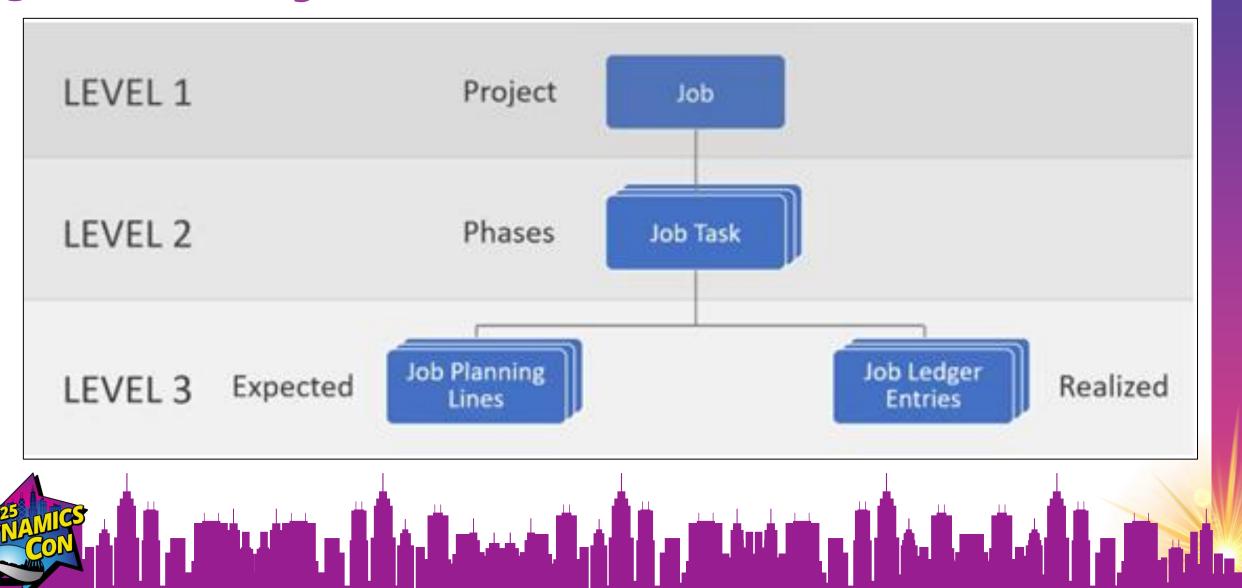
### **Capacity Planning - Resources**



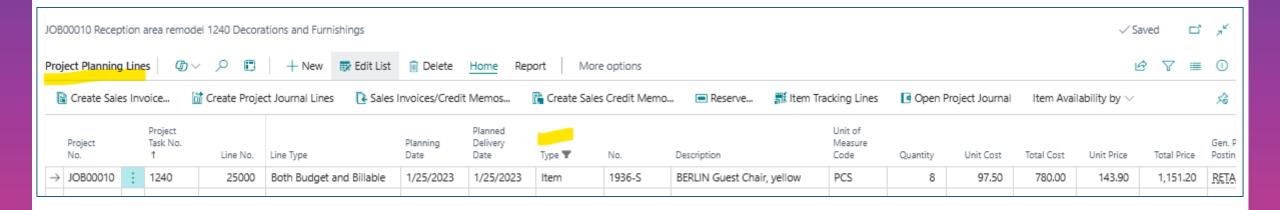
#### **ROUTINGS - Production**



## **Jobs / Projects**

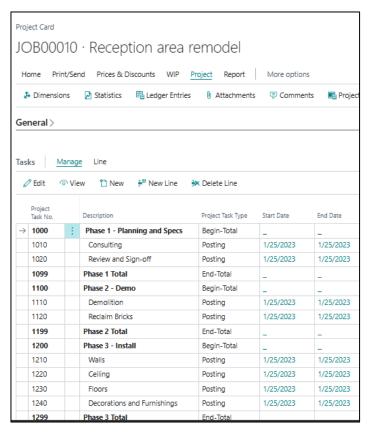


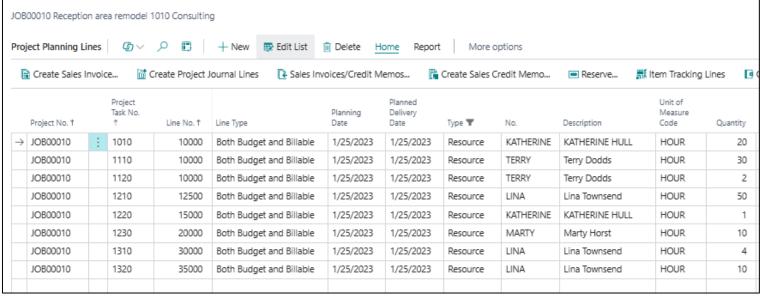
# Jobs / Projects - BOM





# **Jobs / Projects - Routing**







# **Jobs / Projects**

Project Actual to Budget (Cost)     Project Analysis     Project - Planning Lines     Project - Planning Lines	oject Cost Suggested Billing	Project Cost Transaction Detail
Home Print/Send Prices & Discounts WIP Project Report More options		
PR00010 · Installation of S-200 Semi-Automatic		
Project Card		+ 🛍

Project - Planning Lines	□ ∠ ×
Printer	(Handled by the browser)
Report Layout	./Projects/Project/Reports/JobPlanningLin
Options	
Currency · · · · · · · · · · · · · · · · · · ·	Local Currency V
Filter: P <mark>roject Task</mark>	
× Project No	
× Project Task No.	
+ Filter	

#### **Project Planning Lines**

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Project Task: Project No.: PR00010

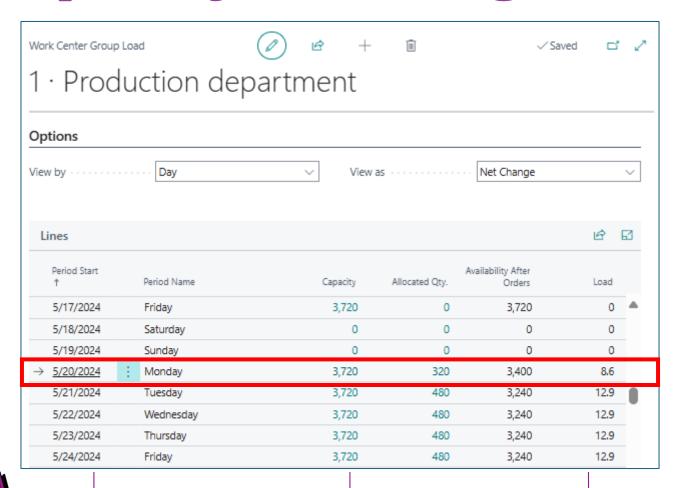
Project No. PR00010 Installation of S-200 Semi-Automatic

Line Type	Planning Date	Туре	Document No.	No.	Description	Quantity	Unit of Measure Code	Cost (CAD)	Line Discount Amount (CAD)	Amount (CAD)
Project T	ask No.	110			Pre-installation	n requireme	nts			
