



2026 DYNAMICS CON

Vegas



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Session	Day	Time	Room
Dynamics GP Tips, Tricks and Trending Topics	Wednesday	10:15-11:15	Lazuli 3
Whistling in the Dark	Thursday	10:15-11:15	Lazuli 4



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Whistling in the Dark



Whistling in the Dark

A woman came up to me and said
"I'd like to poison your mind
With wrong ideas that appeal to you
Though I am not unkind"
She looked at me, I looked at something
Written across her scalp
And these are the words that it faintly said
As I tried to call for help



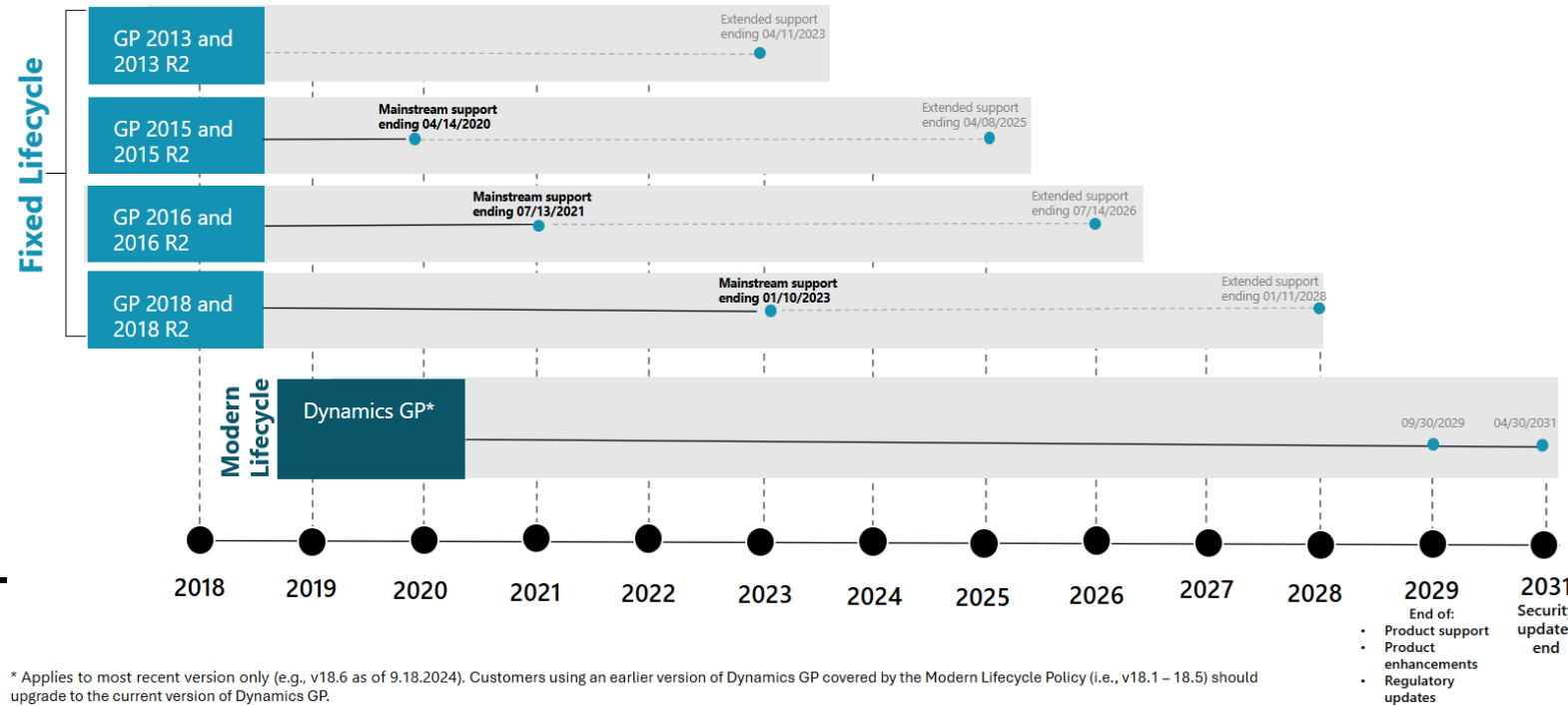
There's only one thing that I know how to do well
And I've often been told that you only can do
What you know how to do well
And that's be you,
Be what you're like,
Be like yourself,
And so I'm having a wonderful time
But I'd rather be whistling in the dark
Whistling in the dark
Whistling in the dark
Whistling in the dark
Whistling in the dark
Whistling in the dark
There's only one thing that I like
And that is whistling in the dark



Why are we here?

- GP 18.8
- Modern Lifecycle
- Oct. 1st enhancement increase
- Support/Enhancement end date – 12/31/2029
- End of security updates – 4/30/2031
- No new perpetual sales
- No new subscription sales 4/1/2026 (just ended)

Dynamics GP versions governed by Fixed and Modern Lifecycle



Upgrade Paths: As an example of a supported (tested by Microsoft) upgrade path to 18.8 (October 2025 Release) or 2025 Year-End would be from GP 18.6.1685 or later.



