

LOGAN CONSULTING Le

ERP CONSULTING
MICROSOFT DYNAMICS



Business Applications



WWW.LOGANCONSULTING.COM



LOGAN IC CONSULTING

OUR PEOPLE



Logan Consulting's team combines deep operational and consulting expertise, selected through a rigorous recruitment process. With an average tenure of 8 years, our consultants leverage firm-wide methodologies and tools to deliver successful projects.

- ✓ **95% US Based**
- ✓ **Weekly Accountability Meetings**
- ✓ **1,000+ Successful Projects**
- ✓ **Employee Owned**






ABOUT US




Founded in 1992
33+ Years ERP Expertise




Chicago-Based, Global Reach
125+ Consultants Deployed Annually




Certified Microsoft Business
Solutions Partner



User Group Contributor since
2014



Microsoft is our largest
practice



Over a dozen Microsoft
Certifications

Core Service

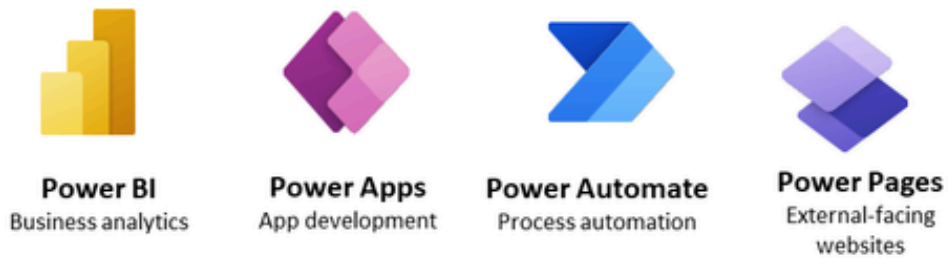
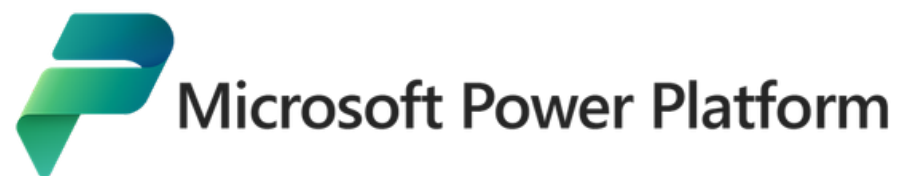
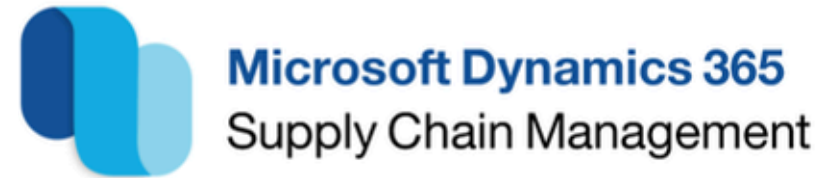
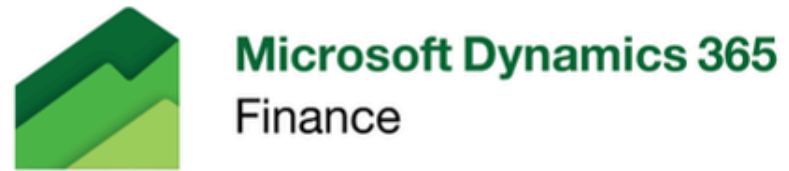
- Assessments
- Implementations/Migrations
- Change Management
- Optimization
- Ongoing Support

Extended Service

- AI Readiness
- Copilot Deployment
- Data Engineering
- Technology Selection
- Project/Program Management
- CRM Implementations
- EDI Management
- Technology Strategy



SUPPORTED PRODUCTS



LEGACY SYSTEMS





Microsoft Dynamics 365

FINANCE & SUPPLY CHAIN MANAGEMENT



Microsoft Dynamics 365 is a robust ERP and accounting solution that offers excellent functionality and reporting capabilities both cloud and on-premises. Logan Consulting can help with project leadership, project management, implementation, configuration, interfaces, upgrades & support. Logan Consulting has almost 30 years of experience in the manufacturing, distribution, financial services, professional services and not-for-profit verticals.