Budget	10/07/24	Resource		RESOU	RESOURCE3	3	HOUR	210.00	0.00	300.00
Billable	10/07/24	Item		SER203	Pre-	3	HOUR	0.00	0.00	300.00
					installation					
					requirements					
Billable	10/07/24	Text			Check-list:	0		0.00	0.00	0:00
Billable	10/07/24	Text			* Space	0		0.00	0.00	0.00
					constraints					
Billable	10/07/24	Text			* Water	0		0.00	0.00	0.00
					quality, inlet,					
					drain out					
Billable	10/07/24	Text			* Electrical	0		0.00	0.00	0.00
					requirements					
						Budg		210.00	0.00	300.00
						Billal	ble	0.00	0.00	300.00
Project T	ask No.	220			Delivery					
Bud.	10/07/24	Item		\$-210	S-210 Semi-	1	PCS	0.00	0.00	2,400.00
+Bill.					Automatic					
						Budg		210.00	0.00	2,700.00
						Billal	ble	0.00	0.00	2,700.00
Project T	ask No.	240			Installation					
Budget	10/07/24	Resource		RESOU	RESOURCE3	3	HOUR	210.00	0.00	300.00
Billable	10/07/24	Item		SER203	Installation	2	HOUR	0.00	0.00	200.00
Budget	10/07/24	Itam		F-100	Remote pump	1	PCS	0.00	0.00	100:00
						Budg	pet	420.00	0.00	3,100.00
						Billal	ble	0.00	0.00	2,900.00
Project T	ask No.	260			Configuration					
Budget	10/07/24	Resource		RESOU	RESOURCES	1	HOUR	70.00	0.00	100.00
Billable	10/07/24	Item		SER203	Configuration	2	HOUR	0.00	0.00	200.00
						Budg	pet	490.00	0.00	3,200.00
						Billal	ble	0.00	0.00	3,100.00
						Total	Budget	490.00	0.00	3.200.00
							Billable	0.00	0.00	3.100.00
								0.00	-	2,100.00