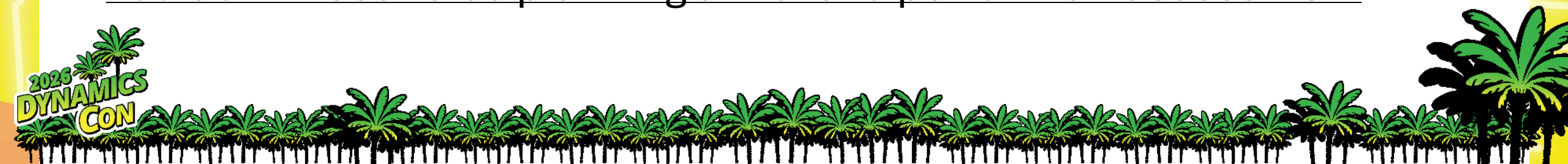


What's your current plan?

- Migration date planned
- Staying on GP for now, projecting move in _____
- Staying on GP

This high-level plan helps with detailed planning

You don't need to be planning a move to perform an assessment



Initial Assessment

- Currently used functionality
 - Modules
 - ISVs
 - Reporting
 - Customizations
 - Integrations
 - Must Keep, Need functionality but open to other options, Replace
- Critical processes or technology that can't be lost
- Targeted areas of improvement



Initial Assessment

You are essentially answering:

What processes (features) do you like in GP and need to continue?

What do you dislike in GP and needs to improve?
or is missing?
or not using?

But don't answer thinking about GP functionality.....



Client Assessment Follow-up

- Questions unable to be answered clearly (don't know the answer)
- New ideas generated from discussion
- Forgot we had wanted to.....

When these happen:

- Further review/document internal processes
- Review business plans and needs for technology alignment
- Additional learning on features and functionality



Assessment Deliverable

- High Level fit/gap
- High level project plan
- High level project estimate
- High level software estimate



Partner considerations



Partner Familiarity

- Does Current GP partner supports moving to ERP(s) you are evaluating or planning to implement?
- Existing knowledge extremely helpful
- Work with partner for GP support before migration project if possible



Understand Partner Approach

Major Functionality Changes

- Built In Functionality
- ISVs
- Customize
 - Power
 - Extension

Minor Functionality Changes

- Built In Functionality
- Customize
 - Power
 - Extension
- ISVs



Who is your implementation team?

- Same as have been supporting GP?
- Same as assessing implantation/fit?
- If different, GP knowledge or not?

** Partner / Consultant availability as end of support approaches **





Licensing

- Concurrent vs Per User
 - Essentials
 - Premium
 - Team Member

Don't forget about other licenses:

- ISVs
- Power BI
- Agents



GL Accounts > Dimensions

- Heavily Covered and important
 - Fixed Account Structure versus flexible Dimensions
 - Don't need to change if working well – Segments move to Dimensions

- Don't forget to plan Posting Groups (not by classes/cards)



Record Fields and Lengths

- Item ID – 30 in GP / 10 in BC
- Only Address 1 & 2 – not 3 like GP
- Address ID length 15 in GP / 10 in BC



Invoice with Payment

- In GP, both entered in AP transaction entry window

Payables Transaction Entry - TWO (sa)

Save Delete Post Paste AA Attach Options Additional File Print Print Tools Help

Voucher No. [REDACTED] Intercompany Batch ID [REDACTED]

Document Type: Invoice Doc. Date 4/12/2027

Description [REDACTED]

Long Description [REDACTED]

Vendor ID [REDACTED] Currency ID Z-US

Name [REDACTED] Document Number [REDACTED]

Address ID [REDACTED] P.O. Number [REDACTED]

Remit-To ID [REDACTED] Shipping Method [REDACTED]

Payment Terms [REDACTED] Tax Schedule ID [REDACTED]

Purchases	\$0.00
Trade Discount	\$0.00
Freight	\$0.00
Miscellaneous	\$0.00
Tax	\$0.00
Total	\$0.00

1099 Amount	\$0.00
Cash	\$0.00
Check	\$0.00
Credit Card	\$0.00
Terms Disco Taken	\$0.00
On Account	\$0.00

Apply Distributions Print Check

by Batch ID Status Unsaved

Prepayments / Dates

Do you require the use of prepayments?

- Future dated Invoices can't be directly paid and applied
 - Post future dated invoice and post unapplied payment separately and then manually apply
 - or
 - Prepayments



Check Void Date

- Separate field doesn't exist in BC like GP
- More difficult for some reporting
- Since you can't pick date, aging reports may be different than GP



EFT – Savings Accounts

- Bank account type doesn't exist in AP setup by default
- Transaction coding in EFT format defaulted to Checking code
- Need customization of bank account window and EFT format to resolve



Contacts

Contacts are a separate entity in BC requiring planning on how to migrate data

This applies to:

- Vendors
- Customers
- How to handle multiple emails per address ID in GP



PO Encumbrance

- Module doesn't exist in BC
- Small amount of ISV options



Security

- Different
- Not easier from end user perspective
- More granular controls
- Needs to be planned and implemented



Reporting

- No SQL access
 - No Unions (as of now) in AL code
 - Buffer tables, outside reporting tools
- Table structure different
- AP, Bank and Apply information more challenging for me



Reference

- [GP to BC Migration Station — The Dynamics Mindset](#)



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