IDEAL FIT

- ✓ 250+ employees
- ✓ More than \$50M in revenue
- ✓ Require a flexible deployment
- ✓ Mix-mode manufacturing requirements
- ✓ Advanced fulfillment/logistics needs
- ✓ Advanced Warehousing requirements
- ✓ Multi-Company/Entity needs
- ✓ Multi-Language needs
- ✓ Multi-Currency requirements



Assessment

We help organizations evaluate, select, and implement the right ERP aligned to business goals.



Plan & Scope

We guide planning and stakeholder alignment to ensure successful implementation roadmaps.



Implementation

We lead execution with a proven approach focused on adoption, efficiency, and business value.



Microsoft Dynamics 365

BUSINESS CENTRAL

Leverage Logan Consulting's Microsoft D365BC (Business Central) expertise to help assess and prioritize your business needs and design a business process-based solution to drive inefficiency and costs out of your business while preserving your competitive advantages. Chicago-based with global reach, Logan Consulting can help you with project leadership, project management, implementation, configuration, interfaces, upgrades & support.

IDEAL FIT

- ✓ 20-500 employees
- ✓ More than \$10M in revenue
- ✓ Desire to use technology to drive efficiency within the organization
- ✓ Comfortable with cloud technology and offerings
- ✓ Manufacturing
- ✓ Distribution
- ✓ Professional Services
- ✓ Financial Services



Assessment

We help organizations evaluate, select, and implement the right ERP aligned to business goals.



Plan & Scope

We guide planning and stakeholder alignment to ensure successful implementation roadmaps.



Implementation

We lead execution with a proven approach focused on adoption, efficiency, and business value.



LOGAN CRM SERVICES

Leverage Logan Consulting's Microsoft D365 for Sales (CRM) expertise to help assess and prioritize your business needs and design a business process-based solution to drive inefficiency and costs out of your business while preserving your competitive advantages. Microsoft CRM is easy to use, convenient, and a cost-effective way for companies to improve their interactions with clients and customers. Microsoft Dynamics CRM can not only meet company needs, but also improve the way you do business. Chicago-based with global reach, Logan Consulting can help you with project leadership, project management, implementation, configuration, interfaces, upgrades & support.



Selection

Logan Consulting helps organizations evaluate, select, and implement the right CRM solution aligned with their business goals and growth strategy.



Plan & Scope

Logan Consulting guides clients through a structured planning and scoping process to define CRM requirements, align stakeholders, and ensure a successful implementation roadmap.



Implementation

Logan Consulting leads CRM implementations with a proven approach that drives adoption, efficiency, and business value.



Benefits

Microsoft Dynamics 365 Sales provides a unified, mobile-friendly platform that gives sales teams a complete view of the pipeline and customer data in real time. It integrates seamlessly with Microsoft Office, reduces manual work, and enhances collaboration through centralized data access. Built-in analytics and reporting empower teams to make faster, data-driven decisions.



Microsoft
Dynamics 365



Complete view of sales pipeline



Tight integration to the Microsoft Office allowing users to stay in Outlook and still access Dynamics 365 Sales information



360 degree view and single source of the truth for all customer, prospect and lead information



Excellent reporting functionality that allows the users to gather information and assess situations in real time.



One system for the sales team to use reducing wasted time on email and updating Excel workbooks



Complete mobile experience for phones and tablets

Logan Methodology

Overview

Our methodology is rooted in a balance of top-down strategic alignment and bottom-up process insight. We begin by addressing critical business challenges—prioritizing strategy before automation—to ensure technology serves a clear purpose. Business processes drive system design, not the other way around, ensuring configuration aligns with real-world needs.