#### **EXECUTION**

	ASSEMBLY	PRODUCTION	PROJECTS
Register Output	YES	YES	NO
Register Consumption	YES*	YES	YES
Register Detail Time	NO	YES	YES*
Time phased inventory consumption – Routing Links	NO	YES	YES*
Report Scrap on Consumption and Output	NO	YES	NO
Production Families	NO	YES	NO
Subcontract Purchasing	NO	YES	YES
Record Quality Measures	NO	YES	NO
Flushing Labour	YES	YES	NO
Flushing Material	YES	YES	NO
Use Time Sheets for Labour Collection	Eh	NO	YES
Actual shop floor time collection	No	YES	YES
Use of Output Journal	No	YES	NO

# **Capacity Planning - Production**



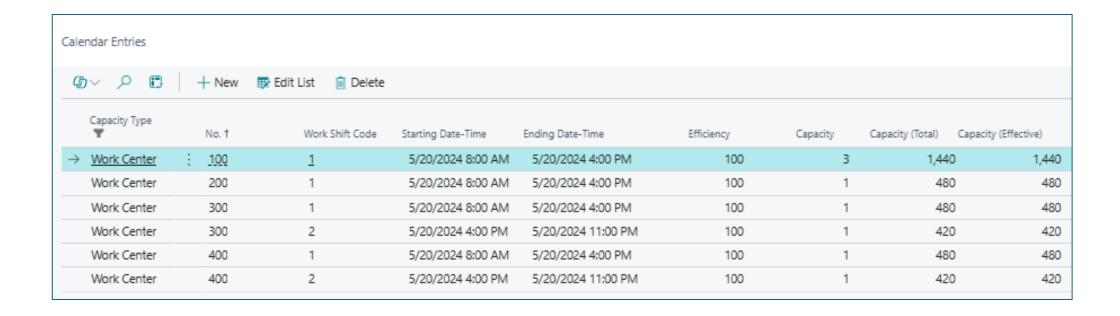
### **Capacity**

Amount of work that can be done in a specified time period at this work center group. It 's based on Calendar Entries: Work Shift Code, Dates, Efficiency, Number of WC or MC.

### **Allocated Qty**

The amount of capacity that is needed to produce a desired output in a given time period. It 's based on "Prod. Order Capacity Need): Operations in Production Orders, dates, setup and run time (Qty and Due Dates)

