Corpay AP Automation and Spend Management

Corpay revolutionizes spend management with Corpay Complete, a cutting-edge platform offering modular solutions tailored to your client's unique business needs. From seamless procurement and PO processes to effortless expense management tools, partners can enhance their clients' financial workflows with unmatched efficiency and payment incentives. As an S&P 500 leader, our platform guarantees a smooth, paperless experience — whether you're in or out of the office.

Ideal Customer Profile

Corpay works with businesses of all sizes and across all industries. Some of our target customers include:

Business Size
$25M – $500M annual revenue
100 – 2,500 employees

Top Industries
- Service and Trade Enterprises
- Construction
- Software & Technology
- Manufacturing
- Wholesale Distribution

Persona/Key Decision-Makers
CFO, Controller, Finance Manager, Accounts Payable Manager

Problems We Solve

Corpay addresses critical pain points in spend management, resolving issues such as:

- Paper-based approvals
- Manual data entry
- Manual requisitions
- Lack of spend visibility
- Compliance and fraud risk
- Physical checks
- Inadequate reporting

*All stats accurate per internal data as of FY23

Key Features

Procurement & PO Processing: Leverage fully integrated AP, invoice, and vendor management workflows, with OCR and seamless review processes

Seamless Automation: Simplify invoicing, purchase orders, payments, and more with end-to-end processing

Customizable Workflows: Tailor workflows to your specific business requirements for optimal efficiency

Automated AP Payments: Utilize secure, digital payments to enhance security and drive rebates

Mobile App: Effortlessly manage all accounts payable workflows on one cloud-based spend management platform

Expense Management Tools: Easily report and reconcile expenses with intuitive, mobile-friendly expense tools

Global Payments: Execute domestic and international payments in 145 currencies to over 200 countries

Fast Facts

$3.8B
company annual revenue

~4M
payable vendor network

800,000
business clients

1.8B
transactions processed annually

#1 B2B
commercial Mastercard® issuer in North America

$800M
in cash rebates paid annually

Corpay^ | ◼ Microsoft

Benefits

Enhanced Efficiency

Streamline payment processes with automation for accurate and timely transactions

Simplify reconciliation and reduce errors by consolidating all payments and payment types into one file

Tailor workflows to match your unique business needs for optimized efficiency

Payment Monetization

Unlock additional revenue from cash rebates by optimizing payment methods and partnerships

Maximize card acceptance and earned rebates with comprehensive vendor enrollment for the life of your program

Reinvest rebate-generated revenue into business growth and innovation initiatives

Fraud Mitigation

Employ state-of-the-art security measures and real-time monitoring to prevent fraudulent activities

Utilize machine learning and data analytics for proactive identification of suspicious transactions

Offload all data collection, verification, and storage tasks while benefiting from our comprehensive security and compliance infrastructure

Continuous Vendor Enrollment

Maximize vendor participation across all payment methods for increased rebate opportunities

Drive vendor engagement through targeted campaigns, fostering long-term partnerships

Simplify vendor onboarding with a seamless vendor portal, making enrollment, communication, and vendor management easier

Integrations

Corpay's solutions seamlessly integrate with any Microsoft Dynamics ERP, offering a range of integration options customized to each client's needs. With end-to-end payment capabilities, customers can expect to achieve time and cost savings, enhanced efficiency, and increased visibility across their entire accounts payable process. Our reliable, in-house training and support ensure a smooth implementation experience and empower client teams to utilize our solutions for continued success.

Corpay's specialized Microsoft Dynamics integrations include:

- Dynamics Great Plains
- Dynamics 365 Business Central
  Dynamics 365 Finance

One Platform, Total Dynamics Control

From purchases to payments, automate it all:

- Requisition management with punchout
- Invoice automation
- Expense management
- Multi-Card/Commercial card programs
- Vendor payment automation

Is your client ready for a smarter AP process?

Reach out to our Partner Team for more information at partner@corpay.com