The approach moves deliberately from process understanding to documented procedures, software configuration, and ultimately, user training. Throughout the project, we emphasize collaboration, communication, and knowledge transfer to build internal capability and ensure long-term success. Proper documentation anchors the entire effort, providing clarity and continuity well beyond go-live.

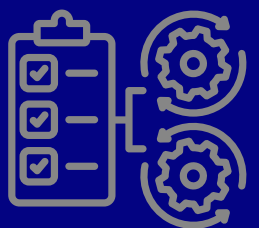
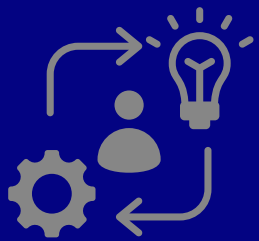
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Successful Projects

Methodology Phases

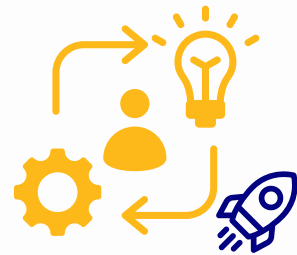
- **Scoping and Planning**
- **Project Team Training**
- **Design**
- **Configuration & Development**
- **Validation and Testing**
- **Launch**

- Issue Management
- Scope Management
- Risk Management
- Change Management
- Execute Communication Plan
- Status Reporting
- Project Plan Updates
- Actual vs. Budget Tracking
- Quality Assurance Framework
- Document Management



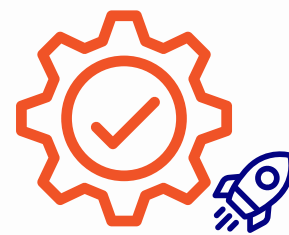
Accelerate Your Results

Logan Consulting's proprietary accelerators are prebuilt tools, templates, and workflows that **streamline ERP implementations by up to 50% in design and configuration phases**. These assets, spanning process design, master data templates, and end-user procedures are not standalone products but embedded value adds that enhance delivery speed, reduce risk, and improve consistency across projects.



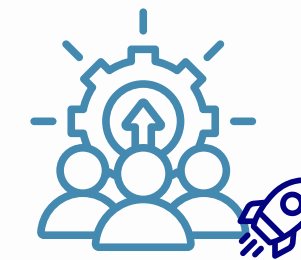
Standardized process maps and design workbooks that speed delivery and ensure consistency

Logan's accelerators feature a library of preconfigured process flows and design templates tailored to D365 implementations. By starting with a proven baseline, our consultants minimize time on discovery and documentation: accelerating ramp-up, reducing ambiguity, and delivering more predictable timelines. For clients, this can cut design phase effort by up to 50%, particularly in finance modules where standardization is highest.



Prebuilt migration templates and configuration guides that speed setup and reduce errors.

Logan's accelerators include reusable, best practice master data templates for vendors, customers, items, and financial dimensions ready to deploy. These templates enable faster onboarding, minimize migration issues, and ensure high quality data from the start. They reduce data migration prep time by 20–30%, improving efficiency while lowering project risk.



End User Procedures, Training materials and walkthroughs that empower users and accelerate adoption.

Logan's accelerators include a curated set of end-user training materials covering core D365 functions like sales orders, purchase orders, and journal entries. These resources are designed to complement formal training and provide ondemand support. For Logan clients, this means smoother onboarding, reduced reliance on consultants for basic tasks, and faster realization of system value. Clients benefit from shortened training cycles and improved user confidence.

LaunchPad

Accelerate Operational Confidence with Fixed-Fee Services

A tactical set of packaged services engineered to tighten control, standardize processes, and extend operational efficiency in Microsoft Dynamics 365. Focused on inventory, procurement, product data, and vendor collaboration, these solutions deliver proven frameworks, prebuilt templates, and real-world execution strategies. Each engagement empowers teams to streamline handoffs, reduce manual errors, and scale operations with confidence. Whether refining costing methods or enabling supplier portals, Logan’s operational services bring structure, clarity, and forward momentum—so your system runs like your business depends on it.