## **Capacity Planning - Production**



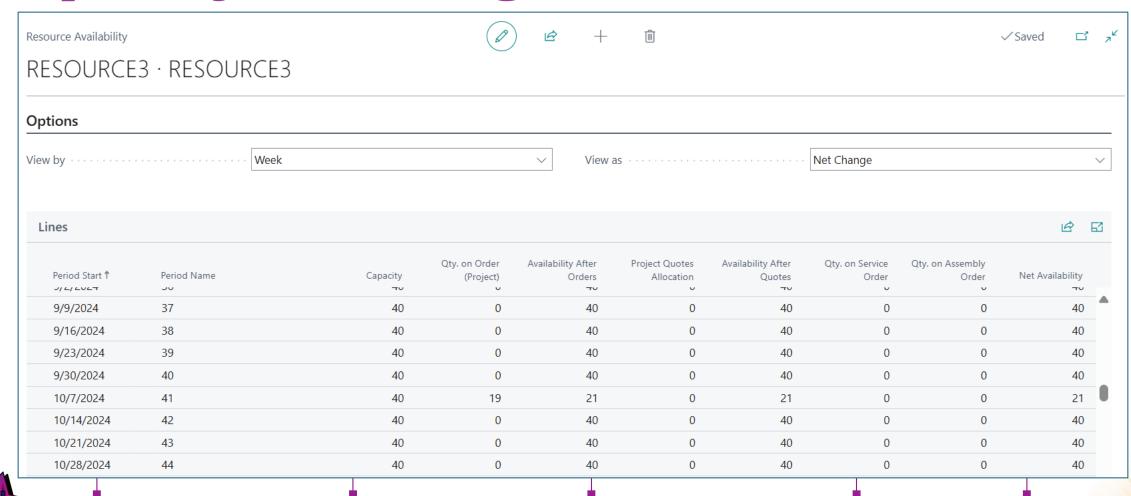


# **Capacity Planning - Production**

Prod. Order Capacity Need												
Ø ✓												
Type		No.	Prod. Order No.	Starting Date-Time †	Ending Date-Time	Date	Sen Ah Type	Time Type	Allocated Time	Prod. Order No. & Time Type		
Work Center	:	100	101001	5/20/2024 10:40 AM	5/20/2024 10:55 AM	5/20/2024		Setup Time	15	101001 - 1 Setup Time		
Work Center		100	101001	5/20/2024 10:55 AM	5/20/2024 4:00 PM	5/20/2024	Input	Run Time	305	101001 - 2 Run Time		



## **Capacity Planning - Resources**



# **Capacity Planning - Resources**

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Projects Planned and Quoted Unassigned Open Completed Project Tasks			Project Registers Project Journals Project Planning Lines Project G/L Journals				Recurring Project Journals					<i>≴</i> 6				
Project Planning Lines: All ∨ Ø ∨ P 🖫 + New 🗓 Delete 👺 Edit List Home ∨ Report ∨ More options									E	> 7 ≡	⊿ <sup>K</sup>					
Project No.	Ť	Project Task No. †	Line No.	Line Type	Planning Date	Planned Delivery Date	Type <b>T</b>	No.	Description	Unit of Measure Code	Quantity	Unit Cost	Total Cost	Unit Price	Line Amount	Edit Post
PR00010		: 110	10000	Budget	10/7/2024	10/7/2024	Resource	RESOURCE3	RESOURCE3	<u>HOUR</u>	3	70.00	210.00	100.00	300.00	<u>SEF</u>
PR00010		240	10000	Budget	10/7/2024	10/7/2024	Resource	RESOURCE3	RESOURCE3	HOUR	3	70.00	210.00	100.00	300.00	SEF
PR00010		260	10000	Budget	10/7/2024	10/7/2024	Resource	RESOURCE3	RESOURCE3	HOUR	1	70.00	70.00	100.00	100.00	SEF
PR00030		110	10000	Budget	10/7/2024	10/7/2024	Resource	RESOURCE3	RESOURCE3	HOUR	12	70.00	840.00	100.00	1,200.00	SEF



## **Analytics and Reports**

#### Manufacturing

> Explore

#### Power BI Reports (12)

- Manufacturing Report (Power BI)
- Current Utilization (Power BI)
- Historical Utilization (Power BI)
- Work Center Load (Power BI)
- Allocated Hours (Power BI)
- Expected Capacity Need (Power BI)
- Finished Prod. ...down (Power BI)
- Consumption Variance (Power BI)
- Capacity Variance (Power BI)
- Average Product...Times (Power BI)
- Released Produc...ders (Power BI)
- Production Scrap (Power BI)

#### Product Design (1)

- Reports (4) ^
- Quantity Explosion of BOM
- Where-Used (Top Level)
- Routing Sheet
- Item BOM Compare List

#### Capacities (1)

- Reports (3)
- Planning (1)
- Reports (3)

#### Operations (1)

- Reports (7)
- Costing (1)
- Reports (11)

