

NETSTOCK

AI-Powered Supply and Demand Planning

Confident decisions. Rapid results. Made simple.





Vaughan Proctor
Senior Alliance Manager

\ Too much. Too little. Too late

38%

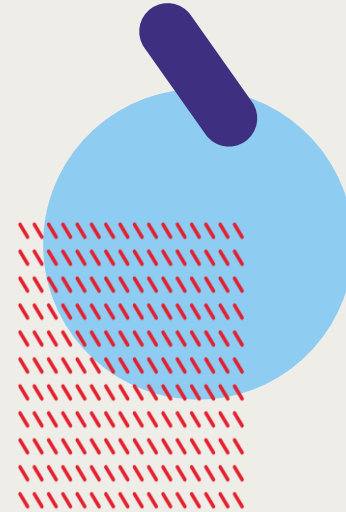
Of SMBs are sitting with excess inventory. ***Cash tied up. Space wasted.***

10%

of sales lost to stock-outs. ***Missed revenue. Disappointed customers.***

56%

of SMBs struggle with forward planning. ***You're reacting. Not planning.***



\ A challenge SMBs face everywhere

Sound familiar?



"Human errors through the use of spreadsheets can be costly. We ordered a whole shipment of incorrect products due to the incorrect Vlookup being selected."
- **Eastern Warehouse Distributors**

The logo for ILIA Beauty, consisting of the word "ILIA" in a bold, black, sans-serif font inside a white circle.

"Managing shared components in our BOM products, like bottles used across 30 shades of liquid foundation, required tedious manual calculations. These inefficiencies translated to hours of extra planning and missed opportunities for optimization."
- **ILIA Beauty**



"We were trying to manage thousands of SKUs in Excel. It took hours to pull together something that resembled a plan - and even then, we were mostly reacting after the fact."
- **Metalworks**

What's the ROI of getting it right?



Our total inventory value has **dropped by 52%**, and we have reduced our **excess stock by 80% all in a 17-month timeframe**. Besides the financial ROI, we have seen a remarkable improvement in staff morale and **job satisfaction**.

- Brian Savage, CEO, Sunbeam Foods - USA



\ What's the ROI of getting it right?



Increase in forecast accuracy



Reduction in time on planning and ordering



Reduction in inventory holding



Improvement in fill rates

Do you have AI anxiety?



The Internet

20 years from inception to widespread adoption



Social Media

Within 10 years most businesses had a presence



AI

Companies not using AI tools in the next 5 years will probably be left behind



\ AI Adoption Trends

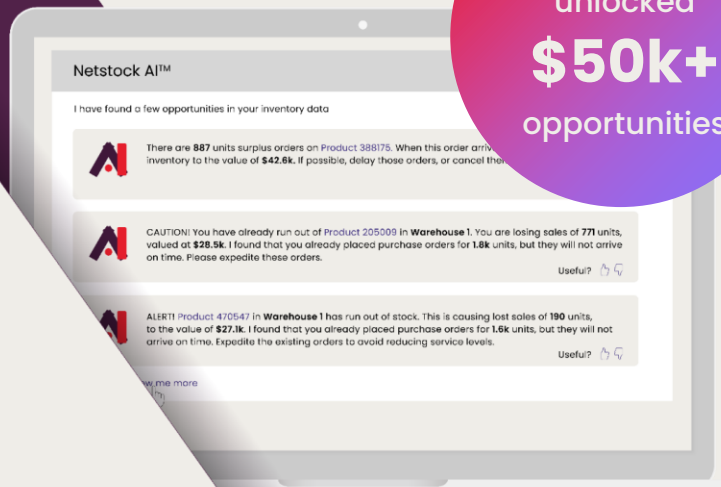




AI that delivers results

75% of customers
unlocked

\$50k+
opportunities



1.2 Million AI opportunities served



AI built for *your* business

Easy to use: One click, clear next steps to take

Targeted: AI that address real business problems

Get answers: AI provides answers, not more dashboards

Secure: Your data remains with Netstock



Netstock Demo

A premier out-the-box solution to optimize inventory planning



Inventory optimization



Supplier performance



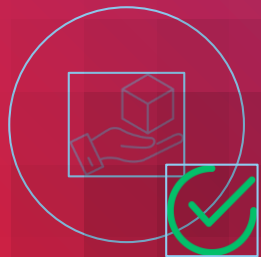
Inventory ordering



Inventory forecasting



\ More AI releases



Recent releases

- BI Data Source
- Expiry dates
- AI Pack updates
- Demand planning



1-3 months

- Opportunity Engine (Expiry)
- Container builder
- AI enhanced ordering
- Safety stock redistribution



4-9 months

- External onboarding
- Data Quality improved reporting
- Dynamic sourcing
- Forecast explainer
- Order calendar



Beyond

- AI enhanced forecasting
- Dynamic sourcing agent
- Network balancing agent
- Network Collaboration (Supplier risk & projected orders)
- Capacity Planning
- Multi-location dashboard
- Price elasticity & promotions management

\ From setup to training: what to expect

Launch & Live.
4–6 Weeks

Your Netstock environment will be integrated, configured, and ready for use.

During this phase, we:



Connect Netstock to your ERP



Clean and refine your data



Align the setup with your planning goals



Adopt use Netstock for your day-to-day planning processes

\ From setup to training: what to expect



Training.
In parallel & flexible

Structured training begins **during onboarding** and continues after **go-live**.

Our blended learning approach includes:



SIMON: On-demand, role-based online training



Hands-on sessions: Policy modeling, forecasting, supply planning, replenishment, and more



Guided support: You're never alone, we're available throughout your journey

NETSTOCK

Thank you!



Beyond Spreadsheets: Inventory ROI with Dynamics 365+
Netstock

**Scan the QR code to leave
feedback on my session**