CostSure

Inventory Valuation & Costing Review

Review cost model and posting setup, reconcile GL, and provide valuation matrix, audit trail, and costing workbook using sample data.

3 Weeks **\$12,000.00**

ItemWise

Product Information Management Essentials

Standardize product attributes, templates, and governance using client data. Includes PIM workbook, import templates, and governance policy documentation.

4 Weeks **\$15,500.00**

Operations Services

ProcureFlow

Procurement Workflow Quickstart

Design and configure procurement workflows and policies in D365 using client examples. Includes workbook, configuration, and policy documentation.

3 Weeks **\$12,500.00**

VendorLink

Vendor Collaboration Portal Activation

Enable vendor portal with onboarding and security setup. Includes AD provisioning, activation guide, playbook, and security matrix.

3 Weeks **\$10,500.00**



Operations leaders often struggle to turn ERP into measurable value— let us show you how our solutions fix that.

- Fixed Fee Scope**
- Defined Readiness**
- Proven Deliverables**
- 35%-50% Faster Time-to-Value**

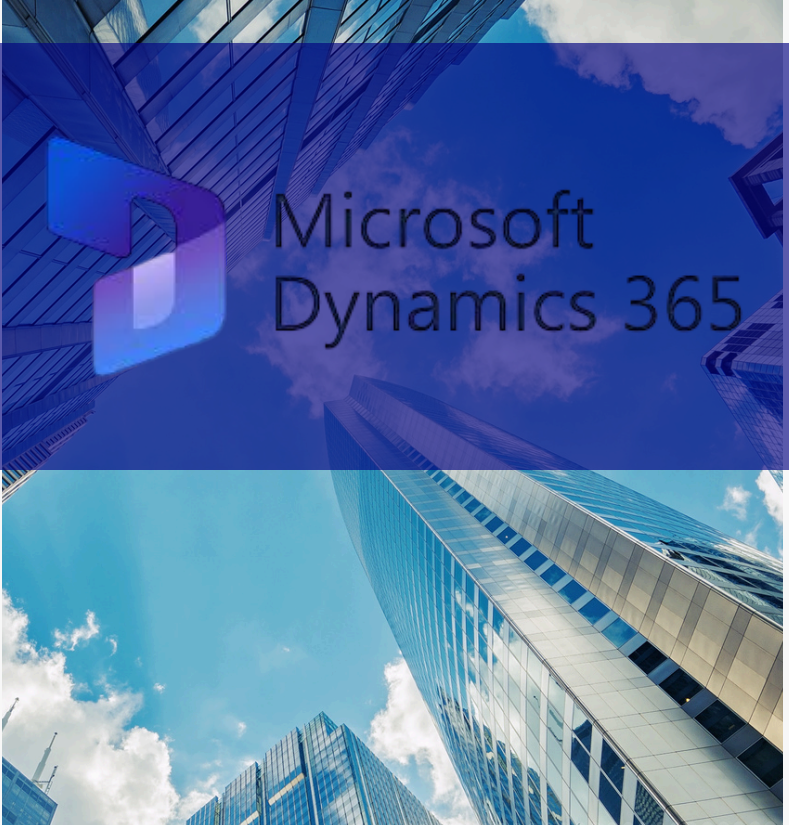
Find Out More



LaunchPad

Accelerate Financial Confidence with Fixed-Fee Services

A high-impact portfolio of fixed-fee execution services engineered to fast-track financial clarity and control in Microsoft Dynamics 365. Logan Consulting’s deep expertise powers each solution—from bank setup to asset configuration—to drive precision and speed. These offerings are purpose-built to resolve complexity, reduce reconciliation headaches, and deliver production-ready results with minimal disruption. Whether aligning ledgers, cleaning up postings, or automating period-close, our execution services deliver confidence, compliance, and measurable outcomes—quickly, expertly, and without surprises.