#### Project

> Explore

#### Power BI Reports (8) ^

- Projects Report (Power BI)
- Projects Overview (Power BI)
- Project Tasks (Power BI)
- Project Profitability (Power BI)
- Project Realization (Power BI)
- Project Perform...dget (Power BI)
- Project Invoiced...Type (Power BI)
- Project Invd. S...Cust. (Power BI)

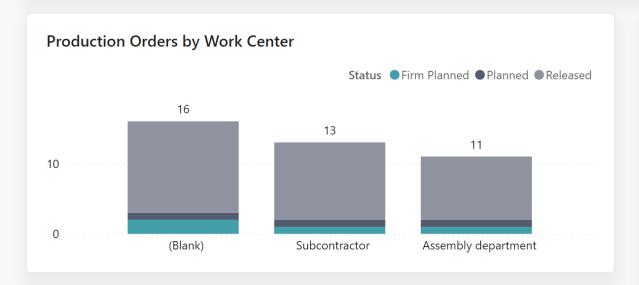
#### Projects (1)

- Reports (15)
- Project Analysis
- Project Planning Lines
- Project Cost Transaction Detail
- Project Register
- Project WIP To G/L
- Customer Projects (Cost)
- Items per Project
- Completed Jobs
- Customer Projects (Cost)
- Customer Projects (Price)
- Project Actual to Budget (Cost)
- Project Actual to Budget (Price)
- Project Cost Suggested Billing
- Project Cost Budget
- Project List

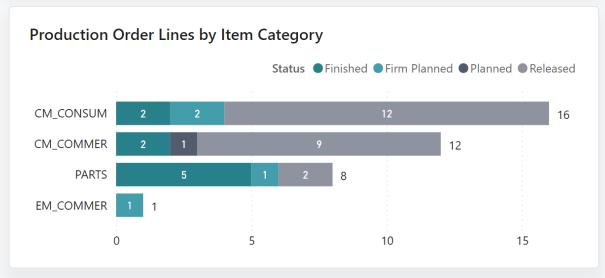


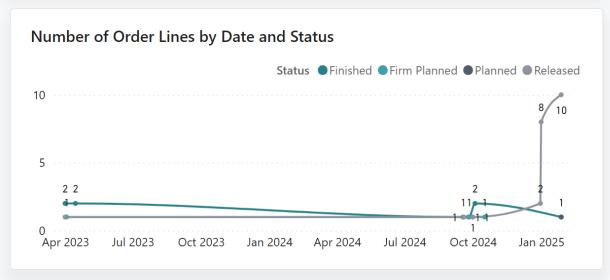


Count of Prod. Order Key









The Manufacturing process is **short and simple**. Almost all the cost is related to BOM. Standard products. Don't care about **setup** or **run** time. BOM is **specific** to the item.

Assemble to Order (ATO) - Assembly Orders



The company produce items that requires a lot of **engineering and design requirements**, depending on the Customer needs. Scheduling people and machines is not easy because most of the **operations are not the same**.

**Engineer to Order (ETO) - Jobs / Projects** 



Every FG is **different**, **but** the basic BOM and the Manufacturing Process is **kind of the same** for every order.

**Configure to Order (CTO) - Production Orders** 



The products are **standard**, they are shipped when they are made, Production Scheduling is critical. Very **repetitive** process. Customer provided **forecast** (often use customer Item No).

Make to Order (MTO) - Production Orders



The production is **long**, some items are standard, others are not. Some of them components could be made (assembled / fabricated) in advanced and kept in stock. **Engineering**, Design and Customer approval is very important. You likely have a Project Manager

### **Engineer to Order (ETO) – Projects**

Components: Purchased, Assemblies and Production Orders



### **Outcomes**

- Each client has **different** requirements: business processes, manufacturing requirements, Operation management approach.
- Business Central works great for Manufacturing Managers and Project Managers.
- Depending on the **Types of Manufacturing** processes, some modules in BC are **better** fit.
- BOM is critical for Material Planning
- Routing is critical for capacity planning
- BC has different reports and tools to support the Operations Manager requirements.





### **Javier Diazgranados**

javierd@sabrelimited.com

### Jenn Claridge

Jennc@sabrelimited.com