Financial Execution Services

AssetLaunch

Fixed Asset Migration Jumpstart

Load and configure fixed asset module, books, and balances. Includes templates, depreciation setup, and Excel-based legacy data mapping.

15 Days **\$25,000.00**

BankSync

Bank Reconciliation Setup & Training

Configure one bank account with sample statement. Includes reconciliation guide, training, and user enablement for communication and accuracy.

5 Days **\$8,000.00**

RevenueReady

Cash & Bank Management Setup Accelerator

Configure bank accounts, payments, and reconciliation. Includes templates, import setup, and testing using client chart of accounts.

2 Weeks **\$8,000.00**

LedgerLogic

Sub Ledger - Ledger Inventory Reconciliation.

Identify and resolve setup issues in inventory posting. Reconcile ledgers, configure postings, and deliver user procedures and journals.

2 Weeks **\$9,500.00**



Ask us how we deliver CFO-ready outcomes—without the open-ended consulting bill.

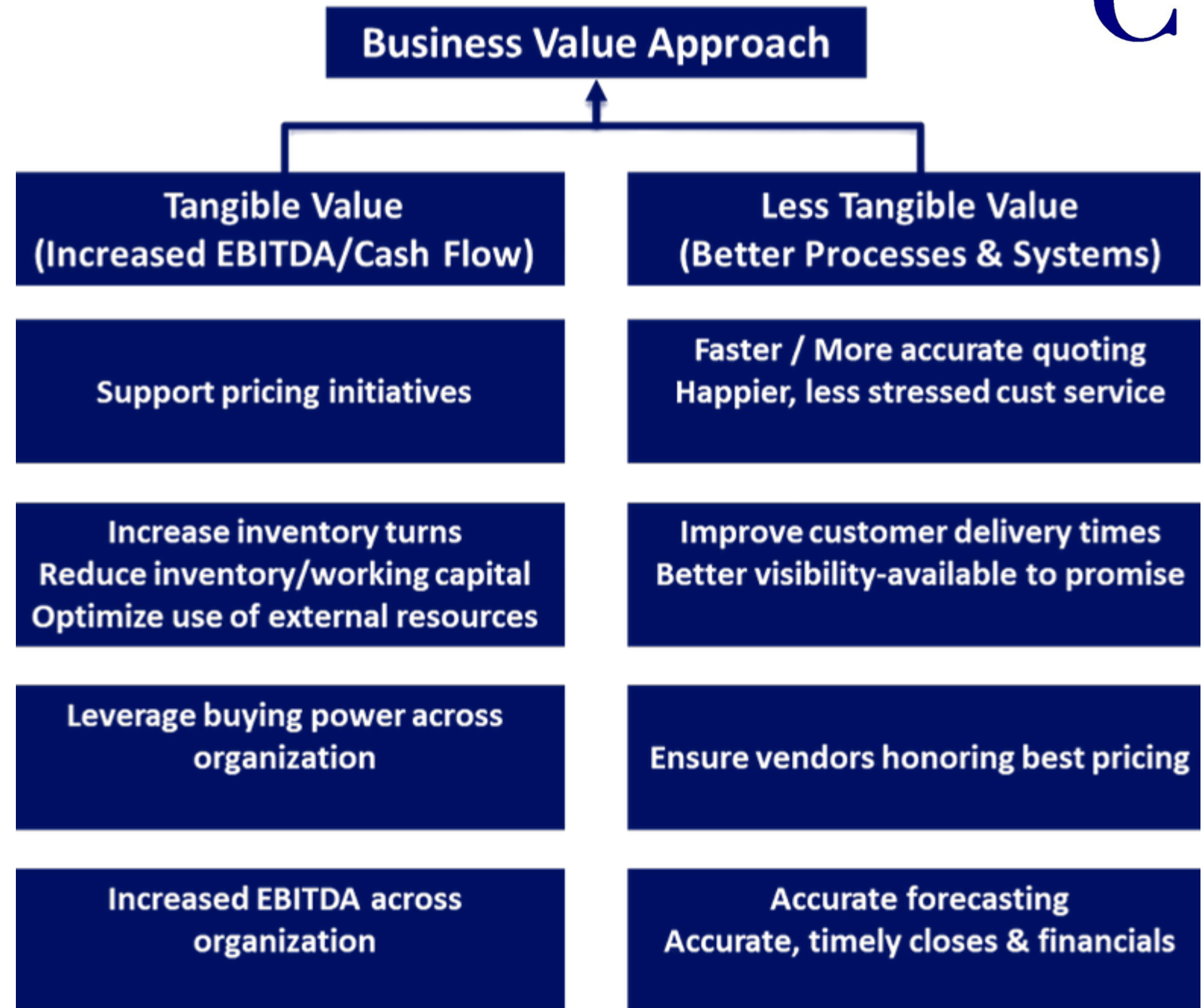
- ✓ Fixed Fee Scope
- ✓ Defined Readiness
- ✓ Proven Deliverables
- ✓ 35%-50% Faster Time-to-Value

Find Out More



EBITDA Focus Cash Flow Drivers

Our Business Value Approach focuses on delivering both measurable financial impact and meaningful operational improvements across your organization. From quoting to reporting, we help increase EBITDA, streamline processes, and enhance visibility—driving smarter decisions, happier customers, and lasting results.



Logan Consulting Risk Mitigation



Independent QA:

A dedicated Quality Assurance Officer monitors project scope, budget, deliverables, and client satisfaction from start to finish.

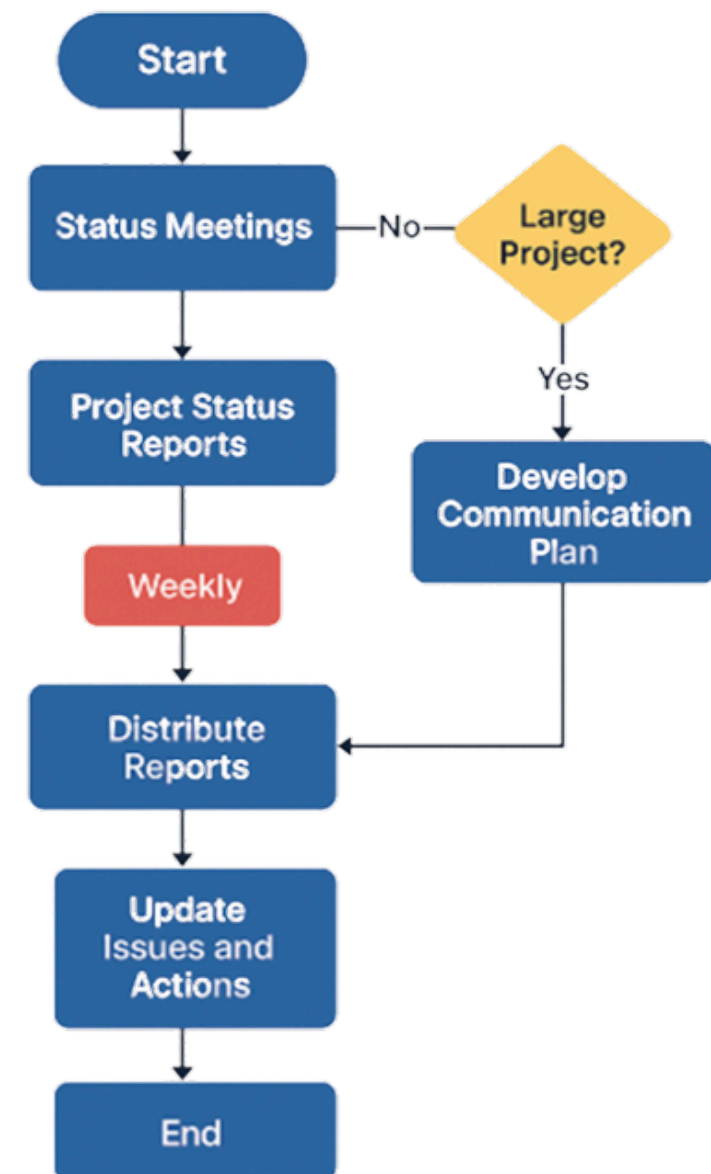
Bi-Weekly QA Reviews:

Regular meetings between project managers from both sides address performance, potential risks, and necessary adjustments.

Risk Management:

Early identification and prioritization of risks with clear ownership and deadlines help integrate critical risks into the work plan.

Communications Management



Scope Management:

Changes are thoroughly documented and require formal approval, ensuring you maintain control.

Budget Monitoring:

Real-time tracking and proactive adjustments help keep costs on target, with detailed financial reports provided monthly.

Transparent Communication:

Weekly updates, daily logs, and structured touchpoints prevent surprises and enable prompt action.



CHANGE MANAGEMENT

At Logan Consulting, we believe that the success of any ERP implementation depends not only on system design and technical deployment, but—critically—on the people who use it.

Change Management (CM) is the bridge that connects technical transformation with human adoption.

Projects inherently disrupt existing routines, challenge norms, and introduce new ways of working.

Our structured Change Management approach ensures organizations are not only prepared for this shift—but empowered by it.



Facilitate User Adoption

Change often meets resistance. Whether from fear, uncertainty, or concern over job impact, it's natural. Our CM strategy focuses on transparent communication, comprehensive training, and proactive engagement to drive confidence and readiness among end users.

Minimize Operational Disruption

Projects can temporarily unsettle daily operations. CM works to soften the landing by aligning expectations, introducing gradual changes, and ensuring adequate support during go-live and beyond.

Align Stakeholders Across Functions

ERP touches every corner of the business. Through structured stakeholder engagement, Logan ensures alignment on goals, responsibilities, and success metrics—promoting cross-functional cooperation and accountability.

Drive Process Understanding and Ownership

Technology alone won't standardize operations—people will. CM helps reinforce the “why” behind process shifts, turning standardized workflows into accepted best practices embraced across teams.

Create a Culture of Continuous Improvement

Success doesn't end at go-live. Our CM approach embeds adaptability into the organization, setting the foundation for ongoing optimization and evolution as the business grows.

Logan Consulting Support Options

Our support model is built on partnership. Whether you're seeking occasional expertise or ongoing support, Logan adapts to your operational style. We offer:

- Timely and accurate technical help from consultants who know your system and business.
- Flexible engagement terms that evolve as your needs do.
- System-agnostic collaboration, integrating seamlessly with your internal tools and processes.
- A commitment to transparency, accountability, and continuity – ensuring every issue is tracked and resolved.

At Logan Consulting, we don't just support your ERP— we support your success, on your terms.



Time and Material

Clients are billed only for the support hours they use, offering complete flexibility and control. This is ideal for organizations that need occasional assistance without a long-term commitment.



SLA Model

Support is purchased in monthly blocks of hours at a discounted rate. This ensures predictable support availability, prioritized response times, and structured service delivery aligned to your business needs.



Benefits

Access to the Logan Solution Center (LSC) – our expert Help Desk team dedicated to supporting Microsoft Dynamics 365, Power BI, and integrated third-party tools.

Fast, informed resolution of day-to-day system issues.

Critical system down priority service

Support logged and tracked on your dedicated client portal, or through your internal systems – whichever best fits your workflow.

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 **Microsoft**
Solutions Partner
Business Applications

